

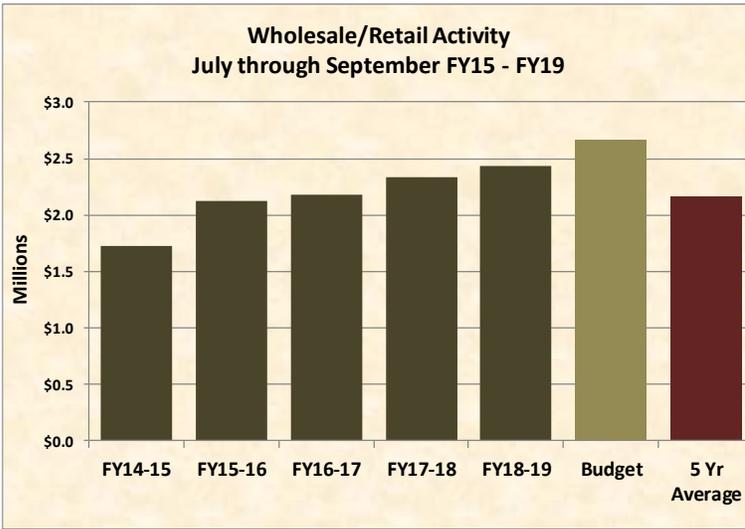
TOWN OF FOUNTAIN HILLS

Local Sales and Use Tax Collections for Six Months Ended December 2018

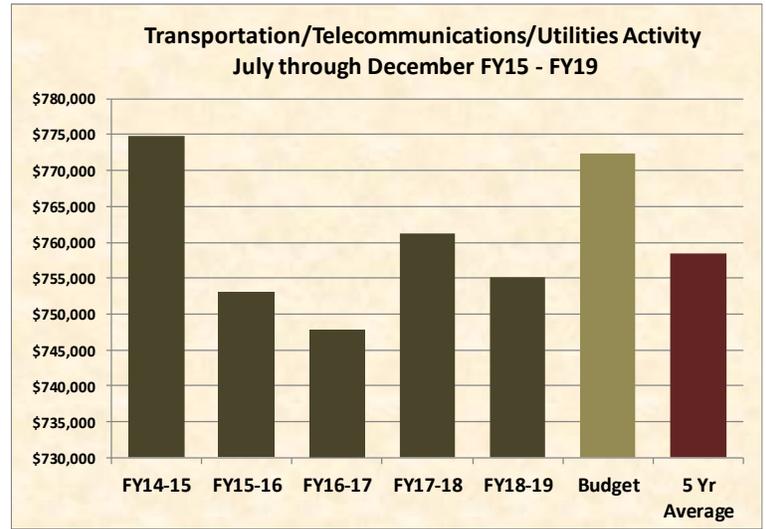
This report contains information regarding the actual revenue collections from the 2.6% local sales tax – 2.3 percent is reflected in the General Fund, 0.2 percent is dedicated to the pavement management program and 0.1 percent is dedicated for downtown development (which is further subdivided with 20% for downtown strategy and 80% for economic development). One half of the sales tax collections from construction are dedicated to the Capital Projects Fund.

Six Months Ended December - Local Sales Tax Revenues					
CATEGORY	YTD FY17-18	YTD FY18-19	YTD FY18-19 Budget	% YTD FY18-19 Budget	%Incr/(Decr) from Prior Year
Construction	\$ 644,221	\$ 1,092,801	\$ 461,465	236.8%	69.6%
Transportation/Utilities	761,246	755,090	772,400	97.8%	(0.8%)
Wholesale/Retail	2,339,134	2,437,428	2,671,058	91.3%	4.2%
Restaurant/Bars	350,595	369,095	451,730	81.7%	5.3%
Real Estate	327,551	372,504	366,133	101.7%	13.7%
Services	276,459	308,534	446,628	69.1%	11.6%
Misc.	10,706	36,020	5,000	720.4%	236.4%
Grand Total All Funds	\$ 4,709,912	\$ 5,371,472	\$ 5,174,414	103.8%	14.0%

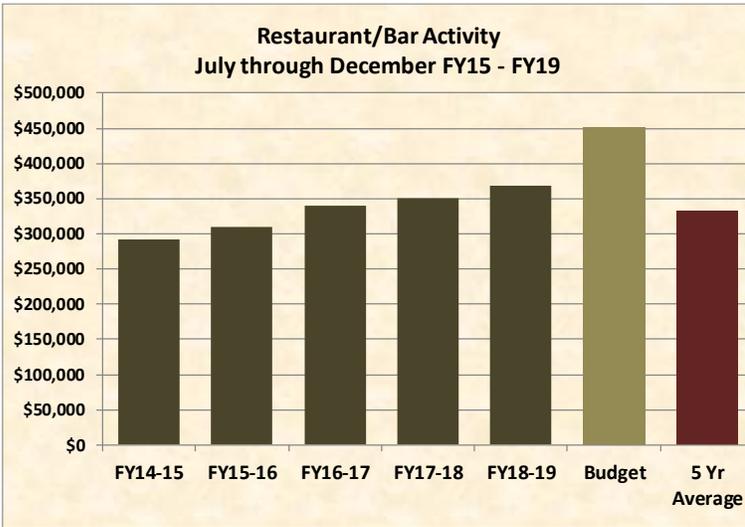




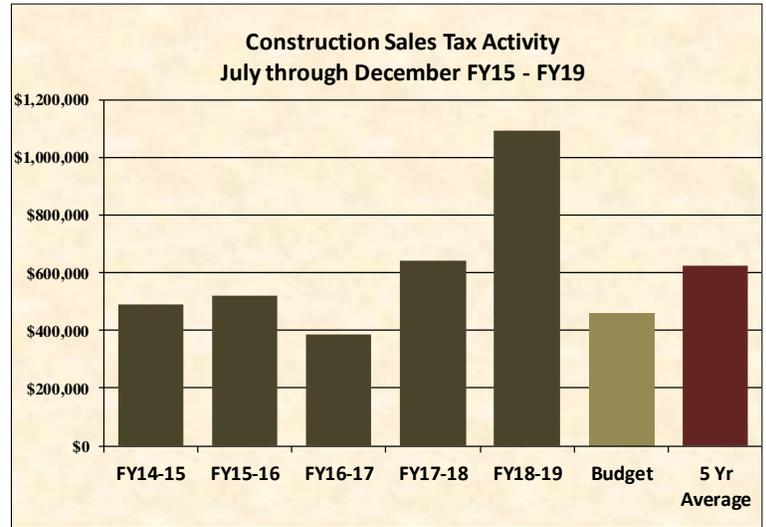
Increase from prior year = 4.2%
Actual to Budget = 91.3%



Decrease from prior year = <0.8%>
Actual to Budget = 97.8%



Increase from prior year = 5.3%
Actual to Budget = 81.7%



Increase from prior year = 69.6%
Actual to Budget = 236.8%