

**Town of Fountain Hills**  
16705 East Avenue of the Fountains  
Fountain Hills, Arizona 85268  
Phone: 480-816-5100  
Fax: 480-837-3145

**REQUEST FOR QUOTATION  
FOR  
Landscape Services  
C2019-023**

**All quotes due by Monday, September 10, 2018, 10:00 A.M., Local Time, Phoenix, Arizona.**

The Town of Fountain Hills (the "Town") is seeking additional licensed and qualified Vendors to provide all material and labor required as described below on an as needed basis for a period of one year, with up to four renewable one-year options. This does not disqualify any previously contracted vendors with the town.

**Section I – Project Information**

Contract holder will perform the following: install, repair or replace pavers, brick and block; install, repair or replace landscape irrigation, plants, trees, shrubs, granite mulch, river rock and boulders up to 1 ton. All work locations will be within the Town's right-of-way, parks and Town-owned property (i.e., parking lots.)

Contract holder will provide all equipment, and labor necessary, as directed by Town representative.

The Contract created by this request and the resulting quotation will automatically renew for up to four successive one-year terms, unless either party notifies the other in writing of its desire to terminate the Contract. If extended, the then-current prices shall be applicable during the subsequent renewal year unless the Vendor notifies the Town in writing of any rate increase and the Town approves the increase with an authorized signature, prior to the end of the then-current term.

**Section II – Instructions and Conditions**

1. This is an indefinite quantity and indefinite delivery Agreement for Services, which shall only be provided when the Town chooses to move forward with a pending project and proper authorization and documentation have been approved. The Town does not guarantee any minimum or maximum amount of Services will be requested under this Agreement.
2. Vendors must state the manufacturer of each product quoted on in conformity with the specifications.
3. All quotations must contain the quoting firm's name and be signed by an authorized agent, officer or employee.
4. Award will be made to the Vendor whose quotation is the most advantageous to the Town.
5. Please attach your Quotation behind the Exhibit A cover sheet and submit this document to the address above.

If you need additional information or have questions please contact Kevin Snipes by email [ksnipes@fh.az.gov](mailto:ksnipes@fh.az.gov).

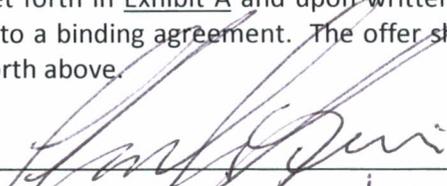
**Section III – Pricing**

The Quotation shall be attached hereto as Exhibit A and shall contain pricing unless a separate price sheet is required, in which case the Price Sheet shall be submitted in the form attached hereto as Exhibit B and incorporated herein by reference.

**Note:** Prices offered shall include applicable state and local taxes.

**Section IV – Execution and Submission**

By executing this document and submitting a quotation to the Town of Fountain Hills, the authorized agent agrees (i) he/she has read the Town’s Standard Terms and Conditions, dated April 14, 2016, as set forth on the Town of Fountain Hills website (<http://www.fh.az.gov/po-terms>), which are incorporated into and become a part of the company’s quotation offer as if set forth fully herein and (ii) the company shall be bound by the Standard Terms and Conditions, dated April 14, 2016. By signing below the company is offering to provide the services set forth in Exhibit A and upon written acceptance of the company’s offer by the Town, it will have entered into a binding agreement. The offer shall be considered held open for 60 days from the quotes due date set forth above.

Signature:  Date: 9/13/2018  
Printed Name: CHARLES LEWIS Title: OWNER  
Company Name: IRONWOOD LANDSCAPE  
Address: 17627 N 29th AVE  
City: PHOENIX State: AZ Zip: 85053  
Email Address: CLIRONWOOD@GMAIL.COM Telephone No. 480-653-7681

The total contract amount, including all renewal terms, may not exceed \$49,999.99. Contracts for \$50,000 or more will not be authorized and will require a formal procurement process.

**ACCEPTANCE OF OFFER AND CONTRACT AWARD (For Town of Fountain Hills Use Only)**

The Vendor’s Offer is hereby accepted. The Vendor shall not commence any billable work or provide any materials or service under this Contract prior to the date this Contract is executed.

Town of Fountain Hills, an Arizona municipal corporation

OK 10/4/18  
 Date: 10.9.2018  
Grady E. Miller, Town Manager  
Town Attorney Approval: 320019

**EXTRA WORK PROPOSAL**

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**SUBMITTED BY:**  
IRONWOOD LANDSCAPE  
(AKA **IL** Ironwood Landscape Services)

17627 N 29<sup>th</sup> Ave  
Phoenix, AZ 85053  
Phone:(480) 653-7681  
Email: clironwood@gmail.com

**SUBMITTED TO:**  
Town of Fountain Hills  
(AKA **CLIENT** for the purposes of this contract)

Kevin Snipe  
Phone:602-721-3908  
Email: ksnipes@fh.az.gov

**SERVICE ADDRESS:**

**DATE OF PROPOSAL: 7/5/2018**

**IL** hereby proposes to provide services to perform work as described below.

- Laborer: \$25.00 per hour**
  - Lead Persn: \$30.00 per hour**
  - Foreman: \$40.00 per hour**
  - 3-Man Crew: \$85.00 per hour**
  - 2\_man Crew: \$70.00 per hour**
  - Irrigation Specialist: \$55.00 per hour**
  - Supervisor: \$65.00 per hour**
- Additional materials shall be charged at cost plus twenty-five (25%) unless otherwise quoted.**

**IL** proposes the sum of \$\_\_\_\_\_ dollars to perform the services.

**TERMS OF PAYMENT:** **IL** shall submit an invoice to the **CLIENT** for work upon completion. Payment for the full amount of the invoice shall be made by the **CLIENT** and received by **IL** within thirty (30) days after receipt of the invoice. Late payments shall be subject to a late penalty fee of \$15.00 or 3% of the total amount due, whichever is greater, per month from the due date until the amount is paid in full.

**PROPOSAL IS VALID FOR \_\_\_\_\_ DAYS FROM DATE INDICATED ABOVE**

Respectfully submitted,  
*Chuck Lewis*

Accepted By:

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CHUCK LEWIS  
President  
IRONWOOD LANDSCAPE

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