

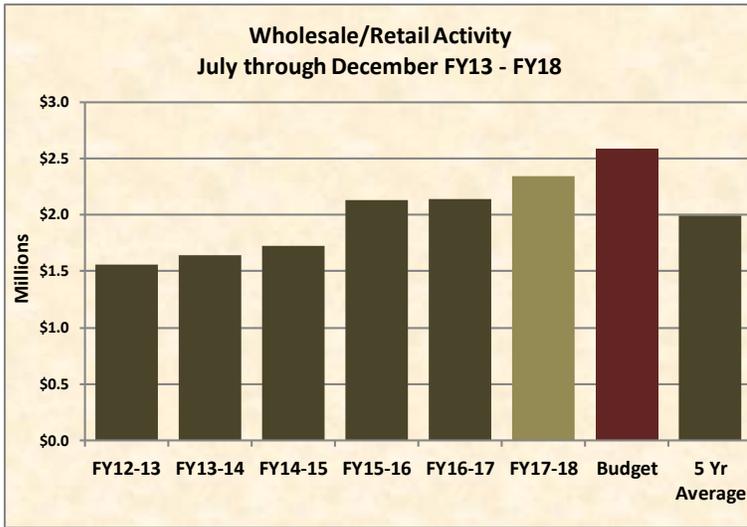
TOWN OF FOUNTAIN HILLS

Local Sales and Use Tax Collections for Six Months Ended December 2017

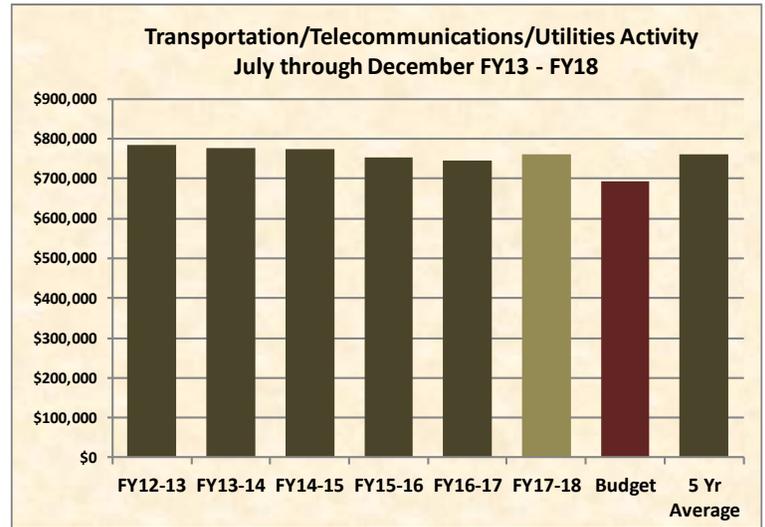
This report contains information regarding the actual revenue collections from the 2.6% local sales tax – 2.3 percent is reflected in the General Fund, 0.2 percent is dedicated to the pavement management program and 0.1 percent is dedicated for downtown development (which is further subdivided with 20% for downtown strategy and 80% for economic development). One half of the sales tax collections from construction are dedicated to the Capital Projects Fund.

Six Months Ended December 2017 - Local Sales Tax Revenues					
CATEGORY	YTD FY16-17	YTD FY17-18	Total FY17-18 Budget	% YTD FY17-18 Budget	%Incr/(Decr) from Prior Year
Construction	\$ 386,749	\$ 644,221	\$ 368,121	175.0%	66.6%
Transportation/Utilities	744,755	761,246	694,048	109.7%	2.2%
Wholesale/Retail	2,139,800	2,339,134	2,580,561	90.6%	9.3%
Restaurant/Bars	333,455	350,595	454,024	77.2%	5.1%
Real Estate	278,679	327,551	371,140	88.3%	17.5%
Services	299,707	276,459	483,948	57.1%	(7.8%)
Misc.	17,560	10,706	50,000	21.4%	(39.0%)
Grand Total All Funds	\$ 4,200,705	\$ 4,709,912	\$ 5,001,842	94.2%	12.1%

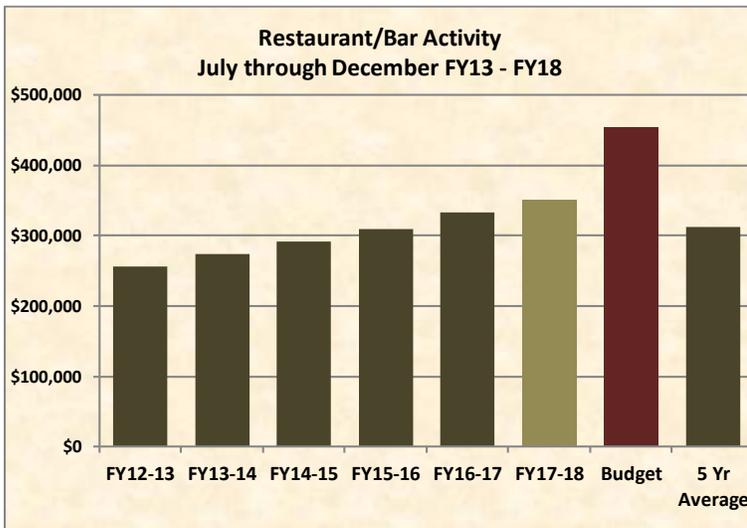




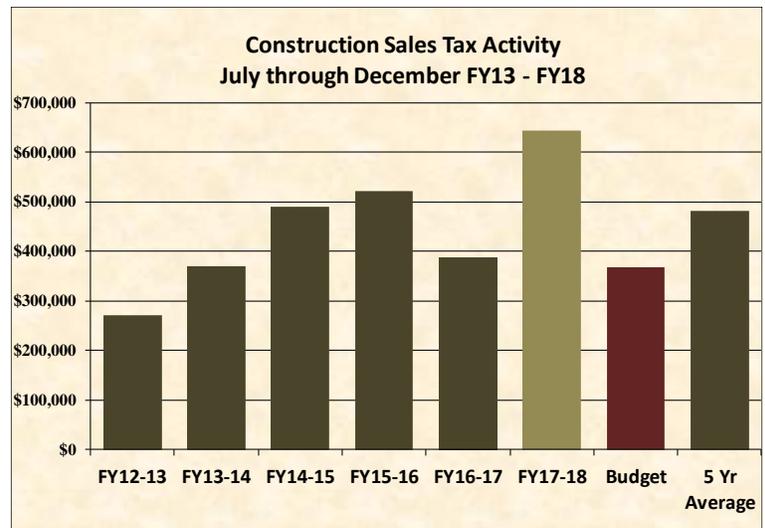
Increase from prior year = 9.3%
Actual to Budget = 90.6%



Increase from prior year = 2.2%
Actual to Budget = 109.7%



Increase over prior year = 5.1%
Actual to Budget = 77.2%



Increase from prior year = 66.6%
Actual to Budget = 175.0%