

**FIRST AMENDMENT  
TO  
COOPERATIVE PURCHASING AGREEMENT  
BETWEEN  
THE TOWN OF FOUNTAIN HILLS  
AND  
FLUORESCO SERVICES LLC  
D/B/A FLUORESCO LIGHTING & SIGNS**

THIS FIRST AMENDMENT TO COOPERATIVE PURCHASING AGREEMENT (this "First Amendment") is entered into as of June 5, 2018, between the Town of Fountain Hills, an Arizona municipal corporation (the "Town"), and Fluoresco Services LLC, an Arizona limited liability company Lighting-Sign Maintenance Corp., an Arizona corporation, d/b/a Fluoresco Lighting & Signs (the "Contractor").

**RECITALS**

A. After a competitive procurement process, the City of Mesa, Arizona (the "City") and Contractor's predecessor entered into Contract No. 2014109, dated April 17, 2014, as amended by Contract Amendment #1 with an effective date of July 1, 2015, by Contract Amendment #2 with an effective date of July 1, 2015, by Contract Amendment #3 with an effective date of April 29, 2017, by Contract Amendment #4 with an effective date of April 29, 2017, and by Contract Amendment #5 with an effective date of April 29, 2018 (collectively, the "Mesa Contract"), for Contractor's predecessor to provide illuminated street name signs and maintenance services. The Mesa Contract has been assigned to Contractor, and is attached hereto as Exhibit A and is incorporated herein by reference, to the extent not inconsistent with this Agreement (as defined herein).

B. The Town and Contractor entered into a Cooperative Purchasing Agreement (Contract No. C0217-064), dated October 31, 2016 (the "Agreement"), based upon the Mesa Contract, for Contractor to provide the Town with illuminated street name signs and maintenance services (the "Services"). All capitalized terms not otherwise defined in this First Amendment have the same meanings as contained in the Agreement.

C. The Town has determined that additional Services from Contractor are necessary (the "Additional Services").

D. The Town and Contractor desire to enter into this First Amendment to extend the term of the Agreement.

## AGREEMENT

NOW, THEREFORE, in consideration of the foregoing introduction and recitals, which are incorporated herein by reference, the following mutual covenants and conditions, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Town and Contractor hereby agree as follows:

1. Term of the Agreement. The term of the Agreement is hereby extended and shall remain in full force and effect until June 4, 2019, unless terminated as otherwise provided pursuant to the terms and conditions of the Agreement.

2. Compensation. The Town shall pay Contractor in the amount not to exceed \$69,795.70 for the Additional Services at the rates set forth in the in the Fee Proposal attached hereto as Exhibit B, resulting in an increase of the aggregate not-to-exceed compensation from \$15,000.00 to \$84,795.70.

3. Effect of Amendment. In all other respects, the Agreement is affirmed and ratified and, except as expressly modified herein, all terms and conditions of the Agreement shall remain in full force and effect.

4. Non-Default. By executing this First Amendment, Contractor affirmatively asserts that (i) the Town is not currently in default, nor has been in default at any time prior to this First Amendment, under any of the terms or conditions of the Agreement and (ii) any and all claims, known and unknown, relating to the Agreement and existing on or before the date of this First Amendment are forever waived.

5. Israel. Contractor certifies that it is not currently engaged in, and agrees for the duration of this Agreement that it will not engage in a “boycott,” as that term is defined in ARIZ. REV. STAT. § 35-393, of Israel.

6. Conflict of Interest. This First Amendment and the Agreement may be canceled by the Town pursuant to ARIZ. REV. STAT. § 38-511.

[SIGNATURES ON FOLLOWING PAGES]



**“Contractor”**

FLUORESCO SERVICES LLC  
an Arizona limited liability company

By: 

Name: Gary Gryder

Its: Business Development

(ACKNOWLEDGEMENT)

STATE OF ARIZONA        )  
  ) ss.  
COUNTY OF MARICOPA )

On 5/15, 2018, before me personally appeared Gary Gryder, the Vice President of Business Development, a Delaware limited liability corporation, whose identity was proven to me on the basis of satisfactory evidence to be the person who he claims to be, and acknowledged that he signed the above document, on behalf of Somerset Landscaping LLC.



  
Notary Public

(Affix notary seal here)

EXHIBIT A  
TO  
FIRST AMENDMENT  
TO  
COOPERATIVE PURCHASING AGREEMENT  
BETWEEN  
THE TOWN OF FOUNTAIN HILLS  
AND  
FLUORESCO SERVICES LLC

[MESA CONTRACT]

See following pages.



# MASTER AGREEMENT

Purchasing (480) 644-2301  
Engineering (480) 644-2251  
Accounts Payable (480) 644-2355

Order number must appear on all packages, shipping documents, invoices and correspondence. Packing slips must accompany all shipments.

**Master Agreement Number**  
**MA - F350 - 14000594Y3 - 1**

Final

**Document Date**

05/02/2016

**Effective Date**

04/29/2016

**Expiration Date**

04/28/2017

**Agreement Description**

Illuminated Street Name Sign (2014109)

**Contracting Agency**

Mesa

**For information regarding this agreement contact**

Martin Escarcega  
Marty.Escarcega@mesaaz.gov  
480-644-3129

**MA Not to Exceed (All Vendors)**

\$531,700.00

**Authorization**

*This document is generated from the City's Financial System. Documents with the status of FINAL (see box upper right corner) are fully authorized and no signatures will appear on the document. If required, confirmation may be obtained by calling Purchasing or Engineering at the numbers listed at the top of this form.*

**Renewal Periods**

<u>Renewal Length</u>	<u>Renewal Term</u>	<u>Effective Date</u>	<u>Expiration Date</u>
1	Years	04/17/2015	04/16/2016
1	Years	04/29/2016	04/28/2017
1	Years	04/29/2017	04/28/2018
1	Years	04/29/2018	04/28/2019

Renewal options are not guaranteed and may be subject to City Council or administrative approval.



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**Fluoresco Lighting Sign Maintenance Corp**  
 4048 E Superior Ave  
  
 Phoenix, AZ 85040

**Vendor Code: CNV248177**

**Vendor Not to Exceed**

Line	Qty	Unit	Description	Unit Price	Tax	Total
1	0.00000	EA	Group A - Service 6 foot fluorescent sign. (includes cleaning cabinet, relamping and replacing Photo cell)	\$129.00	\$0.00	\$0.00
2	0.00000	EA	Group B - Sign Face fab / replace 6 foot sign FRONT. Per attached details EXCEPTION NO REFLECTIVE SHEETING.	\$618.00	\$0.00	\$0.00
3	0.00000	EA	Group B - Sign Face fab / replace 6 foot sign BACK. Per attached details EXCEPTION NO REFLECTIVE SHEETING.	\$505.00	\$0.00	\$0.00
4	0.00000	EA	Group B - Sign Face fab / replace 8 foot sign FRONT. Per attached details EXCEPTION NO REFLECTIVE SHEETING.	\$731.00	\$0.00	\$0.00
5	0.00000	EA	Group B - Sign Face fab / replace 8 foot sign BACK. Per attached details EXCEPTION NO REFLECTIVE SHEETING.	\$618.00	\$0.00	\$0.00
6	0.00000	EA	Group B - Sign Face fab / replace 10 foot sign FRONT. Per attached details EXCEPTION NO REFLECTIVE SHEETING.	\$844.00	\$0.00	\$0.00
7	0.00000	EA	Group B - Sign Face fab / replace 10 foot sign BACK. Per attached details EXCEPTION NO REFLECTIVE SHEETING.	\$731.00	\$0.00	\$0.00
8	0.00000	EA	Group B - Sign Face fab / replace 12 foot sign BACK. Per attached details EXCEPTION NO REFLECTIVE SHEETING.	\$948.00	\$0.00	\$0.00
9	0.00000	EA	Group B - Sign Face fab / replace 12 foot sign FRONT. Per attached details EXCEPTION NO REFLECTIVE SHEETING.	\$844.00	\$0.00	\$0.00
10	0.00000	EA	Group C - LED Retrofit of 6 foot sign in the field	\$1,212.00	\$0.00	\$0.00

Pages in a Master Agreement awarded to multiple vendors may not be consecutively numbered.

Unless otherwise agreed to in writing and attached hereto, all City of Mesa Master Agreements are subject to the Standard Terms and Conditions posted on the City of Mesa Purchasing website [www.mesaaz.gov/business/purchasing](http://www.mesaaz.gov/business/purchasing).



**MASTER AGREEMENT**

Purchasing (480) 644-2301  
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Final

Line	Qty	Unit	Description	Unit Price	Tax	Total
11	0.00000	EA	Group D - Fabricate & Install 6 foot LED sign complete. Single face, aluminum blank on the back of the sign. EXCEPTION NO REFLECTIVE SHEETING	\$4,784.00	\$0.00	\$0.00
12	0.00000	EA	Group D - Fabricate & Install 8 foot LED sign complete. Single face, aluminum blank on the back of the sign. EXCEPTION NO REFLECTIVE SHEETING	\$5,213.00	\$0.00	\$0.00
13	0.00000	EA	Group D - Fabricate & Install 10 foot LED sign complete. Single face, aluminum blank on the back of the sign. EXCEPTION NO REFLECTIVE SHEETING	\$5,781.00	\$0.00	\$0.00
14	0.00000	EA	Group D - Fabricate & Install 12 foot LED sign complete. Single face, aluminum blank on the back of the sign. EXCEPTION NO REFLECTIVE SHEETING	\$6,815.00	\$0.00	\$0.00
15	0.00000	EA	Group D - Fabricate & Install 6 foot LED sign complete. Double sided face, EXCEPTION NO REFLECTIVE SHEETING	\$4,905.00	\$0.00	\$0.00
16	0.00000	EA	Group D - Fabricate & Install 8 foot LED sign complete. Double sided face EXCEPTION NO REFLECTIVE SHEETING	\$5,338.00	\$0.00	\$0.00
17	0.00000	EA	Group D - Fabricate & Install 10 foot LED sign complete. Double sided face EXCEPTION NO REFLECTIVE SHEETING	\$5,959.00	\$0.00	\$0.00
18	0.00000	EA	Group D - Fabricate & Install 12 foot LED sign complete. Double sided face. EXCEPTION NO REFLECTIVE SHEETING	\$6,938.00	\$0.00	\$0.00
19	0.00000	EA	Group A - Service 8 foot fluorescent sign. (includes cleaning cabinet, relamping and replacing Photo cell)	\$149.00	\$0.00	\$0.00
20	0.00000	EA	Group A - Service 10 foot fluorescent sign. (includes cleaning cabinet, relamping and replacing Photo cell)	\$169.00	\$0.00	\$0.00
21	0.00000	EA	Group A - Service 6 foot LED sign. (includes cleaning cabinet, LED relamping and replacing Photo cell)	\$992.00	\$0.00	\$0.00
22	0.00000	EA	Group A - Service 8 foot LED sign. (includes cleaning cabinet, LED relamping and replacing Photo cell)	\$1,149.00	\$0.00	\$0.00
23	0.00000	EA	Group A - Service 10 foot LED sign. (includes cleaning cabinet, LED relamping and replacing Photo cell)	\$1,397.00	\$0.00	\$0.00
24	0.00000	EA	Group A - Service 12 foot LED sign. (includes cleaning cabinet, LED relamping and replacing Photo cell)	\$1,597.00	\$0.00	\$0.00

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# MASTER AGREEMENT

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**Master Agreement Number**  
**MA - F350 - 14000594Y3 - 1**

Final

Purchasing (480) 644-2301  
 Engineering (480) 644-2251  
 Accounts Payable (480) 644-2355

Line	Qty	Unit	Description	Unit Price	Tax	Total
25	0.00000	HOUR	Group A - Contingency Item: Skilled Technician none	\$50.00	\$0.00	\$0.00
26	0.00000	HOUR	Group A - Contingency Item: Unskilled Technician none	\$37.00	\$0.00	\$0.00
27	0.00000	HOUR	Group A - Contingency Item: Bucket Truck none	\$35.00	\$0.00	\$0.00
28	0.00000	HOUR	Group A - Crane 2 men included none	\$188.00	\$0.00	\$0.00
29	0.00000	EA	Group B - Sign Face fab / replace 6 foot sign FRONT. Per appendix A details.	\$768.00	\$0.00	\$0.00
30	0.00000	EA	Group B - Sign Face fab / replace 6 foot sign BACK. Per appendix A details.	\$605.00	\$0.00	\$0.00
31	0.00000	EA	Group B - Sign Face fab / replace 8 foot sign Front. Per Appendix A details.	\$932.00	\$0.00	\$0.00
32	0.00000	EA	Group B - Sign Face fab / replace 8 foot sign BACK. Per Appendix A details.	\$768.00	\$0.00	\$0.00
33	0.00000	EA	Group B - Sign Face fab / replace 10 foot sign FRONT. Per Appendix A details.	\$1,096.00	\$0.00	\$0.00
34	0.00000	EA	Group B - Sign Face fab / replace 10 foot sign BACK. Per Appendix A details.	\$932.00	\$0.00	\$0.00
35	0.00000	EA	Group B - Sign Face fab / replace 12 foot sign FRONT. Per Appendix A details.	\$1,259.00	\$0.00	\$0.00
36	0.00000	EA	Group B - Sign Face fab / replace 12 foot sign BACK. Per Appendix A details.	\$1,086.00	\$0.00	\$0.00
37	0.00000	HOUR	Group B - Contingency item: Skilled Technician none	\$50.00	\$0.00	\$0.00
38	0.00000	HOUR	Group B - Contingency item: Unskilled Technician none	\$37.00	\$0.00	\$0.00
39	0.00000	HOUR	Group B - Contingency item: Bucket Truck none	\$35.00	\$0.00	\$0.00
40	0.00000	EA	Group C - LED Retrofit of 8 foot sign in the field	\$1,447.00	\$0.00	\$0.00
41	0.00000	EA	Group C - LED Retrofit of 10 foot sign in the field	\$1,681.00	\$0.00	\$0.00
42	0.00000	EA	Group C - LED Retrofit of 6 foot sign at vendors facility (vendor to pick up sign from the city and install sign at specified location)	\$1,822.00	\$0.00	\$0.00

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**MA - F350 - 14000594Y3 - 1**

Final

Line	Qty	Unit	Description	Unit Price	Tax	Total
43	0.00000	EA	Group C - LED Retrofit of 8 foot sign at vendors facility (vendor to pick up sign from the city and install sign at specified location)	\$2,056.00	\$0.00	\$0.00
44	0.00000	EA	Group C - LED Retrofit of 10 foot sign at vendors facility (vendor to pick up sign from the city and install sign at specified location)	\$2,289.00	\$0.00	\$0.00
45	0.00000	HOUR	Group C - Contingency item: Skilled Technician none	\$50.00	\$0.00	\$0.00
46	0.00000	HOUR	Group C - Contingency item: Unskilled Technician none	\$37.00	\$0.00	\$0.00
47	0.00000	HOUR	Group C - Contingency item: Bucket Truck none	\$35.00	\$0.00	\$0.00
48	0.00000	EA	Group D - Fabricate & Install 6 foot LED sign complete. Single face, aluminum blank on the back of the sign.	\$5,029.00	\$0.00	\$0.00
49	0.00000	EA	Group D - Fabricate & Install 8 foot LED sign complete. Single face, aluminum blank on the back of the sign.	\$5,660.00	\$0.00	\$0.00
50	0.00000	EA	Group D - Fabricate & Install 10 foot LED sign complete. Single face, aluminum blank on the back of the sign.	\$6,308.00	\$0.00	\$0.00
51	0.00000	EA	Group D - Fabricate & Install 12 foot LED sign complete. Single face, aluminum blank on the back of the sign.	\$7,249.00	\$0.00	\$0.00
52	0.00000	EA	Group D - Fabricate & Install 6 foot LED sign complete. Double sided face.	\$5,234.00	\$0.00	\$0.00
53	0.00000	EA	Group D - Fabricate & Install 8 foot LED sign complete. Double sided face.	\$5,968.00	\$0.00	\$0.00
54	0.00000	EA	Group D - Fabricate & Install 10 foot LED sign complete. Double sided face.	\$6,718.00	\$0.00	\$0.00
55	0.00000	EA	Group D - Fabricate & Install 12 foot LED sign complete. Double sided face.	\$7,762.00	\$0.00	\$0.00
56	0.00000	HOUR	Group D - Contingency Item: Skilled Technician none	\$50.00	\$0.00	\$0.00
57	0.00000	HOUR	Group D - Contingency Item: Unskilled Technician none	\$37.00	\$0.00	\$0.00
58	0.00000	HOUR	Group D - Contingency Item: Bucket Truck none	\$35.00	\$0.00	\$0.00

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**MASTER AGREEMENT**

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 Engineering (480) 644-2251  
 Accounts Payable (480) 644-2355

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**Master Agreement Number**  
**MA - F350 - 14000594Y3 - 1**

Final

Line	Qty	Unit	Description	Unit Price	Tax	Total
59	0.00000	HOUR	Group D - Contingency Item: Crane 2 men included none	\$188.00	\$0.00	\$0.00
60	0.00000	EA	Group E - Remove only, all sizes of signs & brackets. Includes conduit removal, plugging hole with brass plug and removing conductors from sign to pull box. (Deliver to City storage facility)	\$461.00	\$0.00	\$0.00
61	0.00000	EA	Group E - Contingency Item: Install sign, includes all traffic control and wiring per attached details.	\$461.00	\$0.00	\$0.00
62	0.00000	HOUR	Group E - Contingency Item: Skilled Technician none	\$50.00	\$0.00	\$0.00
63	0.00000	HOUR	Group E - Contingency Item: Unskilled Technician none	\$37.00	\$0.00	\$0.00
64	0.00000	HOUR	Group E - Contingency Item: Bucket Truck none	\$35.00	\$0.00	\$0.00
73	0.00000	EA	Group C - LED Retrofit of 6 foot sign in the field This is the third year renewal of a three-year term contract, with a 2 one-year renewal subject to Council consideration for Solicitation #2014109.	\$1,212.00	\$0.00	\$0.00

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**Contract Number: 2014109      Contract Title: Illuminated Street Name Sign  
Amendment Number: 1**

**Description of Change:**

**The following are changes to the Illuminated Street Name Signs Contract:**

- 1) New signs will have a sign flush within the support frame instead of floating like the current sign design. There have been a couple of incidents with the current street name signs where the flush sign fell out of the support frame and into the roadway, creating a potential traffic hazard.**
- 2) The City logo will be a separate panel so it can be changed if necessary without affecting the street name panel.**
- 3) The City logo will be moved to the vertical traffic signal side of the sign panel to improve illumination of the City logo. The length of the Backer Panel will be slightly increased in length so it matches the dimensions of the Logo panel.**
- 4) The front and repair panels will be hinged, creating ease of access to the internal components of the sign. The current sign design does not have this feature.**

**The cost of the new sign design is less than the cost of the current sign design. The flush signs will no longer be able to fall out of the support frame and into the roadway. The current sign component is built in Asia. The new sign component would be built locally, therefore reducing lead time for responding to orders.**

**The line items that will be affected by the change in design are: 12-18 and 48-55. Pricing has decreased; however the Vendor could only provide pricing for line items 53-55 at this time. The City is on a very strict timeframe to install street name signs in the downtown area in order to be ready for the August 22<sup>nd</sup> opening date of the light rail. Line items 53-55 are the items the City will need for the light rail project. The Vendor cannot provide the City pricing for the remaining items until sometime next week at the earliest, after meeting with their estimator. It is imperative that the City process the first contract amendment at this time so the City can order the signs that are needed to complete this project. A second amendment will be processed at a later date.**

**Shop drawings for the proposed new street name signs, as well as updated pricing, is attached.**

**Effective Date of Change: July 1, 2015**

---

**Acceptance: On behalf of the undersigned Contractor, I have given careful consideration to this Contract Amendment and hereby agree to the change(s) and that except as amended herein, all provisions of the Contract remain in full force and effect.**

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CONTRACT AMENDMENT #2 - 2014109

Contract Number: 2014109 Contract Title: Illuminated Street Name Sign

Amendment Number: 2

Description of Change:

The following are changes to the Illuminated Street Name Signs Contract:

- 1) New signs will have a sign flush within the support frame instead of floating like the current sign design. There have been a couple of incidents with the current street name signs where the flush sign fell out of the support frame and into the roadway, creating a potential traffic hazard.
- 2) The City logo will be a separate panel so it can be changed if necessary without affecting the street name panel.
- 3) The City logo will be moved to the vertical traffic signal side of the sign panel to improve illumination of the City logo. The length of the Backer Panel will be slightly increased in length so it matches the dimensions of the Logo panel.
- 4) The front and repair panels will be hinged, creating ease of access to the internal components of the sign. The current sign design does not have this feature.

The cost of the new sign design is less than the cost of the current sign design. The flush signs will no longer be able to fall out of the support frame and into the roadway. The current sign component is built in Asia. The new sign component would be built locally, therefore reducing lead time for responding to orders.

The line items that will be affected by the change in design are: 12-18 and 48-55. Pricing has decreased. The vendor has already provided pricing for items 53-55 (Amendment #1).

Shop drawings for the proposed new street name signs, as well as updated pricing, is attached.

Effective Date of Change: July 1, 2015

Acceptance: On behalf of the undersigned Contractor, I have given careful consideration to this Contract Amendment and hereby agree to the change(s) and that except as amended herein, all provisions of the Contract remain in full force and effect.

Fluoresco:

  
Signature

Gary Gryder  
Printed Name  
11/25/15  
Date

602-276-2600  
Phone Number

City of Mesa:

  
Digitally signed by Edward Quedens  
DN: cn=Edward Quedens, o=City of Mesa, Arizona, ou=Business Services  
Department,  
email=ed.quedens@mesaaz.gov,  
c=US  
Date: 2015.12.01 14:02:42 -07'00'

City Manager Designee  
Date



CONTRACT AMENDMENT

Contract Title: Illuminated Street Name Sign

Contract Number: 2014109

MA/PO Number: 14\*594Y3

Amendment Number: 3

Description of Change: Extend the current contract until April 28, 2018 under the same terms, conditions, and pricing.

Current contract amount: .....\$531,700.00

Change Amount:  Increase  Decrease  No Change

Effective Date of Change: April 29, 2017

Acceptance: On behalf of the undersigned Contractor, I have given careful consideration to this Contract Amendment and hereby agree to the change(s) and except that as amended herein, all provisions of the Contract remain in full force and effect.

~~Everbrite West, LLC~~: Fluoresco Svcs LLC

City of Mesa:

  
Signature

Signature

Gary Snyder  
Printed Name

City Manager Designee

12/16/16  
Date

Date

\* We submitted revised pricing and when approved they sent out Amendment 4 in Jan

Reviewed by:

  
Signature

Brandy Andersen, Procurement Officer



**CONTRACT AMENDMENT**

**Contract Title:** Illuminated Street Name Sign

**Contract Number:** 2014109

**MA/PO Number:** 14\*594Y3

**Amendment Number:** 4

**Description of Change:** Renew the current contract under the same terms, conditions, and pricing. Contract will expire April 28, 2018. Line Items #45, #46, and #47 have decreased in price. The new prices are as follows:

**Fabricate & install 8 foot LED sign complete double sided face (#45):**

Old Pricing: \$5,968.00    New Pricing: \$4,979.00

**Fabricate and install 10 foot LED sign complete double sided face (#46)**

Old Pricing: \$6,718.00    New Pricing: \$5,806.00

**Fabricate and install 12 foot LED sign complete double sided face (#47)**

Old Pricing: \$7,762.00    New Pricing: \$6,629.00

**Current contract amount:** .....\$531,700.00

**Change Amount:**     Increase     Decrease     No Change

**Effective Date of Change:** April 29, 2017

**Acceptance:** On behalf of the undersigned Contractor, I have given careful consideration to this Contract Amendment and hereby agree to the change(s) and except that as amended herein, all provisions of the Contract remain in full force and effect.

**Everbrite West, LLC:** Fluoresco Services LLC

**City of Mesa:**

*[Signature]*  
Signature

\_\_\_\_\_  
Signature

Gary Gryder  
Printed Name

\_\_\_\_\_  
City Manager Designee

1/25/17  
Date

\_\_\_\_\_  
Date

**Reviewed by:**

*[Signature]*  
Signature

Brandy Andersen, Procurement Officer



**CONTRACT AMENDMENT**

**Contract Title:** Illuminated Street Name Sign

**Contract Number:** 2014109

**MA/PO Number:** 14\*594Y4

**Amendment Number:** 5

**Description of Change:** Renew the current contract under the same terms, conditions, and pricing. Contract will expire April 28, 2019.

**Current contract amount:** ..... \$531,700.00

**Change Amount:**     Increase     Decrease     No Change ..... \$381,700.00

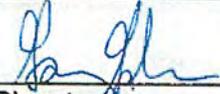
**New contract amount:** ..... \$150,000.00

**Effective Date of Change:** April 29, 2018

**Acceptance:** On behalf of the undersigned Contractor, I have given careful consideration to this Contract Amendment and hereby agree to the change(s) and except that as amended herein, all provisions of the Contract remain in full force and effect.

**Fluoresco Services, LLC:**

**City of Mesa:**

  
\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

Gary Gryder  
\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
City Manager Designee

3/3/18  
\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

**Reviewed by:** 

\_\_\_\_\_  
Brandy Andersen, CPPB, MPA  
Procurement Officer

EXHIBIT B  
TO  
FIRST AMENDMENT  
TO  
COOPERATIVE PURCHASING AGREEMENT  
BETWEEN  
THE TOWN OF FOUNTAIN HILLS  
AND  
FLUORESCO SERVICES LLC

[FEE PROPOSAL]

See following page.



4048 E SUPERIOR AVE  
 PHOENIX, AZ 85040  
 602-276-0600

TO: TOWN OF FOUNTAIN HILLS  
 16705 AVE OF THE FOUNTAINS  
 FOUNTAIN HILLS, AZ 85286

DATE: 4/5/2018

ATTN: JEFF PIERCE

QUOTE #	INTERSECTION	QTY	PRICE	AMOUNT
189434	FOUNTAIN HILLS BLVD & PALISADES	8	FAB \$ 511.00	\$ 4,088.00
		8	INST \$ 220.00	\$ 1,760.00
189425	AVE OF THE FOUNTAIN & PALISADES	8	FAB \$ 511.00	\$ 4,088.00
		8	INST \$ 220.00	\$ 1,760.00
189438	SHEA BLVD & TECHNOLOGY	8	FAB \$ 511.00	\$ 4,088.00
		8	INST \$ 220.00	\$ 1,760.00
189440	SHEA BLVD & SAGUARO	8	FAB \$ 511.00	\$ 4,088.00
		8	INST \$ 220.00	\$ 1,760.00
189442	SHEA BLVD & PALISADES	8	FAB \$ 511.00	\$ 4,088.00
		8	INST \$ 220.00	\$ 1,760.00
189444	SHEA & FIREROCK CC/FOUNTAIN HILLS BLVD	8	FAB \$ 511.00	\$ 4,088.00
		8	INST \$ 220.00	\$ 1,760.00
189445	SHEA BLVD & EAGLE MTN/CRESTVIEW	8	FAB \$ 511.00	\$ 4,088.00
		8	INST \$ 220.00	\$ 1,760.00
189447	SHEA BLVD & CENTER LANE	8	FAB \$ 511.00	\$ 4,088.00
		8	INST \$ 220.00	\$ 1,760.00
189449	SAGUARO & GRANDE BLVD	8	FAB \$ 511.00	\$ 4,088.00
		8	INST \$ 220.00	\$ 1,760.00
189450	FOUNTAIN HILLS BLVD & EL LAGO	8	FAB \$ 511.00	\$ 4,088.00
		8	INST \$ 220.00	\$ 1,760.00
	OFFICER AND SHADOW TRUCK CHARGES (SHADOW TRUCK & CONES)	10	\$ 780.00	\$ 7,800.00
<b>SUBTOTAL</b>				\$ 66,280.00
<b>SALES TAX (\$351.57 WAS ON EACH QUOTE)</b>				\$ 3,515.70
<b>PROJECT TOTAL</b>				\$ 69,795.70

PPROVAL TO PROCEED: \_\_\_\_\_

DATE: \_\_\_\_\_