



**Town of Fountain Hills**  
16705 East Avenue of the Fountains  
Fountain Hills, Arizona 85268  
Phone: 480-816-5100  
Fax: 480-837-3145

**REQUEST FOR QUOTATION  
FOR  
LANDSCAPE COVERINGS AND OVERSEEDING FOR TOWN PROPERTIES**

**2020-029**

**All quotes due by September 10, 3:00 P.M., Local Time, Phoenix, Arizona.**

The Town of Fountain Hills (the "Town") is seeking a licensed and qualified Vendor to provide all material and labor required as described below on an as-needed basis for a period of one year, with up to two automatic renewable one-year options.

**Section I – Project Information**

Vendor will provide landscaping covering materials and services for Town-owned properties. Materials will include the following:

- A. Mulch
- B. Playchips (Engineered wood fiber or rubber chips)
- C. Grass seed for overseeding

The Contract created by this request and the resulting quotation will automatically renew for up to two successive one-year terms, unless the Vendor notifies the Town in writing of its desire to terminate the Contract. If extended, the then-current prices shall be applicable during the subsequent renewal year unless the Vendor notifies the Town in writing of any rate increase and the Town approves the increase with an authorized signature, prior to the end of the then-current term.

**Section II – Instructions and Conditions**

1. This is an indefinite quantity and indefinite delivery Agreement for Services, which shall only be provided when the Town chooses to move forward with a pending project and proper authorization and documentation have been approved. The Town does not guarantee any minimum or maximum amount of Services will be requested under this Agreement. However, the maximum not-to-exceed amount of this Agreement shall not exceed \$49,999.99.
2. Vendors must state the manufacturer of each product quoted on in conformity with the specifications.
3. All quotations must contain the quoting firm's name and be signed by an authorized agent, officer or employee.
4. Award will be made to the Vendor whose quotation is the most advantageous to the Town.
5. Please attach your Quotation behind the Exhibit A cover sheet and submit this document to the address above.

If you need additional information or have questions please contact Kevin Snipes by email [knsnipes@fh.az.gov](mailto:knsnipes@fh.az.gov).

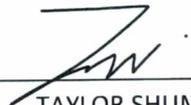
**Section III – Pricing**

The Quotation shall be attached hereto as Exhibit A and shall contain pricing unless a separate price sheet is required, in which case the Price Sheet shall be submitted in the form attached hereto as Exhibit B and incorporated herein by reference.

**Note:** Prices offered shall include applicable state and local taxes.

**Section IV – Execution and Submission**

By executing this document and submitting a quotation to the Town of Fountain Hills, the authorized agent agrees (i) he/she has read the Town’s Standard Terms and Conditions, dated April 14, 2016, as set forth on the Town of Fountain Hills website (<http://www.fh.az.gov/po-terms>), which are incorporated into and become a part of the company’s quotation offer as if set forth fully herein and (ii) the company shall be bound by the Standard Terms and Conditions, dated April 14, 2016. By signing below the company is offering to provide the services set forth in Exhibit A and upon written acceptance of the company’s offer by the Town, it will have entered into a binding agreement. The offer shall be considered held open for 60 days from the quotes due date set forth above.

Signature:  Date: 09-09-2019  
Printed Name: TAYLOR SHUMWAY Title: OWNER/OPERATOR  
Company Name: TURBOSCAPE BLOWER SERVICES, LLC  
Address: PO BOX 510  
City: DUCHESNE State: UT Zip: 84021  
Email Address: turboscape@yahoo.com Telephone No. 602-717-5252

**The total contract amount, including all renewal terms, may not exceed \$49,999.99. Contracts for \$50,000 or more will not be authorized and will require a formal procurement process.**

**ACCEPTANCE OF OFFER AND CONTRACT AWARD (For Town of Fountain Hills Use Only)**

The Vendor’s Offer is hereby accepted. The Vendor shall not commence any billable work or provide any materials or service under this Contract prior to the date this Contract is executed.

Town of Fountain Hills, an Arizona municipal corporation



 Date: 9-11-19  
Grady E. Miller, Town Manager

Town Attorney Approval:

EXHIBIT A  
TO  
REQUEST FOR QUOTATION  
FOR  
LANDSCAPE COVERINGS AND OVERSEEDING FOR TOWN PROPERTIES

[Vendor's Quotation]

# PROPOSAL



**TURBOSCAPE BLOWER SERVICES, LLC**

P.O. Box 482  
 Higley, AZ 85236  
 602.717.5252  
 turboscape@yahoo.com

**Customer:**

FOUNTAIN HILLS  
 Jamie Salentine, CMC  
 16705 E. Avenue of the  
 Fountains, Fountain Hills, AZ  
 85268  
 (480) 816-5148  
 jsalentine@fh.az.gov

SCOPE OF WORK
INSTALL 360 CUBIC YARDS OF ENGINEERED WOOD FIBER PLAYGROUND SAFETY SURFACING AT: 4 PARKS LISTED BELOW IN FOUNTAIN HILLS, AZ. REPLENISH FALL ZONES, ADA ACCESS, OTHER SPECIFIED BY SUPERVISOR. AMOUNTS SPECIFIED BY CUSTOMER. WORK INCLUDES: SUPPLIED MATERIAL, DELIVERY, INSTSALLATION, ALL CLEAN UP OF SAID EWF MATERIAL.

DESCRIPTION	CUBIC YARDS	PRICE PER CUBIC YARD	TOTAL
PRICE IS ALL INCLUSIVE- EWF PLAYGROUND SURFACING INSTALLATION TO FOUNTAIN PARK: 155CY (2 AREAS) DESERT VISTA: 85CY FOUR PEAKS: 90CY (2 AREAS) GOLDEN EAGLE: 30CY  ***IF YOU AGREE TO THE PRICE, TERMS AND CONDITIONS OUTLINED IN THIS PROPOSAL, PLEASE SIGN AND DATE TO ACKNOWLEDGE ACCEPTANCE.  SIGN _____ DATE _____	360	41.48	\$14,933.69
TOTAL			\$14,933.69

\*\*\*The information above is a proposal for services described. This proposal is non-contractual, UNTIL it is signed and dated or other form of written acceptance is made.  
 Pricing reflects material, delivery and installation via blower truck.  
 Proposal valid for 30 days.  
 If you have any questions concerning this proposal, please contact us at 602.717.5252 or [turboscape@yahoo.com](mailto:turboscape@yahoo.com).  
  
 Thank you for your business!

### Competition Impractical Determination Form (FHPP11.2B)

Sections 1 through 3 Must be completed. (Use attachments as necessary.)

1. Action Requested:  Amend Existing Contract no. 2020-029  New Contract  Month-to-Month Contract

Requesting department: Parks Department

Employee name: Jamie Salentine Title: Executive Assistant

Phone: 480-816-5148 Email: [jsalentine@fh.az.gov](mailto:jsalentine@fh.az.gov)

Subject materials or services: Landscape coverings and overseeding for Town properties

Estimated annual cost: NTE \$49,999

2. Provide full description of existing materials or services: The vendor supplies landscape coverings and overseeding services.

3. Provide justification: Turboscape is sub-contractor for Dave Bang, so going directly to the sub-contractor would eliminate the mark-up and save the Town money.

Note: In accordance with Procurement Rules, the Arizona and the Town Uniform Terms and Conditions must be made a part of all contracts. In addition, contracts shall be assigned a Town of Fountain Hills contract number and recorded by Town Clerk's Office. If the existing contract does not contain the required Terms and Conditions they will be made a part of the final contract. Approval of this form does not authorize Town employees to sign any agreement provided by contractor nor does it authorize individuals to exceed dollar thresholds or delegated authority.

#### Requesting Department

Employee Signature: Jamie Salentine Date: 8-20-19

Department Head Review and Approval Signature (Required)  
 [Signature] (Acting Director) Date: 8/20/19

#### Procurement Authority (\$10,000--\$50,000)

Request Authorized Pursuant to Policy 11.2  Request Denied

Request Returned for Add'tl Info. Date: \_\_\_\_\_  See Comments (Attached)

Procurement Agent Review and Approval Signature (Required)  
 [Signature] Date: 8.20.19

Town Manager Review and Approval (Required)  
 [Signature] Date: 8-26-19

#### Town Manager (>\$50,000)

Date: \_\_\_\_\_

Department Notice: This is your official written determination in response to your procurement authorization request. The original request will be maintained at the Town Clerk Office. For expenditures requiring Council approval this form must be attached to the Council Agenda.