



**Town of Fountain Hills**

16705 East Avenue of the Fountains

Fountain Hills, Arizona 85268

Phone: 480-816-5100

Fax: 480-837-3145

**REQUEST FOR QUOTATION  
FOR  
Inflatable Event Attraction**

**2020-019**

**All quotes due by Monday, July 31, 2019 3:00 P.M., Local Time, Phoenix, Arizona.**

The Town of Fountain Hills (the "Town") is seeking a licensed and qualified Vendor to provide all material and labor required as described below on an as-needed basis for a period of one year, with up to four renewable one-year options.

**Section I – Project Information**

The Town requests inflatable services for various projects and events at various locations, including but not limited to Party in the Park, Back 2 School Bash, Fourth at the Fountain, Halloween, and Teen Activity Nights. Programs are generally held at Golden Eagle Park, the Community Center, or at the Middle and High School.

1. The Town hosts a total of 3 Party in the Park events, at which we have 1-2 inflatables at each event. These events are held during the summer months.
2. At least one inflatable will be used for annual Halloween event.
3. The Town works with the Sheriff's Department to provide a teen-focused program each month during the school year. An inflatable will be used at two of these events.
4. The Town requires 5-6 inflatables at the Fourth at the Fountain celebration.

The Contract created by this request and the resulting quotation will automatically renew for up to four successive one-year terms, unless the Vendor notifies the Town in writing of its desire to terminate the Contract. If extended, the then-current prices shall be applicable during the subsequent renewal year unless the Vendor notifies the Town in writing of any rate increase and the Town approves the increase with an authorized signature, prior to the end of the then-current term.

**Section II – Instructions and Conditions**

1. This is an indefinite quantity and indefinite delivery Agreement for Services, which shall only be provided when the Town chooses to move forward with a pending project and proper authorization and documentation have been approved. The Town does not guarantee any minimum or maximum amount of Services will be requested under this Agreement.
2. Vendors must state the manufacturer of each product quoted on in conformity with the specifications.
3. All quotations must contain the quoting firm's name and be signed by an authorized agent, officer or employee.
4. Award will be made to the Vendor whose quotation is the most advantageous to the Town.

5. Please attach your Quotation behind the Exhibit A cover sheet and submit this document to the address above.

If you need additional information or have questions please contact Linda Ayres by email at [layres@fh.az.gov](mailto:layres@fh.az.gov)

**Section III – Pricing**

The Quotation shall be attached hereto as Exhibit A and shall contain pricing unless a separate price sheet is required, in which case the Price Sheet shall be submitted in the form attached hereto as Exhibit B and incorporated herein by reference.

**Note:** Prices offered shall include applicable state and local taxes.

**Section IV – Execution and Submission**

By executing this document and submitting a quotation to the Town of Fountain Hills, the authorized agent agrees (i) he/she has read the Town's Standard Terms and Conditions, dated April 14, 2016, as set forth on the Town of Fountain Hills website (<http://www.fh.az.gov/po-terms>), which are incorporated into and become a part of the company's quotation offer as if set forth fully herein and (ii) the company shall be bound by the Standard Terms and Conditions, dated April 14, 2016. By signing below the company is offering to provide the services set forth in Exhibit A and upon written acceptance of the company's offer by the Town, it will have entered into a binding agreement. The offer shall be considered held open for 60 days from the quotes due date set forth above.

Signature: Amie Stensberry Date: 7/29/19  
Printed Name: Amie Stensberry Title: Office manager  
Company Name: AZ Inflatable Events  
Address: 248 S. Mulberry #107  
City: Mesa State: AZ Zip: 85202  
Email Address: info@arizonainflatable Telephone No. 480-854-1857  
Events.com

**The total contract amount, including all renewal terms, may not exceed \$49,999.99. Contracts for \$50,000 or more will not be authorized and will require a formal procurement process.**

**ACCEPTANCE OF OFFER AND CONTRACT AWARD (For Town of Fountain Hills Use Only)**

The Vendor's Offer is hereby accepted. The Vendor shall not commence any billable work or provide any materials or service under this Contract prior to the date this Contract is executed.

Town of Fountain Hills, an Arizona municipal corporation

Grady E. Miller Date: 7/31/2019  
Grady E. Miller, Town Manager

Town Attorney Approval: 4835-6580-1373

CP  
7/31/19

EXHIBIT A  
TO  
REQUEST FOR QUOTATION  
FOR

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[Vendor's Quotation]

**Exhibit A  
TO  
REQUEST FOR QUOTATION  
FOR**



<b>Party in The Park Option 1</b>	<b>Summer Months</b>
Golden Eagle Park- 16100 E. Palisades Blvd	
Tropical Slip n Slide	\$249
Park Set up	\$25
Staffing	\$100
Generator	\$85
Standard Discount	(\$25)
Sub total	\$434.10
Sales Tax	\$36.03
<b>Total</b>	<b>\$470.13</b>



<b>Party in The Park Option 2</b>	<b>Summer Months</b>
Golden Eagle Park- 16100 E. Palisades Blvd	
Kahuna big wave	\$299
Park Set up	\$35
Staffing	\$100
Generator	\$85
Standard Discount	(\$30)
Sub total	\$489.10
Sales Tax	\$40.60
<b>Total</b>	<b>\$529.70</b>



<b>Party in The Park Option 3</b>	<b>Summer Months</b>
Golden Eagle Park- 16100 E. Palisades Blvd	
Tropical Slip n Slide	\$249
Foam Added to Slip n Slide (Apx. 2 hours)	\$145
Park Set up	\$35
Staffing	\$100
Generator	\$85
Standard Discount	(\$39)
Sub total	\$574.60
Sales Tax	\$47.69
<b>Total</b>	<b>\$622.29</b>



<b>Halloween Event</b>		<b>31-Oct</b>
16705 E. Avenue of the Fountains		
Axe Throwing Challenge		\$249
Large Slide		\$249
40' Obstacle Course		\$299
Staffing (3)		\$450
Park Setup		\$95
Power provided by City		\$0
Sub total		\$1,342.00
Sales Tax		\$111.39
<b>Total</b>		<b>\$1,453.39</b>



<b>Middle School Event Option 1</b>		<b>School Year</b>
15414 N. McDowell Mountain Road		
First Down Football		\$189
Shooting Stars		\$189
Staffing (1) to run both games		\$100
Sand Bags/Water Barrels		\$40
Power provided by City (Indoors)		\$0
Standard Discount		(\$38)
Sub total		\$480.20
Sales Tax		\$39.86
<b>Total</b>		<b>\$520.06</b>



<b>Middle School Event Option 2</b>		<b>School Year</b>
11800 N. Desert Vista		
Big Kahuna Wet		\$329
Staffing		\$100
Generator		\$85
Standard Discount		(\$33)
Sub total		\$481.10
Sales Tax		\$39.93
<b>Total</b>		<b>\$521.03</b>

EXHIBIT B  
TO  
REQUEST FOR QUOTATION  
FOR

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[Price Sheet]

Item	Price	Size Requirement
<b>Bounce House and Combos</b>		
		<b>LxWxH</b>
Basic Bounce House (multiple Themes)	\$109.00	19x19x17
4n1 Slide Bouncer Combo (Multiple Themes)	\$189.00	21x18x19
Dazzling 4n1 Slide Bounce Combo	\$189.00	21x18x19
7n1 Slide Bounce (Multiple Themes)	\$199.00	26x23x16
Castle 7n1 Slide Bouncer Combo	\$199.00	26x23x16
Pirate Ship Bounce House Combo	\$229.00	28x20x15
Toxic Deluxe Combo	\$249.00	24x22x19
<b>Toddler Fun</b>		
		<b>LxWxH</b>
Little Tikes Rides	\$139.00	N/A
Toddler Dry Slide	\$139.00	28x10
Animal Ranch Toddler Slide Bouncer	\$199.00	19x14x12
Animal Kingdom Toddler Playland	\$229.00	21x23x10
Rescue Squad Toddler Playland	\$229.00	21x23x10
<b>Wet Slides</b>		
		<b>LxWxH</b>
Toddler Water Slide 10'	\$159.00	28x10
Little Fish Water Slide 12'	\$179.00	22x13
Shark Escape Wet Slide 15'	\$199.00	29x18
Volcano Wet slide w/ Pool 16'	\$239.00	37x18
Volcano Wet slide w Slip-n-Slide Extention	\$269.00	45x18
Tiki Falls Wet slide w/ Pool 18'	\$279.00	34x18
Kahuna Big Wave Wet Slide 18'	\$299.00	37x19
Double Down Wet Slide 16'	\$299.00	26x23
BIG Kahuna Wet Slide 20'	\$339.00	40x19
Log Jammer Wet Slide 24'	\$349.00	44x23
Rocking Rapids Wet Slide 22'	\$369.00	42x20
Raging Rapids Double Wet Slide 20'	\$399.00	32x25
Double Wipeout Wet Slide 22'	\$499.00	40x22
Double Pipeline Wet Slide 27'	\$699.00	80x33
Triple Lindy 3 lane wet slide 28'	\$1,299.00	77x25
Hippo Slide Wet Slide 40'	Call	40x120x55
<b>Slip n Slides</b>		
		<b>LxWxH</b>
Slide-n-Splash Wet Slide w/ pool	\$199.00	32x18x12
Tropical Wet Slip -n-Slide w/ pool	\$249.00	45x18x16
<b>Other Water Fun</b>		
		<b>LxWxH</b>
Aqua Blaster	\$199.00	20x14x8
Dunk Tank	\$249.00	25x16x10
Water Tag	\$249.00	30x30x12
Water Balloon Battle	\$399.00	55x19x17
Misting Tents	\$499.00	

<b>Item</b>	<b>Price</b>	<b>Size Requirement</b>
<b>Dry Slides</b>		
		<b>LxWxH</b>
Shark Escape Dry Slide 15'	\$159.00	29x18
Volcano Dry Slide 16'	\$199.00	31x19x18
Tiki Dry Slide 18'	\$199.00	30x18x22
Kahuna Big Wave Dry Slide 18'	\$229.00	37x19x20
Double Down Dry Slide 16'	\$229.00	26x23x20
Large Dry Slide 18'	\$249.00	32x17x22
BIG Kahuna Dry Slide 19'	\$299.00	40x19x24
Rocking Rapids Dry Slide 22'	\$329.00	42x20x27
Log Jammer Dry Slide 24'	\$349.00	44x23x26
Single Lane MEGA Dry Slide 22'	\$389.00	33x22x26
Cars Double Lane Dry Slide	\$449.00	32x24x27
Double Lane Mega Dry Slide	\$499.00	38x25x28
Double Wipeout Dry Slide 22'	\$499.00	40x22x27
Double Pipeline Dry Slide 27'	\$649.00	50x33x31
Twister Slide Dry Slide 32'	\$899.00	49x36x40
Triple Lindy 3 Lane Dry Slide 28'	\$999.00	77x25x32
Hippo Dry Slide 40'	Call	40x120x55
<b>Obstacles</b>		
		<b>LxWxH</b>
40' Obstacle Course	\$299.00	47x16x13
Western Obstacle Course	\$359.00	50x17x15
Sports Obstacle Course	\$359.00	50x17x15
Large Obstacle Course	\$359.00	50x17x15
Demolition Zone Obstacle Course	\$439.00	65x17x18
Adrenaline Rush Obstacle Course	\$499.00	50x35x18
Robo Rampage Obstacle Course	\$599.00	33x26x22
Fun House Obstacle Course	\$699.00	45x33x21
Gladiator Obstacle Course	\$799.00	42x40x24
<b>Interactive Inflatable</b>		
		<b>LxWxH</b>
Human Wack a Mole	\$219.00	20x20x10
Rock-N-Roll Joust	\$229.00	28x28x12
Knocker Ball Experience Starting at	\$236.00	
3 Lane Bungee Run	\$249.00	40x20x12
Wrecking Ball	\$299.00	35x35x20
Rapid Fire	\$299.00	36x16x16
Nerf Tag	\$299.00	30x30x12
Laser Tag	\$349.00	30x30x12
Leaps N Bounds Big Baller	\$499.00	45x25x14
Hungry Hungry Hippo	\$499.00	40x40x12
Zorb Balls & Criss Cross	\$499.00	90x30x15
Human Foosball	\$499.00	54x30x12

<b>Item</b>	<b>Price</b>	<b>Size Requirement</b>
<b>Inflatable Games</b>		
		<b>LxWxH</b>
Hula Hoop Toss	\$139.00	14x12x7
Batters up Baseball	\$139.00	25x18x16
First Down Football	\$189.00	20x17x20
Shooting Stars	\$189.00	21x20x19
5 Game Challenge	\$229.00	25x30x17
Axe Throwing Challenge	\$249.00	16x20x11
Velcro Soccer Dart	\$279.00	20x25x17
Wild West Archery Tag	\$279.00	15x19x12
Wild West Nerf Tag	\$279.00	15x19x12
<b>Giant Yard Games</b>		
		<b>LxWxH</b>
Giant Jenga Game	\$49.00	N/A
Giant Connect Four Game	\$89.00	N/A
Giant Checkers Game	\$89.00	12x12
Giant Inflatable Cornhole (1 Board)	\$99.00	
Giant Dart Game	\$99.00	6x10x10
Giant Corn Hole 1 Borad	\$99.00	N/A
Giant Corn Hole 2 Borads	\$189.00	N/A
Giant Chess Game	\$119.00	12x12
Giant Pong	\$179.00	N/A
Giant Inflatable Cornhole (2 Board)	\$198.00	
<b>Team Building &amp; Company Party Fun</b>		
		<b>LxW</b>
Cornhole Game	\$39.00	N/A
Tug of War	\$39.00	N/A
Horseshoe Game	\$29.00	N/A
Hulu Hoops	\$29.00	N/A
Jump Ropes	\$29.00	N/A
Sack Races	\$29.00	N/A
<b>Ride On Fun</b>		
		<b>LxWxH</b>
Pedal Go-Karts	\$119.00	N/A
Ex-Large Trikes set of 2	\$129.00	N/A
Race Track	\$199.00	40x25x13
Ex-Large Trikes set of 4	\$229.00	N/A
Ex-Large Trikes w/Race Track	\$299.00	40x25x13
<b>Rides</b>		
	<b>3 hour</b>	<b>LxWxH</b>
Dizzy Dragon Spin	\$499.00	20x15x12
Rock Wall	\$549.00	
Trackless Train	\$549.00	50x50
Mechanical Bull	\$649.00	22x22x12
Mechanical Meltdown	\$999.00	40x40x12

<b>Item</b>	<b>Price</b>	<b>Size Requirement</b>
Tubs of Fun Ride	\$1,499.00	50' Circle
Ballistic Swing Ride	\$1,599.00	50' Circle
<b>Movie Screens</b>		
		<b>LxWxH</b>
Large Screen	\$599.00	100x30x20x
Ex Large Screen	\$799.00	100x35x22
<b>Carnival Games</b>		
Assorted Carnival Games Starting at	\$39.00	
<b>Fun Equipment</b>		
Boom Blaster for 2	\$119.00	
Bubble Machine	\$29.00	
Spin Art Machine	\$29.00	
<b>Photo Booth</b>		
Photo Booth	\$699.00	
Selfie Booth	\$139.00	
<b>Advertisement Fly Guys</b>		
5 Arm Guy	\$79.00	
Tub Fly Guys	\$79.00	
<b>Concession Machines</b>		
	<b>W/ Inflatable</b>	<b>Ala Cart</b>
Popcorn Machine	\$49.00	\$69
Cotton Candy Machine	\$49.00	\$69
Snow Cone Machine	\$49.00	\$69
Nacho Machine	\$49.00	\$69
Hot Dog Roller	\$69.00	\$79
Supplies for 50 <b>STARTING AT</b>	\$15.00	
<b>Catering Equipment</b>		
Bar Rental	\$69.00	
Chafing Dish Food Warmer	\$39.00	
Chafing Pan full Length 2.5 depth	\$4.00	
Chafing pan Half Length 4' depth	\$2.50	
Serving Spoons (no slots)	\$2.00	
Serving Spoons (w/ slots)	\$2.00	
Insulated Beverage Dispenser	\$29.00	
Coffee Maker	\$30.00	
Galvanized Beverage Trough	\$29.00	
Ice Chest/Beverage Cooler	\$11.50	
Trash Can Rental	\$8.00	

Item	Price	Size Requirement
<b>Tables, Chairs, Linens &amp; centerpieces</b>		
Cocktail Tables 30" and 42"	\$9.50	
4' Banquet Table	\$8.00	
6' Banquet Table	\$9.50	
8' Banquet Table	\$10.50	
60" Round Table	\$11.50	
6' Banquet Kiddie Table	\$8.00	
48" Round Kiddie Table	\$8.00	
Kiddie Chairs	\$1.00	
Beige Chairs	\$1.10	
White Chairs	\$1.35	
Glass Vase Long	\$2.00	
Glass Vase Rounded	\$2.00	
90" Round Table Linen (Variety Colors)	\$10.50	
120" Round Table Linen (Variety Colors)	\$13.50	
60 x120 Banquet table Linen (Variety Colors)	\$10.00	
10x10 Tent	\$49.00	
Tent Set up	\$20.00	
Red & White Tent (including Set up)	\$89.00	
Red and White Tents with Walls (including setup)	\$99.00	
<b>Equipment</b>		
Portable Evaporative Cooler	\$79.00	
Propane Patio Heater	\$79.00	
Generator 2 plug	\$85.00	
Generator 3 plug	\$95.00	
<b>Surface</b>		
Grass	\$0.00	
Concrete, Asphalt, Artificial Turf, Rock, Park setups <b>STARTING AT</b>	\$25.00	