

**JOB ORDER MASTER AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
VINCON ENGINEERING CONSTRUCTION, LLC**

THIS JOB ORDER MASTER AGREEMENT (this "Contract") is entered into as of March 19, 2019, between the Town of Fountain Hills, an Arizona municipal corporation (the "Town") and Vincon Engineering Construction, LLC, a(n) Arizona limited liability company (the "Contractor").

RECITALS

A. The Town issued a Request for Qualifications, CS2019-006, Construction Services (the "RFQ"), a copy of which is on file in the Town Clerk's Office and incorporated herein by reference, seeking statements of qualifications from vendors for construction and related services.

B. The Contractor submitted a Statement of Qualifications (the "SOQ") in response to the RFQ, attached hereto as Exhibit A and incorporated herein by reference, and the Town desires to enter into an Agreement with the Contractor for Construction Services (the "Services").

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing introduction and recitals, which are incorporated herein by reference, the following mutual covenants and conditions, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Town and the Contractor hereby agree as follows:

1. Term of Contract. This Contract shall be effective as of the date first set forth above and shall remain in full force and effect for one year with up to four (one) year renewable options.

2. Job Order Master Contract Process.

2.1 Indefinite Delivery and Quantity. This Contract establishes an indefinite delivery, indefinite quantity, Job Order Contract for such Construction Services within the scope of this Contract as Town may request from time to time by issuance of an individual Job Order for each Project. Unless otherwise specified in a specific Job Order, Job Orders will generally include Design Services and where Design Services are necessary, Town will contract for those services separately. A separate Job Order will be issued for each Project describing the specific Work to be performed by the Contractor for that Project. There may be multiple Projects, and, therefore, multiple Job Orders, under this Contract.

2.2 Non-Exclusive Contract. Town shall have the right to perform work of the types included in this Contract itself or to have other Contractors perform such work. In addition, as to any Job Order, Town may elect to have Design Services provided by Town's internal

consultants or by independent Design Professionals. Such action by Town shall not constitute a breach or otherwise violate this Contract.

2.3 No Obligation for Town. This Contract does not obligate or require Town to offer any Job Order to Contractor and no Contract will exist for any specific Work until a Job Order for such Work has been fully executed by Town and Contractor.

2.4 Scope of Work Under This Contract. This Contract is for a broad range of maintenance, repair and minor construction work on real property. The scope of this Contract will be to provide construction services, including minor associated incidental design services, for a broad range of Town renovation and construction projects and will include a variety of trades as set forth on Exhibit B.

2.5 Contract Price for Each Job Order. The amount to be paid by Town for the Project under each Job Order is the Contract Price for the Job Order. The Contract Price includes the Contract Price for the Work. The Contract Price for any Job Order may be a Fixed Price or a Guaranteed Maximum Price (GMP), subject to the following:

A. The cumulative sum of the Job Orders performed by Contractor during any twelve (12) month period shall not exceed \$125,000.00.

B. There is no limit on the number of Job Orders that Town may issue to Contractor during any twelve (12) month period of this Contract or during the entire period this Contract is in effect.

C. Contractor may not refuse any Job Order under this Contract properly issued by Town, unless Contractor explains, in writing and to Town's satisfaction, that the scope of work under a specific Job Order is poorly defined or hazardous to health or safety.

2.6 Job Order Format. Each Job Order shall be in the form attached as Exhibit C hereto and shall not be effective or binding until fully executed by all parties.

2.7 Job Order Development. The general steps for development of a Job Order are:

A. When Town identifies a need for performance of a Project under a Job Order, Town will issue a request to Contractor and also advise Contractor of the nature of the Work to be done. At the same time, Town will advise the Contractor if Design Services are required and how those services will be provided. Within two (2) working days of receipt of this notification, or such other time as set by Town, Contractor will:

- (i) Visit the proposed site of the Project with Town designated representatives; and
- (ii) Arrange with Town to further define the scope of the needed Project.

B. Contractor will thoroughly acquaint itself with all available information concerning the conditions of the Work under each Job Order and is responsible for correctly and fully estimating the difficulty of performing the Work, the actions required to perform the Work and the cost of successfully performing the Work under each Job Order.

C. Town will arrange for any needed Design Services to produce the Drawings and Specifications, with a copy to Town and a copy to Contractor. Design Services will not begin until the scope of Design Services is approved by Town. The Drawings and Specifications developed as part of the Design Services are subject to approval by Town. If there are no Design Services required for a specific Job Order, Town will develop Drawings and Specifications consisting of a line drawing and a written description of the contemplated Work.

D. Upon establishment of the scope of Work needed for a Project, Contractor will prepare its proposal for accomplishment of the Project under either a Fixed Price or a Guaranteed Maximum Price (GMP), as in a form and substance determined by Town. GMP (Open Book) pricing shall consist of direct job cost, project-specific general conditions, general and administrative cost, profit, Bond cost and sales tax will be added to Open Book pricing for total Job Order Cost.

2.8 Issuance of Job Orders. The Town Representative will compare the Contractor's Job Order Proposal with Town's estimate, schedules and other requirements, and then, if the Town Representative determines it is in the best interest of Town, arrange a meeting with Contractor, at which time the Contractor's Job Order Proposal will be discussed and negotiated. If the Town Representative determines that it is in the best interest of Town, Town shall then issue a completed Job Order, in the form attached as Exhibit C, to Contractor for execution.

3. Performance of the Work.

3.1 Specifications. The Maricopa Association of Governments, Uniform Standard Specifications for Public Works Construction, current edition ("MAG Specifications"), Maricopa Association of Governments, Standard Details for Public Works Construction, current edition ("MAG Details"), have been adopted by Town and shall apply to the Work, to the extent applicable. In addition, to the extent Town has adopted its own Town Specifications, and/or Supplements and/or Modifications to the MAG Specifications or MAG Details (collectively the "Town Specifications"), those Town Specifications shall apply to the Work when and where appropriate and the Contractor shall fully comply therewith. Any questions or concerns about the applicability of any specific MAG or Town Specifications to the Work shall be directed in writing to the Project Engineer. The MAG Specifications, MAG Details and Town Specifications are incorporated into the Contract.

3.2 Coordination. Contractor shall be responsible for coordinating the performance of the Work with the Project Engineer, Project Manager, Engineering Department and other departments or agencies within Town, the design professionals and other contractors involved in the Project. Contractor shall also cooperate with Town in communicating with,

obtaining necessary approvals or permits from, and responding to, any applicable government entity or regulatory agency, including participation in any hearings or meetings.

3.3. Inspection/Reporting. Before starting the Work, the Contractor shall carefully study and compare the various plans, drawings, other Contract Documents, and Specifications relative to that portion of the Work, as well as the information furnished by Town, shall take field measurements of any existing conditions related to that portion of the Work and shall observe any conditions at the site affecting it. These obligations are for the purpose of facilitating construction by the Contractor and are not for the purpose of discovering errors, omissions, or inconsistencies in the Contract Documents; however, any errors, inconsistencies or omissions discovered by the Contractor shall be reported promptly to Town in such form as Town may require. The Contractor shall be liable to Town for damages resulting from errors, inconsistencies or omissions in the Contract Documents or for differences between field measurements or conditions in the Contract Documents if the Contractor, with the exercise of reasonable care should have recognized such error, inconsistency, omission or difference and fails to report it to Town. The exactness of grades, elevations, dimensions, or locations given on any Drawings, or the work installed by other contractors, is not guaranteed by Town. The Contractor shall, therefore, satisfy itself as to the accuracy of all grades, elevations, dimensions and locations. In all cases of interconnection of its work with existing or other work, Contractor shall verify at the site all dimensions relating to such existing or other work. Any errors due to the Contractor's failure to so verify all such grades, elevations, locations or dimensions shall be promptly rectified by the Contractor without any increase in the Contract Price. Any design errors or omissions noted by the Contractor during this review shall be reported promptly to Town, but it is recognized that the Contractor's review is made in the Contractor's capacity as a contractor and not as a licensed design professional, unless otherwise specifically provided in the Contract Documents.

3.4. Extra Work/Changes in the Work/Approvals. Town reserves the right to make such changes in the plans and specifications for the Work, within the general scope thereof, as it may deem appropriate and any such change as set forth in a written Change Order or Extra Work Order shall be deemed a part of this Contract as if originally incorporated herein.

A. Contractor shall not be entitled to payment for additional work unless a written Change Order or Extra Work Order, in form and content prescribed by Town, has been executed by Town prior to starting the additional work; on all such Change Orders and Extra Work Orders, Contractor shall specify the increased and/or decreased costs and whether it believes any extensions of time will be necessary to complete its Work as modified by the Change Order or Extra Work Order. In no event, however, will the Contractor be entitled to collect for overhead and profit for such changes more than the percentages of Contractor's actual and direct cost incurred in such change as set forth in the corresponding Change Order. If additional work is performed on the basis of an Extra Work Order, a corresponding Change Order shall be prepared, approved and processed by Town before payment can be made to Contractor.

B. Upon request by Town, Contractor shall submit for Town's prior approval all samples, product data, shop drawings on all materials, systems and equipment to be incorporated into the Work.

C. The Project Manager shall be designated by the Town. All communications concerning performance of the Work or the Project shall be provided to the designated Project Manager, who has the authority to act on behalf of Town, as delineated and limited by the Contract Documents and applicable law. The Project Manager has no authority to bind Town or Town Council in contravention of any Town Code, State or Federal statute or regulation, or this Contract. Project communications may be exchanged by e-mail upon the written agreement of the Project Manager and Contractor, but e-mail communications are not binding upon Town and cannot change the terms of the Contract or the scope of Work or effectuate any change that requires a written change order. The use of e-mails is for information only, and e-mails will have no legal or binding effect.

3.5. Time/Float. Contractor shall strictly comply with the Project schedule approved in writing by Town (the "Contract Time"). The Contract Time shall start with the Notice to Proceed and end with final acceptance of the Work. Contractor shall commence performance of the Work and complete the Project through both substantial completion and final acceptance within the Contract Time, and failure to do so shall be a material breach of the Contract.

A. Time is of the essence of the Contract, for the Project, for the Work, and for each phase and/or designated milestone thereof.

B. No modification to the Contract Documents or the Contract Time shall be effective unless approved in writing, in advance, by Town.

C. The total float time within the overall schedule is for the exclusive use of Town, but Town may approve Contractor's use of float as needed to meet contract milestones and the Project completion date.

4. Payments. Payments shall be made as follows:

4.1 Progress Payments.

A. Progress billings will be processed monthly starting upon Project commencement.

B. Contractor billings shall be submitted on Contractor's typical invoice form.

C. A list of all suppliers (including name, contact information and phone numbers) to be used by Contractor must be received and approved by Town, prior to release of Contractor's monthly progress payment. Town's approval of Contractor's suppliers shall not release Contractor from any of its obligations under this Contract, including without limitation, Contractor's indemnification, and insurance obligations.

D. If required by Town, Contractor will be required to execute an Unconditional Waiver and Release on Progress Payment or Unconditional Waiver and Release on final payment contemporaneously with the receipt of partial or final payments, or other form of acknowledgment of payment and/or release of claims as required by Town,

as well as unconditional lien waivers executed by subcontractors and/or suppliers who have provided labor, materials, or rental equipment to Contractor. Payments of any amounts covered by any conditional lien waivers may, at Town's sole discretion, be made by joint check issued to the Contractor and the subcontractor or supplier.

E. Contractor shall submit all other supporting documentation substantiating its Invoice as may be reasonably required by the Engineer, Project Manager, Town, and applicable laws.

4.2 Final Payment. Final payment including retainage shall be paid only after: (i) the Work has been fully completed (including completion of all incorrect or incomplete work items) and accepted by Town and Engineer; (ii) necessary operating manuals, any excess materials and supplies necessary for matching materials and supplies incorporated into the Work, and complete "as-built" drawings, plans and specifications have been delivered to Town; (iii) if required by Town, full and unconditional lien waivers and releases by Contractor and any person performing labor or supplying material, machinery, fixtures, or tools for the Work have been delivered to Town; (iv) all conditions and requirements imposed by Town or any financing entity for the corresponding disbursement have been met; and (v) Contractor delivers to Town an Invoice requesting payment. The Contract number must be referenced on all invoices.

4.3 Town's Right to Withhold Payment. Town may withhold payment to such extent as may be necessary in Town's opinion to protect Town from loss for which the Contractor is responsible, including, without limitation:

- A. defective Work not remedied;
- B. third party claims filed or reasonable evidence indicating probable filing of such claims unless security acceptable to Town is provided by the Contractor;
- C. failure of the Contractor to make payments properly to Subcontractors or for labor, materials or equipment;
- D. reasonable evidence that the Work cannot be completed for the unpaid balance of the Contract Sum;
- E. damage to Town or another contractor;
- F. reasonable evidence that the Work will not be completed within the Contract Time set forth in Exhibit B (or otherwise by Town), and that the unpaid balance would not be adequate to cover actual or liquidated damages for the anticipated delay; or
- G. persistent failure to carry out the Work in accordance with the Contract Documents.

4.4 Joint/Direct Checks. Payments to Contractor may be made by checks payable jointly to Contractor and its employees, agents, subcontractors and suppliers, or any of them, and when in the sole opinion of Town it is advisable, payments may be made directly to

Contractor's subcontractors and any amount so paid shall be deducted from the amounts owed to Contractor under this Contract.

4.5 Payment Not A Waiver. No payment (nor use or occupancy of the Project by Town) shall be deemed acceptance or approval of the Work or as a waiver of any claims, rights, or remedies of Town.

4.6. Liens and Bond Claims. Contractor shall make all payments, in the time required, of all labor and materials furnished to Contractor in the course of the Work and shall promptly furnish evidence of such payments as Town may require. Contractor shall pay when due all claims arising out of performance of the Work covered by this Contract for which a lien may be filed either against the real estate or leasehold interest of Town, or against payments due from Town to Contractor, or for which a claim may be made against any payment or performance bond or both. To the fullest extent permitted by law, Contractor agrees that no liens or other claims in the nature of a lien against the real estate, leasehold, or other interest of Town, against payment due from Town to Contractor, or against any payment or performance bond, shall be filed or made in connection with the Work by any party who has supplied professional services, labor, materials, machinery, fixtures, tools, or equipment used in or in connection with the performance of this Contract, and Contractor agrees to remove or to cause to be removed any such liens or claims in the nature of a lien or bond claim within ten (10) days upon receiving notice or obtaining actual knowledge of the existence of such liens or claims. In addition, Contractor agrees to defend, indemnify, and hold harmless Town from and against any and all such liens and claims. This paragraph does not apply to claims and liens of Contractor due to non-payment for Work performed.

5. Documents. All documents, including any intellectual property rights thereto, prepared and submitted to the Town pursuant to this Agreement shall be the property of the Town.

6. Contractor Personnel. Contractor shall provide adequate, experienced personnel, capable of and devoted to the successful performance of the Services under this Agreement. Contractor agrees to assign specific individuals to key positions. Contractor agrees that, upon commencement of the Services to be performed under this Agreement, key personnel shall not be removed or replaced without prior written notice to the Town. If key personnel are not available to perform the Services for a continuous period exceeding 30 calendar days, or are expected to devote substantially less effort to the Services than initially anticipated, Contractor shall immediately notify the Town of same and shall, subject to the concurrence of the Town, replace such personnel with personnel possessing substantially equal ability and qualifications.

7. Inspection; Acceptance. All work shall be subject to inspection and acceptance by the Town at reasonable times during Contractor's performance. The Contractor shall provide and maintain a self-inspection system that is acceptable to the Town.

8. Licenses; Materials. Contractor shall maintain in current status all federal, state and local licenses and permits required for the operation of the business conducted by the Contractor, without limitation, all of Contractor's applicable licenses issued by the Arizona Registrar of Contractors. The Town has no obligation to provide Contractor, its employees or subcontractors any business registrations or licenses required to perform the specific services set

forth in this Agreement. The Town has no obligation to provide tools, equipment or material to Contractor.

9. Work Standards, Warranties and Correction of Work. All materials and other items incorporated into the Work shall be new, and all Work shall be of good and workmanlike quality and completed in strict conformance with all applicable laws, rules and regulations and the plans, specifications, schedules, Contract Documents and all other terms and conditions of the Contract.

9.1 Express Warranties. Within fourteen (14) days of the completion of the Work (or at such earlier time as requested by Town), Contractor shall execute and deliver to Town all warranties regarding the Work required by the Project plans and specifications. These warranties shall be in form and content satisfactory to Town, and any other person reasonably requested by Town, or Town's lender(s).

9.2 Standard Warranty. In the absence of any requirement for warranties in the Project specifications, Contractor hereby warrants that the Work shall be free of any defects in quality or workmanship for a period of two (2) years after the date of completion and acceptance of the Project by Town.

9.3 Correction of Work. The Contractor shall promptly correct Work rejected by the Project Engineer, Project Manager, or Town as failing to conform to the requirements of the Contract Documents. The Contractor shall bear the cost of correcting such rejected Work. In addition to the Contractor's other obligations including warranties under the Contract, the Contractor shall, for a period of (two) 2 years after Substantial Completion, correct work not conforming to the requirements of the Contract Documents. If the Contractor fails to correct nonconforming Work within a reasonable time, Town may correct it and the Contractor shall reimburse Town for the cost of correction.

10. Indemnification. To the fullest extent permitted by law, the Contractor shall indemnify and hold harmless the Town and each council member, officer, employee or agent thereof (the Town and any such person being herein called an "Indemnified Party"), for, from and against any and all losses, claims, damages, liabilities, costs and expenses (including, but not limited to, reasonable attorneys' fees, court costs and the costs of appellate proceedings) to which any such Indemnified Party may become subject, under any theory of liability whatsoever ("Claims") to the extent that such Claims (or actions in respect thereof) are caused by the negligent acts, recklessness or intentional misconduct of the Contractor, its officers, employees, agents, or any tier of subcontractor in connection with Contractor's work or services in the performance of this Agreement. The amount and type of insurance coverage requirements set forth below will in no way be construed as limiting the scope of the indemnity in this Section.

11. Insurance.

11.1 General.

A. Insurer Qualifications. Without limiting any obligations or liabilities of Contractor, Contractor shall purchase and maintain, at its own expense, hereinafter stipulated minimum insurance with insurance companies authorized to do

business in the State of Arizona pursuant to ARIZ. REV. STAT. § 20-206, as amended, with an AM Best, Inc. rating of A- or above with policies and forms satisfactory to the Town. Failure to maintain insurance as specified herein may result in termination of this Agreement at the Town's option.

B. No Representation of Coverage Adequacy. By requiring insurance herein, the Town does not represent that coverage and limits will be adequate to protect Contractor. The Town reserves the right to review any and all of the insurance policies and/or endorsements cited in this Agreement but has no obligation to do so. Failure to demand such evidence of full compliance with the insurance requirements set forth in this Agreement or failure to identify any insurance deficiency shall not relieve Contractor from, nor be construed or deemed a waiver of, its obligation to maintain the required insurance at all times during the performance of this Agreement.

C. Additional Insured. All insurance coverage, except Workers' Compensation insurance and Professional Liability insurance, if applicable, shall name, to the fullest extent permitted by law for claims arising out of the performance of this Agreement, the Town, its agents, representatives, officers, directors, officials and employees as Additional Insured as specified under the respective coverage sections of this Agreement.

D. Coverage Term. All insurance required herein shall be maintained in full force and effect until all work or services required to be performed under the terms of this Agreement are satisfactorily performed, completed and formally accepted by the Town, unless specified otherwise in this Agreement.

E. Primary Insurance. Contractor's insurance shall be primary insurance with respect to performance of this Agreement and in the protection of the Town as an Additional Insured.

F. Claims Made. In the event any insurance policies required by this Agreement are written on a "claims made" basis, coverage shall extend, either by keeping coverage in force or purchasing an extended reporting option, for three years past completion and acceptance of the services. Such continuing coverage shall be evidenced by submission of annual Certificates of Insurance citing applicable coverage is in force and contains the provisions as required herein for the three-year period.

G. Waiver. All policies, except for Professional Liability, including Workers' Compensation insurance, shall contain a waiver of rights of recovery (subrogation) against the Town, its agents, representatives, officials, officers and employees for any claims arising out of the work or services of Contractor. Contractor shall arrange to have such subrogation waivers incorporated into each policy via formal written endorsement thereto.

H. Policy Deductibles and/or Self-Insured Retentions. The policies set forth in these requirements may provide coverage that contains deductibles or self-insured retention amounts. Such deductibles or self-insured retention shall not be applicable with

respect to the policy limits provided to the Town. Contractor shall be solely responsible for any such deductible or self-insured retention amount.

I. Use of Subcontractors. If any work under this Agreement is subcontracted in any way, Contractor shall execute written agreements with its subcontractors containing the indemnification provisions set forth in this Section and insurance requirements set forth herein protecting the Town and Contractor. Contractor shall be responsible for executing any agreements with its subcontractors and obtaining certificates of insurance verifying the insurance requirements.

J. Evidence of Insurance. Prior to commencing any work or services under this Agreement, Contractor will provide the Town with suitable evidence of insurance in the form of certificates of insurance and a copy of the declaration page(s) of the insurance policies as required by this Agreement, issued by Contractor's insurance insurer(s) as evidence that policies are placed with acceptable insurers as specified herein and provide the required coverages, conditions and limits of coverage specified in this Agreement and that such coverage and provisions are in full force and effect. Confidential information such as the policy premium may be redacted from the declaration page(s) of each insurance policy, provided that such redactions do not alter any of the information required by this Agreement. The Town shall reasonably rely upon the certificates of insurance and declaration page(s) of the insurance policies as evidence of coverage but such acceptance and reliance shall not waive or alter in any way the insurance requirements or obligations of this Agreement. If any of the policies required by this Agreement expire during the life of this Agreement, it shall be Contractor's responsibility to forward renewal certificates and declaration page(s) to the Town 30 days prior to the expiration date. All certificates of insurance and declarations required by this Agreement shall be identified by referencing the RFQ number and title or this Agreement. A \$25.00 administrative fee shall be assessed for all certificates or declarations received without the appropriate RFQ number and title or a reference to this Agreement, as applicable. Additionally, certificates of insurance and declaration page(s) of the insurance policies submitted without referencing the appropriate RFQ number and title or a reference to this Agreement, as applicable, will be subject to rejection and may be returned or discarded. Certificates of insurance and declaration page(s) shall specifically include the following provisions:

(1) The Town, its agents, representatives, officers, directors, officials and employees are Additional Insureds as follows:

(a) Commercial General Liability – Under Insurance Services Office, Inc., (“ISO”) Form CG 20 10 03 97 or equivalent.

(b) Auto Liability – Under ISO Form CA 20 48 or equivalent.

(c) Excess Liability – Follow Form to underlying insurance.

(2) Contractor's insurance shall be primary insurance with respect to performance of this Agreement.

(3) All policies, except for Professional Liability, including Workers' Compensation, waive rights of recovery (subrogation) against Town, its agents, representatives, officers, officials and employees for any claims arising out of work or services performed by Contractor under this Agreement.

(4) ACORD certificate of insurance form 25 (2014/01) is preferred. If ACORD certificate of insurance form 25 (2001/08) is used, the phrases in the cancellation provision "endeavor to" and "but failure to mail such notice shall impose no obligation or liability of any kind upon the company, its agents or representatives" shall be deleted. Certificate forms other than ACORD form shall have similar restrictive language deleted.

11.2 Required Insurance Coverage.

A. Commercial General Liability. Contractor shall maintain "occurrence" form Commercial General Liability insurance with an unimpaired limit of not less than \$1,000,000 for each occurrence, \$2,000,000 Products and Completed Operations Annual Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall cover liability arising from premises, operations, independent contractors, products-completed operations, personal injury and advertising injury. Coverage under the policy will be at least as broad as ISO policy form CG 00 010 93 or equivalent thereof, including but not limited to, separation of insured's clause. To the fullest extent allowed by law, for claims arising out of the performance of this Agreement, the Town, its agents, representatives, officers, officials and employees shall be cited as an Additional Insured under ISO, Commercial General Liability Additional Insured Endorsement form CG 20 10 03 97, or equivalent, which shall read "Who is an Insured (Section II) is amended to include as an insured the person or organization shown in the Schedule, but only with respect to liability arising out of "your work" for that insured by or for you." If any Excess insurance is utilized to fulfill the requirements of this subsection, such Excess insurance shall be "follow form" equal or broader in coverage scope than underlying insurance.

B. Vehicle Liability. Contractor shall maintain Business Automobile Liability insurance with a limit of \$1,000,000 each occurrence on Contractor's owned, hired and non-owned vehicles assigned to or used in the performance of the Contractor's work or services under this Agreement. Coverage will be at least as broad as ISO coverage code "1" "any auto" policy form CA 00 01 12 93 or equivalent thereof. To the fullest extent allowed by law, for claims arising out of the performance of this Agreement, the Town, its agents, representatives, officers, directors, officials and employees shall be cited as an Additional Insured under ISO Business Auto policy Designated Insured Endorsement form CA 20 48 or equivalent. If any Excess insurance is utilized to fulfill the requirements of this subsection, such Excess insurance shall be "follow form" equal or broader in coverage scope than underlying insurance.

C. Professional Liability. If this Agreement is the subject of any professional services or work, or if the Contractor engages in any professional services or work in any way related to performing the work under this Agreement, the Contractor shall maintain Professional Liability insurance covering negligent errors and omissions arising out of the Services performed by the Contractor, or anyone employed by the Contractor, or anyone for whose negligent acts, mistakes, errors and omissions the Contractor is legally liable, with an unimpaired liability insurance limit of \$2,000,000 each claim and \$2,000,000 annual aggregate.

D. Workers' Compensation Insurance. Contractor shall maintain Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction over Contractor's employees engaged in the performance of work or services under this Agreement and shall also maintain Employers Liability Insurance of not less than \$500,000 for each accident, \$500,000 disease for each employee and \$1,000,000 disease policy limit.

11.3 Cancellation and Expiration Notice. Insurance required herein shall not expire, be canceled, or be materially changed without 30 days' prior written notice to the Town.

12. Termination; Cancellation.

12.1 For Town's Convenience. This Agreement is for the convenience of the Town and, as such, may be terminated without cause after receipt by Contractor of written notice by the Town. Upon termination for convenience, Contractor shall be paid for all undisputed services performed to the termination date.

12.2 For Cause. If either party fails to perform any obligation pursuant to this Agreement and such party fails to cure its nonperformance within 30 days after notice of nonperformance is given by the non-defaulting party, such party will be in default. In the event of such default, the non-defaulting party may terminate this Agreement immediately for cause and will have all remedies that are available to it at law or in equity including, without limitation, the remedy of specific performance. If the nature of the defaulting party's nonperformance is such that it cannot reasonably be cured within 30 days, then the defaulting party will have such additional periods of time as may be reasonably necessary under the circumstances, provided the defaulting party immediately (A) provides written notice to the non-defaulting party and (B) commences to cure its nonperformance and thereafter diligently continues to completion the cure of its nonperformance. In no event shall any such cure period exceed 90 days. In the event of such termination for cause, payment shall be made by the Town to the Contractor for the undisputed portion of its fee due as of the termination date.

12.3 Due to Work Stoppage. This Agreement may be terminated by the Town upon 30 days' written notice to Contractor in the event that the Services are permanently abandoned. In the event of such termination due to work stoppage, payment shall be made by the Town to the Contractor for the undisputed portion of its fee due as of the termination date.

12.4 Conflict of Interest. This Agreement is subject to the provisions of ARIZ. REV. STAT. § 38-511. The Town may cancel this Agreement without penalty or further obligations

by the Town or any of its departments or agencies if any person significantly involved in initiating, negotiating, securing, drafting or creating this Agreement on behalf of the Town or any of its departments or agencies is, at any time while this Agreement or any extension of this Agreement is in effect, an employee of any other party to this Agreement in any capacity or a consultant to any other party of this Agreement with respect to the subject matter of this Agreement.

12.5 Gratuities. The Town may, by written notice to the Contractor, cancel this Agreement if it is found by the Town that gratuities, in the form of economic opportunity, future employment, entertainment, gifts or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor to any officer, agent or employee of the Town for the purpose of securing this Agreement. In the event this Agreement is canceled by the Town pursuant to this provision, the Town shall be entitled, in addition to any other rights and remedies, to recover and withhold from the Contractor an amount equal to 150% of the gratuity.

12.6 Agreement Subject to Appropriation. This Agreement is subject to the provisions of ARIZ. CONST. ART. IX, § 5 and ARIZ. REV. STAT. § 42-17106. The provisions of this Agreement for payment of funds by the Town shall be effective when funds are appropriated for purposes of this Agreement and are actually available for payment. The Town shall be the sole judge and authority in determining the availability of funds under this Agreement and the Town shall keep the Contractor fully informed as to the availability of funds for this Agreement. The obligation of the Town to make any payment pursuant to this Agreement is a current expense of the Town, payable exclusively from such annual appropriations, and is not a general obligation or indebtedness of the Town. If the Town Council fails to appropriate money sufficient to pay the amounts as set forth in this Agreement during any immediately succeeding fiscal year, this Agreement shall terminate at the end of then-current fiscal year and the Town and the Contractor shall be relieved of any subsequent obligation under this Agreement.

12.7. Upon any termination of the Contract, no further payments shall be due from Town to Contractor unless and until Contractor has delivered to Town any and all documentation required to be maintained by Contractor or provided by Contractor to Town.

12.8. Under no circumstances shall Town have any liability for any costs, expenses, overhead, or profits in relation to any work not actually performed, or for any future or anticipated profits, recovery, damages, expenses, or loses.

13. Miscellaneous.

13.1 Independent Contractor. It is clearly understood that each party will act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other for any purpose whatsoever. The Contractor acknowledges and agrees that the Services provided under this Agreement are being provided as an independent contractor, not as an employee or agent of the Town. Contractor, its employees and subcontractors are not entitled to workers' compensation benefits from the Town. The Town does not have the authority to supervise or control the actual work of Contractor, its employees or subcontractors. The Contractor, and not the Town, shall determine the time of its performance of the Services provided under this Agreement so long as Contractor meets the requirements of its agreed Scope of Work

as set forth in Section 2 above and in Exhibit B. Contractor is neither prohibited from entering into other contracts nor prohibited from practicing its profession elsewhere. Town and Contractor do not intend to nor will they combine business operations under this Agreement.

13.2 Applicable Law; Venue. This Agreement shall be governed by the laws of the State of Arizona and suit pertaining to this Agreement may be brought only in courts in Maricopa County, Arizona.

13.3 Laws and Regulations. Contractor shall keep fully informed and shall at all times during the performance of its duties under this Agreement ensure that it and any person for whom the Contractor is responsible abides by, and remains in compliance with, all rules, regulations, ordinances, statutes or laws affecting the Services, including, but not limited to, the following: (A) existing and future Town and County ordinances and regulations; (B) existing and future State and Federal laws; and (C) existing and future Occupational Safety and Health Administration standards.

13.4 Amendments. This Agreement may be modified only by a written amendment signed by persons duly authorized to enter into contracts on behalf of the Town and the Contractor.

13.5 Provisions Required by Law. Each and every provision of law and any clause required by law to be in this Agreement will be read and enforced as though it were included herein and, if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party, this Agreement will promptly be physically amended to make such insertion or correction.

13.6 Severability. The provisions of this Agreement are severable to the extent that any provision or application held to be invalid by a Court of competent jurisdiction shall not affect any other provision or application of this Agreement which may remain in effect without the invalid provision or application.

13.7 Entire Agreement; Interpretation; Parol Evidence. This Agreement represents the entire agreement of the parties with respect to its subject matter, and all previous agreements, whether oral or written, entered into prior to this Agreement are hereby revoked and superseded by this Agreement. No representations, warranties, inducements or oral agreements have been made by any of the parties except as expressly set forth herein, or in any other contemporaneous written agreement executed for the purposes of carrying out the provisions of this Agreement. This Agreement shall be construed and interpreted according to its plain meaning, and no presumption shall be deemed to apply in favor of, or against the party drafting this Agreement. The parties acknowledge and agree that each has had the opportunity to seek and utilize legal counsel in the drafting of, review of, and entry into this Agreement.

13.8 Assignment; Delegation. No right or interest in this Agreement shall be assigned or delegated by Contractor without prior, written permission of the Town, signed by the Town Manager. Any attempted assignment or delegation by Contractor in violation of this provision shall be a breach of this Agreement by Contractor.

13.9 Subcontracts. No subcontract shall be entered into by the Contractor with any other party to furnish any of the material or services specified herein without the prior written approval of the Town. The Contractor is responsible for performance under this Agreement whether or not subcontractors are used. Failure to pay subcontractors in a timely manner pursuant to any subcontract shall be a material breach of this Agreement by Contractor.

13.10 Rights and Remedies. No provision in this Agreement shall be construed, expressly or by implication, as waiver by the Town of any existing or future right and/or remedy available by law in the event of any claim of default or breach of this Agreement. The failure of the Town to insist upon the strict performance of any term or condition of this Agreement or to exercise or delay the exercise of any right or remedy provided in this Agreement, or by law, or the Town's acceptance of and payment for services, shall not release the Contractor from any responsibilities or obligations imposed by this Agreement or by law, and shall not be deemed a waiver of any right of the Town to insist upon the strict performance of this Agreement.

13.11 Attorneys' Fees. In the event either party brings any action for any relief, declaratory or otherwise, arising out of this Agreement or on account of any breach or default hereof, the prevailing party shall be entitled to receive from the other party reasonable attorneys' fees and reasonable costs and expenses, determined by the court sitting without a jury, which shall be deemed to have accrued on the commencement of such action and shall be enforced whether or not such action is prosecuted through judgment.

13.12 Liens. All materials or services shall be free of all liens and, if the Town requests, a formal release of all liens shall be delivered to the Town.

13.13 Offset.

A. Offset for Damages. In addition to all other remedies at law or equity, the Town may offset from any money due to the Contractor any amounts Contractor owes to the Town for damages resulting from breach or deficiencies in performance or breach of any obligation under this Agreement.

B. Offset for Delinquent Fees or Taxes. The Town may offset from any money due to the Contractor any amounts Contractor owes to the Town for delinquent fees, transaction privilege taxes and property taxes, including any interest or penalties.

13.14 Notices and Requests. Any notice or other communication required or permitted to be given under this Agreement shall be in writing and shall be deemed to have been duly given if (A) delivered to the party at the address set forth below, (B) deposited in the U.S. Mail, registered or certified, return receipt requested, to the address set forth below or (C) given to a recognized and reputable overnight delivery service, to the address set forth below:

If to the Town: Town of Fountain Hills
 16705 East Avenue of the Fountains
 Fountain Hills, Arizona 85268
 Attn: Grady E. Miller, Town Manager

With copy to: Town of Fountain Hills
4711 East Falcon Drive, Suite 111
Mesa, Arizona 85215
Attn: Aaron D. Arnson, Town Attorney

If to Contractor: Vincon Engineering Construction, LLC
1831 North Rochester
Mesa, Arizona 85205
Attn: Jeffrey Kerr

or at such other address, and to the attention of such other person or officer, as any party may designate in writing by notice duly given pursuant to this subsection. Notices shall be deemed received (A) when delivered to the party, (B) three business days after being placed in the U.S. Mail, properly addressed, with sufficient postage or (C) the following business day after being given to a recognized overnight delivery service, with the person giving the notice paying all required charges and instructing the delivery service to deliver on the following business day. If a copy of a notice is also given to a party's counsel or other recipient, the provisions above governing the date on which a notice is deemed to have been received by a party shall mean and refer to the date on which the party, and not its counsel or other recipient to which a copy of the notice may be sent, is deemed to have received the notice.

13.15 Confidentiality of Records. The Contractor shall establish and maintain procedures and controls that are acceptable to the Town for the purpose of ensuring that information contained in its records or obtained from the Town or from others in carrying out its obligations under this Agreement shall not be used or disclosed by it, its agents, officers, or employees, except as required to perform Contractor's duties under this Agreement. Persons requesting such information should be referred to the Town. Contractor also agrees that any information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under this Agreement.

13.16 Records and Audit Rights. To ensure that the Contractor and its subcontractors are complying with the warranty under subsection 13.17 below, Contractor's and its subcontractor's books, records, correspondence, accounting procedures and practices, and any other supporting evidence relating to this Agreement, including the papers of any Contractor and its subcontractors' employees who perform any work or services pursuant to this Agreement (all of the foregoing hereinafter referred to as "Records"), shall be open to inspection and subject to audit and/or reproduction during normal working hours by the Town, to the extent necessary to adequately permit (A) evaluation and verification of any invoices, payments or claims based on Contractor's and its subcontractors' actual costs (including direct and indirect costs and overhead allocations) incurred, or units expended directly in the performance of work under this Agreement and (B) evaluation of the Contractor's and its subcontractors' compliance with the Arizona employer sanctions laws referenced in subsection 13.17 below. To the extent necessary for the Town to audit Records as set forth in this subsection, Contractor and its subcontractors hereby waive any rights to keep such Records confidential. For the purpose of evaluating or verifying such actual or claimed costs or units expended, the Town shall have access to said Records, even if located at its subcontractors' facilities, from the effective date of this Agreement for the duration of the work and until three years after the date of final payment by the Town to Contractor pursuant

to this Agreement. Contractor and its subcontractors shall provide the Town with adequate and appropriate workspace so that the Town can conduct audits in compliance with the provisions of this subsection. The Town shall give Contractor or its subcontractors reasonable advance notice of intended audits. Contractor shall require its subcontractors to comply with the provisions of this subsection by insertion of the requirements hereof in any subcontract pursuant to this Agreement.

13.17 E-verify Requirements. To the extent applicable under ARIZ. REV. STAT. § 41-4401, the Contractor and its subcontractors warrant compliance with all federal immigration laws and regulations that relate to their employees and their compliance with the E-verify requirements under ARIZ. REV. STAT. § 23-214(A). Contractor's or its subcontractor's failure to comply with such warranty shall be deemed a material breach of this Agreement and may result in the termination of this Agreement by the Town.

13.18 Israel. Contractor certifies that it is not currently engaged in, and agrees for the duration of this Agreement that it will not engage in a "boycott," as that term is defined in ARIZ. REV. STAT. § 35-393, of Israel.

13.19 Conflicting Terms. In the event of any inconsistency, conflict or ambiguity among the terms of this Agreement, the Scope of Work, the Fee Proposal, the RFQ and the Contractor's SOQ, the documents shall govern in the order listed herein.

13.20 Non-Exclusive Contract. This Agreement is entered into with the understanding and agreement that it is for the sole convenience of the Town. The Town reserves the right to obtain like goods and services from another source when necessary.

13.21 Cooperative Purchasing. Specific eligible political subdivisions and nonprofit educational or public health institutions ("Eligible Procurement Unit(s)") are permitted to utilize procurement agreements developed by the Town, at their discretion and with the agreement of the awarded Contractor. Contractor may, at its sole discretion, accept orders from Eligible Procurement Unit(s) for the purchase of the Materials and/or Services at the prices and under the terms and conditions of this Agreement, in such quantities and configurations as may be agreed upon between the parties. All cooperative procurements under this Agreement shall be transacted solely between the requesting Eligible Procurement Unit and Contractor. Payment for such purchases will be the sole responsibility of the Eligible Procurement Unit. The exercise of any rights, responsibilities or remedies by the Eligible Procurement Unit shall be the exclusive obligation of such unit. The Town assumes no responsibility for payment, performance or any liability or obligation associated with any cooperative procurement under this Agreement. The Town shall not be responsible for any disputes arising out of transactions made by others.

13.22 Special Provisions. The Contract created by this request and the resulting request for qualifications will automatically renew for up to four successive one-year terms, unless the Vendor notifies the Town in writing of its desire to terminate the Contract. If extended, the then-current prices shall be applicable during the subsequent renewal year unless the Vendor notifies the Town in writing of any rate increase and the Town approves the increase with an authorized signature, prior to the end of the then-current term.

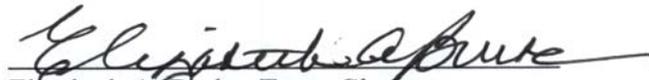
IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year first set forth above.

“Town”

TOWN OF FOUNTAIN HILLS,
an Arizona municipal corporation


Grady E. Miller, Town Manager

ATTEST:


Elizabeth A. Burke, Town Clerk

APPROVED AS TO FORM:

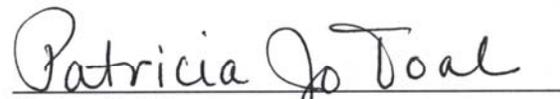

Aaron D. Arnson, Town Attorney

(ACKNOWLEDGMENT)

STATE OF ARIZONA)
) ss.
COUNTY OF MARICOPA)

On March 26, 2019, before me personally appeared Grady E. Miller, the Town Manager of the TOWN OF FOUNTAIN HILLS, an Arizona municipal corporation, whose identity was proven to me on the basis of satisfactory evidence to be the person who he claims to be, and acknowledged that he signed the above document, on behalf of the Town of Fountain Hills.




Notary Public

(Affix notary seal here)

[SIGNATURES CONTINUE ON FOLLOWING PAGES]

“Contractor”

VINCON ENGINEERING CONSTRUCTION, LLC
a(n) Arizona limited liability company

By: *[Signature]*

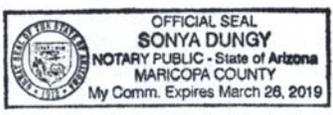
Name: *Jeffrey A Kerr*

Title: *Member*

(ACKNOWLEDGMENT)

STATE OF *Arizona*)
COUNTY OF *Maricopa*) ss.

On *February 28*, 2019, before me personally appeared *Jeffrey A. Kerr*, the *Member* of VINCON ENGINEERING CONSTRUCTION, LLC, a(n) Arizona limited liability company, whose identity was proven to me on the basis of satisfactory evidence to be the person who he/she claims to be, and acknowledged that he/she signed the above document on behalf of the limited liability company.



[Signature]
Notary Public

(Affix notary seal here)

EXHIBIT A
TO
JOB ORDER MASTER AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
VINCON ENGINEERING CONSTRUCTION, LLC

[SOQ]

See following pages.



January 4, 2019

Town of Fountain Hills —
General Construction Services c/o Kevin
Snipes and Rachael Goodwin, Town
Representatives
16705 East Avenue of the Fountains
Fountain Hills, Arizona 85268

Subject: General Construction Services, Solicitation Number CS2019-006

Dear Town Representatives:

VINCON™ LLC is pleased to submit its qualifications for the Town of Fountains Hills General Construction Services SOQ Solicitation Number CS2019-006

VINCON LLC is a well-rounded general contractor that practices civil engineering construction. Our specialty work focuses on bringing existing sidewalk ramps into current ADA compliance through retrofit and repair. This includes, but is not limited to: concrete saw cutting, electrical relocations, removal, grade preparation, concrete forming, pouring, finishing, establishment of grade elevations for curb and gutter, sidewalk, driveway entrances and roadways and installation of ADA detectable warning surfaces (truncated domes) as appropriate. We are the Arizona experts for the job order contract work identified in the statement of qualifications.

I will serve as the key point of contact. Our corporate information is as follows:

Jeffrey A. Kerr, P.E.
Owner, Managing Member
Vincon LLC
1831 N. Rochester, Mesa, Arizona 85205
480-833-8527 480-833-8617 Fax
602-318-4646 Cell
Contact: Jeffrey A. Kerr, P.E.
Email: JKerr@visusinc.com

We look forward to the opportunity to present our qualifications in person and to continue to build our relationship with the Town of Fountain Hills.

Sincerely,

IV. Vendor Information

By submitting an SOQ, the submitting Vendor certifies that it has reviewed the entire RFQ, including Appendix 1 and Appendix 2, if awarded the Agreement, agrees to be bound by all terms and conditions contained therein.

VINCON Engineering
Construction LLC
VENDOR SUBMITTING SOQ

47-1189609
FEDERAL TAX ID NUMBER

JEFFREY A KERR
PRINTED NAME AND TITLE

[Signature]
AUTHORIZED SIGNATURE

1831 North Rochester
ADDRESS

480-833-8527 480-833-8617
TELEPHONE FAX #

Mesa AZ 85205
CITY STATE ZIP

1/4/2019
DATE

WEB SITE: VINCON.LLC.COM

E-MAIL ADDRESS: JKerr@VISUSBNC.CO

ROC License Numbers and Classifications: KA-307528

SMALL, MINORITY, DISADVANTAGED AND WOMEN-OWNED BUSINESS ENTERPRISES (check appropriate item(s):

- Small Business Enterprise (SBE)
- Minority Business Enterprise (MBE)
- Disadvantaged Business Enterprise (DBE)
- Women-Owned Business Enterprise (WBE)

Has the Vendor been certified by any jurisdiction in Arizona as a minority or woman-owned business enterprise? If yes, please provide details and documentation of the certification.

A.

GENERAL INFORMATION

A1. GENERAL DESCRIPTION OF VINCON

VINCON Engineering, LLC, is a privately held Limited Liability Company (LLC), organized under the laws of the State of Arizona in 2014. Since its inception, the business has grown to become a leading Arizona civil-based general contractor specializing in concrete infrastructure. Today, our company, which has sales in excess of \$10,000,000, has an average annual employment of more than 80 people. We are highly experienced in job order contract work and construction manager at-risk projects. We have performed this type of work for numerous municipalities, agencies and private entities.

VINCON is a team organization whose key personnel work seamlessly on virtually every project. Vincon employees care about customers' needs and requirements and are vested in the organization's bottom line and the successful outcome of each project. While Vincon is a well-rounded general contractor that practices heavy civil construction, its specialty work focuses on concrete saw cutting, removal, grade preparation, concrete forming, pouring, finishing, establishment of grade elevations for curb and gutter, sidewalk, driveway entrances and roadways and ADA compliance for retrofit and repair.

A2. ARIZONA CONTRACTOR LICENSES & KEY PERSONNEL ON PROJECT

VINCON Engineering Construction, LLC holds the following Arizona Registrar of Contractor license: Dual Engineering — KA —#307528/expires August 31, 2018. Vincon is currently in the process of obtaining a KB-1 Dual Building License.

Troy Colby, managing member, serves as the qualifying party for the license. However, the license is issued to Vincon Engineering Construction, LLC. Vincon also is a member of the American Concrete Contractors Association and the American General Contractors Association.

Our team of committed employees has more than 120 years of combined experience in civil construction projects. The principal personnel who will provide services for the Town of Fountain Hills General Construction Services Solicitation Number CS2019-006;

JEFFREY A. KERR, P.E., owner, member and P.E. of Vincon Engineering Construction, LLC. Kerr has managed a multitude of public and private construction projects all as a general contractor, construction manager or construction manager-at-risk. He has managed more than 150 public & private utility projects ranging from \$50,000 to \$10 million and encompassing virtually every type of construction. He has spent six of his 25 years in the construction industry designing and building waterline systems, storm drains, sanitary sewers and roadway improvement, among other construction projects such as Hi Corbett Field Stadium Renovation and the Oakland Athletics Papago Park Baseball Facility. for local municipalities, agencies and clients. His know-how and responsiveness are reflected in his engineering expertise, exceptional service and overall performance. He believes flexibility, adaptability, a focus on beating schedules while meeting budgets and follow through are what have made our job order contracting projects successful. His leadership and experience don't just reflect his years in the business. He understands the processes that make construction projects run efficiently because he studied the engineering aspects of quality construction, He has a Bachelor of Science in civil engineering from Arizona State University and is a Registered Professional Engineer. He has used his knowledge to provide insight and direction to municipalities and agencies and he has spent more than five years at the forefront of municipal project design. He will provide oversight for the job order contract projects.

TROY COLBY, owner and managing member of Vincon Engineering Construction, LLC. An Arizona State University graduate, Colby was the founder and president of CPC Construction, Inc. from its inception in 1997 through 2013. He has been involved in civil and public works construction for more than 25 years. In 2013, he sold CPC Construction and started Vincon Engineering Construction in July 2014. He has worked in all aspects of construction from labor, to the trades, to estimating and project management, leading to the ownership and operation of his own company.

BARRY HUNNEL, owner, member, general superintendent, has job order contract experience and oversees all field operations including personnel and equipment allocations, planning, scheduling and staffing for Vincon Engineering Construction. He also reviews and maintains project quantities and project cost containment. Hunnel is an excellent communicator who enjoys working one-on-one time with his Town of Fountain Hills relationships. During the project, he will provide this experience and manage all quality control and subcontractor work.

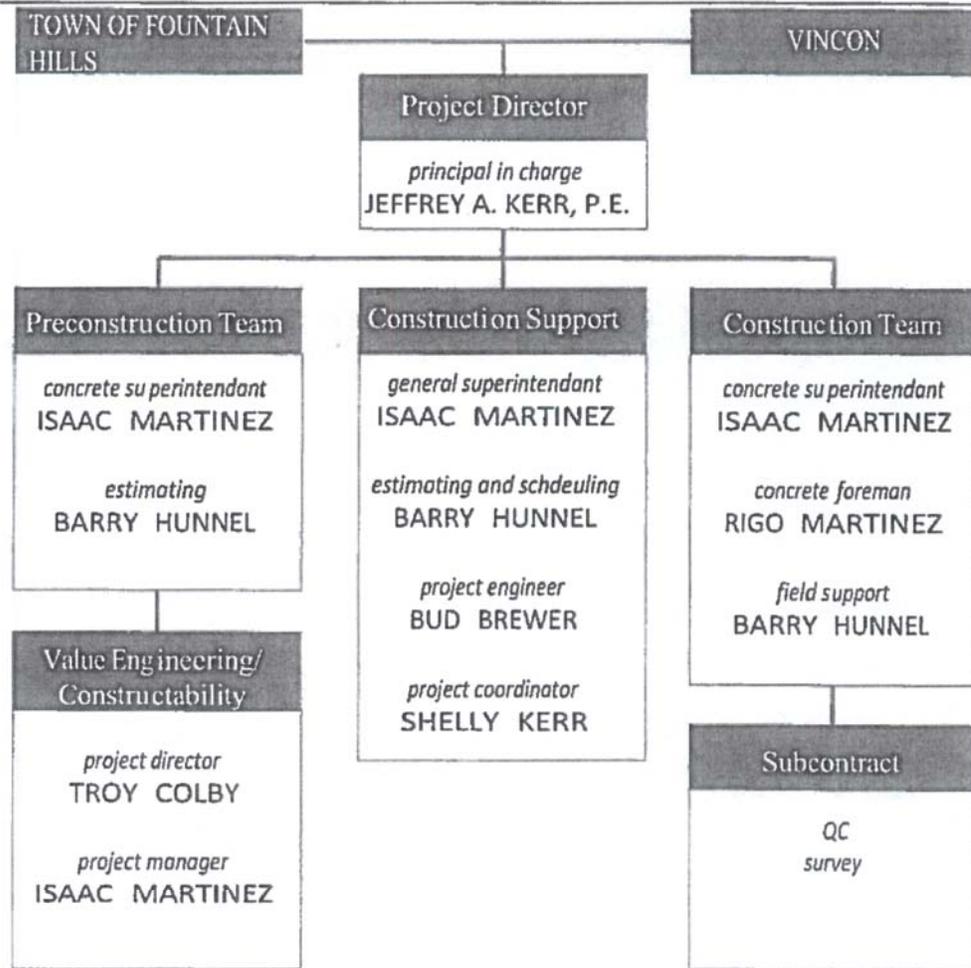
ISAAC MARTINEZ, superintendent, concrete removal and installation, has served Vincon since its inception in 2014 and is lead CIP superintendent. He has extensive knowledge of current ADA compliance standards for public improvements. While employed by Vincon, Martinez has overseen the modification of over 10,000 sidewalk ramps, thousands of square feet of driveway, sidewalk, valley gutters and aprons and installed countless truncated dome tiles to bring these items up to current ADA standards for a variety of local, county and state agencies. RIGOBERTO MARTINEZ, foreman specializing in all phases of concrete, has more than 20 years of concrete construction experience. For the past three years, he has specialized in the retrofit of ADA ramps on numerous projects for various municipalities throughout the Valley. He is a skilled concrete form setter and finisher, equipment operator and has managed a large concrete crew for the past several years. His skillset makes him a valuable asset to Vincon and its customers.

In addition to this top-notch group, VINCON will enlist the talent of its foremen, office staff and full-time mechanic.

A2B CONTRACT OR SUBCONTRACTS TERMINATED IN LAST FIVE YEARS

VINCON Engineering LLC, takes great pride in its work and in its ability to work well with others. Our firm has never experienced a contract termination, filed a claim or had complaints filed against it. We believe in working through issues and challenges and in instilling a team/partner approach for every project. We are focused on avoiding adversarial relationships with the people we partner with.

A2C ORGANIZATION CHART



SUBCONTRACTOR UTILIZATION: VINCON Engineering Construction, LLC subcontract all would subcontract all building items other than demolition and concrete. Construction survey, quality control and traffic control will be qualified licensed subcontractors – as needed – to meet the needs of the specific project.

B EXPERIENCE AND QUALIFICATIONS OF THE FIRM

B1 COMPARABLE PROJECTS IN WHICH VINCON HAD A MAJOR ROLE

VINCON’s experience on the following comparable projects is reflected in the firm’s ability to work as a committed team partner while managing an array of subcontractors, consultants and suppliers. As with every project we undertake, these projects were constructed with confidence, teamwork, partnerships, and on time and under budget.

B1 PROJECT LIST

The following projects are representative of a larger number of projects with construction issues and/or comparable project elements as those planned for the Town of Fountain Hills General Construction Services Solicitation Number CS2019-006

CTA TRUCK, L.P. 20% PETE REPAIR AND MAINTENANCE PROJECT

Saw cut, demolish, grade and modify sidewalk ramps, sidewalk, driveways, alley entrances, aprons, valley gutters, various types of curb, patch asphalt, restore landscape, irrigation and

install and maintain traffic control/pedestrian access at multiple locations throughout the City of Chandler.

ROLE: VINCON served as the general contractor coordinating all phases of work including, saw cutting demolition, grading, installation, landscape restoration, traffic control and quality control. More than 98% of the work was self-performed

CONSTRUCTION COST: \$3.5M per year

CONSTRUCTION DATES: October 2014–October 2019

OWNER INFORMATION: City of Chandler Street Transportation

REFERENCES: Rex Hartman 480-782-3493 / Joshua Wagner 480-215-9266

CITY OF SCOTTSDALE ADA RAMP RETROFIT PROJECT

Saw cut, demolish, grade and modify several hundred concrete sidewalk ramps, sidewalk, aprons, valley gutters, various types of curb, patch asphalt, restore landscape and landscape irrigation, install and maintain traffic control/pedestrian access at multiple locations throughout the City of Scottsdale.

ROLE: VINCON served as the general contractor coordinating all phases of work including, saw cutting demolition, grading, installation, landscape restoration, traffic control and quality control. More than 95% of the work was self-performed.

CONSTRUCTION COST: \$3,200,000

CONSTRUCTION DATES: February 2017 – December 2017

OWNER INFORMATION: City of Scottsdale Street Maintenance

REFERENCES: Alan Waggerby 602-920-6264 / Alonzo Granillo 480-312-5568

JOC/TOWN OF FOUNTAIN HILLS ADA RAMP IMPROVEMENT PROJECT

Saw cut, demolish, grade and modify sidewalk ramps, sidewalk, driveways, alley entrances, aprons, valley gutters, various types of curb, patch asphalt, restore landscape and landscape irrigation, install and maintain traffic control/pedestrian access at multiple locations throughout the City of Chandler.

ROLE: VINCON served as the general contractor coordinating all phases of work including, saw cutting demolition, grading, installation, landscape restoration, traffic control and quality control. More than 98% of the work was self-performed

CONSTRUCTION COST: \$500,000

CONSTRUCTION DATES: June 2015 – present

OWNER INFORMATION: Town of Fountain Hills Street Department

REFERENCES: Justin Weldy 480-816-5133 / Kevin Snipes 480-816-5178

B

EXPERIENCE AND QUALIFICATIONS OF THE FIRM

B1 PROJECT LIST CONTINUED

JOC/TOWN OF QUEEN CREEK CONCRETE & ASPHALT MAINTENANCE, REPAIRS & IMPROVEMENTS –

Installation, modification and repair of various concrete and asphalt municipal infrastructure including but not limited to: drainage repairs, ADA improvements, replacement of damaged concrete, installation and the repair and modification of structural concrete (headwalls, retaining walls, catch basins, scuppers, etc.). Restoration of landscaping, Installation and maintenance of traffic control/pedestrian access. Vincon was involved in the design of many of the modifications in addition to the construction.

ROLE: VINCON served as the general contractor coordinating all phases of work including, saw cutting demolition, grading, installation, landscape restoration, traffic control and quality control. More than 98% of the work self-performed.

CONSTRUCTION COST: \$500,000

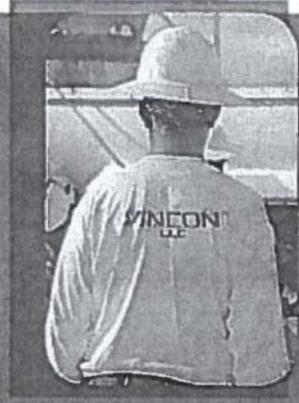
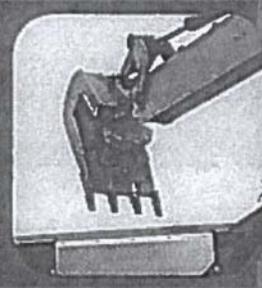
CONSTRUCTION DATES: January 2017 – present

OWNER INFORMATION: Town of Queen Creek Public Works Department

REFERENCES: Janet Martin 480-480-747-0583 / Luis Padilla 480-215-3224

C

EXPERIENCE OF KEY PERSONNEL



C1 THE COMMITTED VINCON TEAM B2 TOWN OF FOUNTAIN HILLS PROJECTS

As a relatively young company, Vincon Engineering Construction, LLC has had the opportunity to perform work for the Town of Fountain Hills as a general contractor during the last three years.

The Vincon Construction team members who will lead the Town of Fountain Hills General Construction Services Solicitation Number CS2019-006 have extensive experience in concrete and sidewalk ramp retrofit projects. The following Vincon team leaders have lent their knowledge and talent to the following comparable projects:

TROY COLBY, *owner/managing member of Vincon* 3 years

CITY OF PHOENIX 2009—2010 PORTLAND CEMENT CONCRETE REPAIR

Saw cut, demolish, grade and modify/replace/install 45,000 square feet of new concrete valley gutter; 7,000 square feet of driveway and alley approaches, 3,000 lineal feet of curb; and retrofit of 690 ADA compliant sidewalk ramps including slurry backfill, asphalt patching, landscape restoration, traffic and quality control.

ROLE: general construction manager / estimator

CONSTRUCTION COST: \$1,583,073

CONSTRUCTION DATES: July 2009 – August 2010

OWNER INFORMATION: City Phoenix Street Transportation Department

REFERENCES: Barbara Hunt 602-256-4331 / Will Blair 602-495-2050

BARRY HUNNEL, *owner/member of Vincon* 3 years

JOC/TOWN OF FOUNTAIN HILLS ADA RAMP IMPROVEMENT PROJECT

ROLE: project manager

JOC/TOWN OF QUEEN CREEK CONCRETE & ASPHALT MAINTENANCE, REPAIR & IMPROVEMENTS

ROLE: project manager

ISAAC MARTINEZ, *superintendent, concrete removal and installation*

CITY OF CHANDLER CONCRETE REPAIR AND MAINTENANCE CONTRACT

ROLE: field superintendent

CITY OF TEMPE MILL & OVERLAY GUADALUPE ROAD, LOOP 202 TO WEST CITY LIMIT—

Vincon performed as a subcontractor to Sunland Asphalt, and was subcontracted to provide turn-key concrete removal and replacement which included saw cutting, demolition, grading and modify/ replace/install 9,000 square feet of new concrete valley gutter, 2,500 lineal feet of curb; and retrofit of 20,000 square feet of ADA compliant sidewalk ramps including backfill, asphalt patching, landscape restoration, and quality control.

ROLE: field superintendent
CONSTRUCTION COST: \$270,000 (subcontract amount)
CONSTRUCTION DATES: July 2016 – August 2016
OWNER INFORMATION: City of Tempe
REFERENCES: Nate Gorrónico 480-294-2664 / Rick Risner 602-705-1041
RIGOBERTO MARTINEZ, foreman, concrete removal and installation

SUN CITY UNIT 39 MILL & OVERLAY—Vincon performed as a subcontractor to Combs Construction, and was subcontracted to provide turn-key concrete removal and replacement which included saw cutting, demolition, grading and modify/replace/install 13,000 square feet of new concrete valley gutter, 2,600 lineal feet of curb; and retrofit of 10,000 square feet of ADA compliant sidewalk ramps including backfill, asphalt patching, landscape restoration, and quality control.

ROLE: field foreman
CONSTRUCTION COST: \$337,808 (subcontract amount)
CONSTRUCTION DATES: August 2016 – September 2016
OWNER INFORMATION: Maricopa County Department of Transportation
REFERENCES: Mike Steg 602-920-9336 / Mike Sullivan 623-308-7368

CITY OF GLENDALE MILL & OVERLAY VARIOUS LOCATIONS—Vincon performed as a subcontractor to Combs Construction, and was subcontracted to provide turn-key concrete removal and replacement which included saw cutting, demolition, grading and modify/replace/ install 29,7720 square feet of new concrete valley gutter, 36,327 square feet of concrete sidewalk, 11,918 lineal feet of curb; and retrofit of 350 ADA compliant sidewalk ramps including backfill, asphalt patching, landscape restoration, and quality control.

ROLE: field superintendent
CONSTRUCTION COST: \$1,148,765
CONSTRUCTION DATES: November 2015 – March 2016
OWNER INFORMATION: City of Glendale
REFERENCES: Mike Steg 602-920-9336 / Mike Sullivan 623-308-7368

C2 SUBCONTRACTORS

CONSTRUCTION GUIDE LLC, Larry Hanline

Construction Guide has provided traffic control for all major Vincon construction projects in various municipalities. The owner is ATSSA-certified and certified by Town of Fountain Hills Right-of-Way management for temporary barricading and traffic control.

VISUS ENGINEERING, INC., Jeffrey A. Kerr, P.E. ROC License 250596 KA

Visus Engineering has provided demolition, grading and hauling services on numerous Vincon projects where time is of the essence. This teamwork approach has allowed Vincon to provide same-day removal and replacement in most situations thereby reducing the hazard and exposure to the traveling public.



D1 PROJECT MANAGEMENT APPROACH PERSPECTIVE AND EXPERIENCE

PARTNERING

VINCON LLC will employ a coordinated team approach to establish an effective communication flow between the team members and take the lead in moving the project forward. The team, as partners with the Town of Fountain Hills, will identify goals and needs to ensure that everyone thoroughly understands the plan and process for meeting project goals and deadlines. We will ensure everyone understands his/her respective responsibilities, action items and deadlines. The job order team will take responsibility for the ownership of each project to ensure successful outcomes for all parties.

PROJECT SCHEDULING

Each project will receive design, communication and scheduling considerations prior to implementation. Vincon uses the most up-to-date take-off (on-screen digital take-off), estimating (hard dollar), scheduling (Microsoft project and hard dollar) and job tracking (hard dollar and American contractor) software available. In addition, our team will develop a project checklist to include phasing, right-of-way considerations, longer lead items that may need to be managed in advance and a plan for tracking activities from inception through completion.

QUALITY CONTROL

VINCON's quality-appointed team members will manage each job order project through quality construction and testing and evaluation, as needed. We will ensure that each project is well constructed and meets all specifications to minimize warranty work and to ensure customer satisfaction.

IN-HOUSE PROJECT MEETINGS

Meetings begin with the review and input of an estimator, project manager and superintendent. After reviewing the scope of work, the team will discuss budgets, schedules, quality control and safety to identify any critical issues that need advance attention.

COMMUNICATION

Team members will be encouraged to communicate their ideas about how the project can be improved through creative planning and implementation. We will be in daily contact with our team, subcontractors and the Town of Fountain Hills through the duration of each order project.

CONSTRUCTION SAFETY Safety is our number one concern on all construction projects. We are committed to ensuring a safe work environment for our employees, your employees, those of our suppliers and subcontractors and the public at-large. In addition to providing a dedicated safety representative for every project, Vincon will hold weekly safety meetings with our partners to audit and ensure work activities are being performed safely and that concerns are addressed. Our safety record is pristine, and we want to make sure our EMD rate remains strong and solid.

CHANGES IN SCOPE OF WORK If changes need to be made during the course of a job order project, Vincon has procedures in place to address them quickly, we can share those changes with our team quickly through face-to-face and electronic communication internally, and with our designated suppliers and partners. We are a flexible company that is renowned for its ability to adapt and respond in a timely, efficient manner.

CLAIMS/DISPUTE RESOLUTION Avoiding claims and disputes is critical to a project's success and to the relationships of the people involved in the project. We work very closely with partners to avoid disputes altogether and, in the case, there is a potential problem looming, averting a situation through communication and creative problem solving. In addition, if team members are reviewing construction quality, progress, looking ahead for issues that may need resolution or mitigation, and staying on schedule, there should be no disputes. Vincon is a proactive contractor that has trained its people to recognize potential problems and to manage them head on with the parties involved. We feel strongly that by being closely involved with our partners and discussing various aspects of the project every day, we will avoid any claim or dispute. Our track record reflects the same.



D2 PLANNING, PROJECT ENGINEERING, SCHEDULING, ESTIMATING AND MANAGING CONSTRUCTION SYSTEMS

VINCON uses the best of industry tools including Excel spread sheets, Microsoft Project, American Contractor and engineering know-how for project planning and scheduling. We also produce weekly schedules that provide added vision and follow-up execution plans to the CPM schedule.

All of these systems are easy to read, and reports are available in almost any form desired. With regard to other crucial activities, we will evaluate the job's progress for safety, quality, time and cost on a daily, weekly and monthly basis.

D3 PROPOSED SUBCONTRACTOR SELECTION PLAN

VINCON is a fair and equitable contractor that selects subcontractors based on experience, expertise, the scope of work proposed and demonstrated reliability and performance. Price is not the driving factor for selection.

VINCON manages subcontractors by serving as a leader and team player. For the Town of Fountain Hills job order contract, our team will select its subcontractors using the process outlined in ARS Title 34.

—First, we prequalify a comprehensive list of high-quality subcontractors, then solicit prices from the prequalified subcontractor list. Our final selection, which will be determined by a group made up of team representatives, will be based on a combination of quality and price.

—VINCON also has a list of M/W/SBE firms to fulfill various needs. We believe that for this project any subcontractor requirements can be met using companies that have been approved and contracted with on prior projects. In the event a different subspecialty subcontractor is needed, one that has not been pre-qualified by Vincon, we will obtain a referral from another contractor with whom we have a strong working relationship.

—Using either approach, Vincon will ensure that only qualified subcontractors are selected for the job order contract projects and that they are skilled and cost competitive.

—VINCON will check all licenses, bonding capabilities, references and overall financial health of the subcontractors we consider. The list of pre-qualified subcontractors will then be sent to the Town of Fountain Hills for review and approval.

These steps will help ensure that material procurement is timely, and that manpower is scheduled at the appropriate times to maintain continuity. After construction start, quality, productivity and work safety will remain our core concerns.

IF BIDS ARE REQUIRED, VINCON WILL

—review the scope of work for each subcontractor to make sure the job parameters are clear, concise and fit the subcontractor's scope of experience

—make contact with each potential subcontractor to determine his/her level of interest in the project

—issue a bid document to all interested parties and forward copies of the quote received

—select the best firm for the respective project

These approaches will ensure the Town of Fountain Hills has the most skilled subcontractors for each effort, that they meet the equipment and capabilities stated for the project and that they are very cost competitive, all of which will help the Town of Fountain Hills meet and/or exceed its expectations for well-constructed projects that are completed on time and budget.



EXHIBIT B
TO
JOB ORDER MASTER AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
VINCON ENGINEERING CONSTRUCTION, LLC

[Scope of Work]

See following page(s).

Vendor may be asked to provide some or all of services of installation, demolition, removal and disposal of the following:

- a. Buildings & improvements
- b. Slabs/foundations
- c. Walls/flooring/roofing
- d. Debris
- e. Doors/windows
- f. Canopies/shades
- g. Ramps
- h. Steps
- i. Fences/gates
- j. Playground equipment and surfaces
- k. Sport fields, turf, bleachers and structures
- l. Plumbing/sprinklers
- m. Lighting
- n. All wiring, plumbing, conduit
- o. Fixtures and equipment
- p. Park benches, ramadas and picnic tables
- q. Other construction-related projects and materials as needed

EXHIBIT C
TO
JOB ORDER MASTER AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
VINCON ENGINEERING CONSTRUCTION, LLC

[Sample Job Order]



TOWN OF FOUNTAIN HILLS, ARIZONA
Community Services Department

JOB ORDER

Job Order No. _____

Contract No. _____

Project No. _____

THIS JOB ORDER is made and entered into on the ____ day of _____, 20__, by and between Town of Fountain Hills, an Arizona municipal corporation ("Town") and the "Contractor" designated below. This Job Order is entered in to pursuant to and incorporates herein the terms and provisions of the Job Order Master Contract No. _____, dated _____, 20__, between Town and Contractor ("Master Contract"). Upon full execution of this Job Order, the Job Order, together with the Master Contract (including all of the Contract Documents as defined therein), shall be the Contract between the Parties for the construction work specified herein ("Work").

Town and Contractor agree as follows:

TOWN:

Town
Project Manager:
Telephone:
Fax:
E-mail:

CONTRACTOR:

{Name}
{Address}
Arizona ROC No.:
Federal Tax ID No.:
Contractor Representative:
Telephone:
Fax:
E-mail:

DESIGN PROFESSIONAL:

{Name}
{Address}
Design Professional Representative:
Telephone:
Fax:
E-mail:

PROJECT DESCRIPTION:

PROJECT SITE ADDRESS/LOCATION:

SCOPE OF WORK AND PROJECT SCHEDULE/ DURATION:
(Including any Preconstruction and/or Design Services under Article 17)

Attached Exhibit A

CONTRACT PRICE FOR WORK:

_____ The Fixed Price of \$ _____;
or
_____ Guaranteed Maximum Price/GMP (Open Book) of \$ _____.

LIQUIDATED DAMAGES (IF ANY): *[PM to Check any that apply]*

_____ Substantial Completion Amount \$ _____/day
_____ Final Completion Amount \$ _____/day
_____ Pursuant to MAG § 108.9

CONTRACTOR'S MARK-UP AND PROJECT SCHEDULE OF VALUES Attached Exhibit B

UNIQUE INSURANCE AND/OR BOND REQUIREMENTS (IF ANY): Attached Exhibit C

UNIQUE PROJECT SPECIFIC CONDITIONS (IF ANY): Attached Exhibit D

LIST OF PROJECT PLANS AND SPECIFICATIONS (IF ANY): Attached Exhibit E

IN WITNESS WHEREOF, the parties hereto have executed this Job Order through their duly authorized representatives and bind their respective entities as of the effective date.

"Town"
TOWN OF FOUNTAIN HILLS, an Arizona municipal corporation

Signature _____
Name _____
Title _____

ATTEST:

Signature _____
Name _____
Title _____

"CONTRACTOR"
[Name]

Signature _____
Name _____
Title _____

EXHIBIT A – SCOPE OF WORK AND PROJECT SCHEDULE/DURATION

1. **Scope of Work:**

2. **Schedule:**

EXHIBIT B – CONTRACTOR’S MARK-UP COEFFICIENTS AND PROJECT SCHEDULE OF VALUES

{To be provided by Contractor for each Job Order in the following form}

Self-Performed work (including any direct purchases or other miscellaneous costs to the JOC) – Mark-up

	Direct Cost of the Individual Project (Delivery Order) Value					
	\$0 - \$49,999	\$50,000 - \$99,999	\$100,000 - \$199,999	\$200,000 - \$499,999	\$500,000 - \$999,999	\$1,000,000 +
Coefficient	<x.xx>	<x.xx>	<x.xx>	<x.xx>	<x.xx>	<x.xx>

Subcontracted Work – Mark-up

	Direct Cost of the Individual Project (Delivery Order) Value					
	\$0 - \$49,999	\$50,000 - \$99,999	\$100,000 - \$199,999	\$200,000 - \$499,999	\$500,000 - \$999,999	\$1,000,000 +
Coefficient	<x.xx>	<x.xx>	<x.xx>	<x.xx>	<x.xx>	<x.xx>

[continued on next page]

Project Schedule of Values
(Sample)

1	GENERAL CONDITIONS			SUB-CONTRACTOR OR SUPPLIER
	PROJECT MANAGER ____ hours per week		\$0.00	
	FIELD SUPERVISION ____ hours per week		\$0.00	
	TEMPORARY FACILITIES (attach a list of specific cost breakdown)		\$0.00	
	SITE SAFETY		\$0.00	
	EQUIPMENT RENTAL (attach a list of specific cost breakdown)		\$0.00	
	PERMITS		\$0.00	
	Sub Total-GENERAL CONDITIONS		\$0.00	
	SUB CONTRACTOR COSTS			
2	SITE WORK		\$0.00	
3	CONCRETE		\$0.00	
4	MASONRY		\$0.00	
5	METALS		\$0.00	
6	WOOD & PLASTICS		\$0.00	
7	THERMAL & MOISTURE PROT.		\$0.00	
8	DOORS & WINDOWS		\$0.00	
9	FINISHES		\$0.00	
10	SPECIALTIES		\$0.00	
11	EQUIPMENT		\$0.00	
12	FURNISHINGS		\$0.00	
13	SPECIAL CONSTRUCTION		\$0.00	
14	CONVEYING SYSTEMS		\$0.00	
15	MECHANICAL		\$0.00	
16	ELECTRICAL		\$0.00	
	Sub Total-SUB CONTRACTOR COSTS		\$0.00	
	SCOPE OF SELF PERFORMED WORK: (describe)			
	LABOR COST for SELF-PERFORMED WORK:		\$0.00	
	MATERIALS COST for SELF-PERFORMED WORK:		\$0.00	
	OTHER MISC COSTS: (describe)			
			\$0.00	
			\$0.00	
	Sub Total-SELF-PERFORMED WORK AND OTHER MISC COSTS		\$0.00	
	ALLOWANCES OR CONTINGENCY AMOUNTS (PROVIDE LIST)		\$0.00	
	GRAND TOTAL		\$0.00	

EXHIBIT C – UNIQUE INSURANCE AND/OR BOND REQUIREMENTS (IF ANY)

{Provide any additional insurance requirements beyond the Standard Insurance Requirements, and/or bond requirements for the Project once approved by _____ to confirm adequate insurance and bond coverages for this Project}

EXHIBIT D – PROJECT SPECIFIC CONDITIONS

{To be completed by PM from the specific Project requirements and specifications}

EXHIBIT E – LIST OF PROJECT PLANS AND SPECIFICATIONS (IF ANY):

{To be completed by PM if applicable}

WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

This agreement shall not operate directly or indirectly to benefit anyone not named in the Schedule.

Schedule

Blanket Waiver: Anyone for whom you have agreed to provide this Waiver subject to the terms of this endorsement.



This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective 1/1/2019 Policy No. 1017680
Insured Vincon Engineering Construction, LLC

Endorsement No. 6

Insurance Company CopperPoint Mutual Insurance Company

Countersigned by *Paul A. Wick*

WC 00 03 13
(Ed. 4-84)