

**JOB ORDER MASTER AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
JOHNSON CARLIER LLC**

THIS JOB ORDER MASTER AGREEMENT (this "Contract") is entered into as of March 19, 2019, between the Town of Fountain Hills, an Arizona municipal corporation (the "Town") and Johnson Carlier LLC, a(n) Arizona limited liability company (the "Contractor").

RECITALS

A. The Town issued a Request for Qualifications, CS2019-006, Construction Services (the "RFQ"), a copy of which is on file in the Town Clerk's Office and incorporated herein by reference, seeking statements of qualifications from vendors for construction and related services.

B. The Contractor submitted a Statement of Qualifications (the "SOQ") in response to the RFQ, attached hereto as Exhibit A and incorporated herein by reference, and the Town desires to enter into an Agreement with the Contractor for Construction Services (the "Services").

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing introduction and recitals, which are incorporated herein by reference, the following mutual covenants and conditions, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Town and the Contractor hereby agree as follows:

1. Term of Contract. This Contract shall be effective as of the date first set forth above and shall remain in full force and effect for one year with up to four (one) year renewable options.

2. Job Order Master Contract Process.

2.1 Indefinite Delivery and Quantity. This Contract establishes an indefinite delivery, indefinite quantity, Job Order Contract for such Construction Services within the scope of this Contract as Town may request from time to time by issuance of an individual Job Order for each Project. Unless otherwise specified in a specific Job Order, Job Orders will generally include Design Services and where Design Services are necessary, Town will contract for those services separately. A separate Job Order will be issued for each Project describing the specific Work to be performed by the Contractor for that Project. There may be multiple Projects, and, therefore, multiple Job Orders, under this Contract.

2.2 Non-Exclusive Contract. Town shall have the right to perform work of the types included in this Contract itself or to have other Contractors perform such work. In addition, as to any Job Order, Town may elect to have Design Services provided by Town's internal

consultants or by independent Design Professionals. Such action by Town shall not constitute a breach or otherwise violate this Contract.

2.3 No Obligation for Town. This Contract does not obligate or require Town to offer any Job Order to Contractor and no Contract will exist for any specific Work until a Job Order for such Work has been fully executed by Town and Contractor.

2.4 Scope of Work Under This Contract. This Contract is for a broad range of maintenance, repair and minor construction work on real property. The scope of this Contract will be to provide construction services, including minor associated incidental design services, for a broad range of Town renovation and construction projects and will include a variety of trades as set forth on Exhibit B.

2.5 Contract Price for Each Job Order. The amount to be paid by Town for the Project under each Job Order is the Contract Price for the Job Order. The Contract Price includes the Contract Price for the Work. The Contract Price for any Job Order may be a Fixed Price or a Guaranteed Maximum Price (GMP), subject to the following:

A. The cumulative sum of the Job Orders performed by Contractor during any twelve (12) month period shall not exceed \$125,000.00.

B. There is no limit on the number of Job Orders that Town may issue to Contractor during any twelve (12) month period of this Contract or during the entire period this Contract is in effect.

C. Contractor may not refuse any Job Order under this Contract properly issued by Town, unless Contractor explains, in writing and to Town's satisfaction, that the scope of work under a specific Job Order is poorly defined or hazardous to health or safety.

2.6 Job Order Format. Each Job Order shall be in the form attached as Exhibit C hereto and shall not be effective or binding until fully executed by all parties.

2.7 Job Order Development. The general steps for development of a Job Order are:

A. When Town identifies a need for performance of a Project under a Job Order, Town will issue a request to Contractor and also advise Contractor of the nature of the Work to be done. At the same time, Town will advise the Contractor if Design Services are required and how those services will be provided. Within two (2) working days of receipt of this notification, or such other time as set by Town, Contractor will:

- (i) Visit the proposed site of the Project with Town designated representatives; and
- (ii) Arrange with Town to further define the scope of the needed Project.

B. Contractor will thoroughly acquaint itself with all available information concerning the conditions of the Work under each Job Order and is responsible for correctly and fully estimating the difficulty of performing the Work, the actions required to perform the Work and the cost of successfully performing the Work under each Job Order.

C. Town will arrange for any needed Design Services to produce the Drawings and Specifications, with a copy to Town and a copy to Contractor. Design Services will not begin until the scope of Design Services is approved by Town. The Drawings and Specifications developed as part of the Design Services are subject to approval by Town. If there are no Design Services required for a specific Job Order, Town will develop Drawings and Specifications consisting of a line drawing and a written description of the contemplated Work.

D. Upon establishment of the scope of Work needed for a Project, Contractor will prepare its proposal for accomplishment of the Project under either a Fixed Price or a Guaranteed Maximum Price (GMP), as in a form and substance determined by Town. GMP (Open Book) pricing shall consist of direct job cost, project-specific general conditions, general and administrative cost, profit, Bond cost and sales tax will be added to Open Book pricing for total Job Order Cost.

2.8 Issuance of Job Orders. The Town Representative will compare the Contractor's Job Order Proposal with Town's estimate, schedules and other requirements, and then, if the Town Representative determines it is in the best interest of Town, arrange a meeting with Contractor, at which time the Contractor's Job Order Proposal will be discussed and negotiated. If the Town Representative determines that it is in the best interest of Town, Town shall then issue a completed Job Order, in the form attached as Exhibit C, to Contractor for execution.

3. Performance of the Work.

3.1 Specifications. The Maricopa Association of Governments, Uniform Standard Specifications for Public Works Construction, current edition ("MAG Specifications"), Maricopa Association of Governments, Standard Details for Public Works Construction, current edition ("MAG Details"), have been adopted by Town and shall apply to the Work, to the extent applicable. In addition, to the extent Town has adopted its own Town Specifications, and/or Supplements and/or Modifications to the MAG Specifications or MAG Details (collectively the "Town Specifications"), those Town Specifications shall apply to the Work when and where appropriate and the Contractor shall fully comply therewith. Any questions or concerns about the applicability of any specific MAG or Town Specifications to the Work shall be directed in writing to the Project Engineer. The MAG Specifications, MAG Details and Town Specifications are incorporated into the Contract.

3.2 Coordination. Contractor shall be responsible for coordinating the performance of the Work with the Project Engineer, Project Manager, Engineering Department and other departments or agencies within Town, the design professionals and other contractors involved in the Project. Contractor shall also cooperate with Town in communicating with,

obtaining necessary approvals or permits from, and responding to, any applicable government entity or regulatory agency, including participation in any hearings or meetings.

3.3. Inspection/Reporting. Before starting the Work, the Contractor shall carefully study and compare the various plans, drawings, other Contract Documents, and Specifications relative to that portion of the Work, as well as the information furnished by Town, shall take field measurements of any existing conditions related to that portion of the Work and shall observe any conditions at the site affecting it. These obligations are for the purpose of facilitating construction by the Contractor and are not for the purpose of discovering errors, omissions, or inconsistencies in the Contract Documents; however, any errors, inconsistencies or omissions discovered by the Contractor shall be reported promptly to Town in such form as Town may require. The Contractor shall be liable to Town for damages resulting from errors, inconsistencies or omissions in the Contract Documents or for differences between field measurements or conditions in the Contract Documents if the Contractor, with the exercise of reasonable care should have recognized such error, inconsistency, omission or difference and fails to report it to Town. The exactness of grades, elevations, dimensions, or locations given on any Drawings, or the work installed by other contractors, is not guaranteed by Town. The Contractor shall, therefore, satisfy itself as to the accuracy of all grades, elevations, dimensions and locations. In all cases of interconnection of its work with existing or other work, Contractor shall verify at the site all dimensions relating to such existing or other work. Any errors due to the Contractor's failure to so verify all such grades, elevations, locations or dimensions shall be promptly rectified by the Contractor without any increase in the Contract Price. Any design errors or omissions noted by the Contractor during this review shall be reported promptly to Town, but it is recognized that the Contractor's review is made in the Contractor's capacity as a contractor and not as a licensed design professional, unless otherwise specifically provided in the Contract Documents.

3.4. Extra Work/Changes in the Work/Approvals. Town reserves the right to make such changes in the plans and specifications for the Work, within the general scope thereof, as it may deem appropriate and any such change as set forth in a written Change Order or Extra Work Order shall be deemed a part of this Contract as if originally incorporated herein.

A. Contractor shall not be entitled to payment for additional work unless a written Change Order or Extra Work Order, in form and content prescribed by Town, has been executed by Town prior to starting the additional work; on all such Change Orders and Extra Work Orders, Contractor shall specify the increased and/or decreased costs and whether it believes any extensions of time will be necessary to complete its Work as modified by the Change Order or Extra Work Order. In no event, however, will the Contractor be entitled to collect for overhead and profit for such changes more than the percentages of Contractor's actual and direct cost incurred in such change as set forth in the corresponding Change Order. If additional work is performed on the basis of an Extra Work Order, a corresponding Change Order shall be prepared, approved and processed by Town before payment can be made to Contractor.

B. Upon request by Town, Contractor shall submit for Town's prior approval all samples, product data, shop drawings on all materials, systems and equipment to be incorporated into the Work.

C. The Project Manager shall be designated by the Town. All communications concerning performance of the Work or the Project shall be provided to the designated Project Manager, who has the authority to act on behalf of Town, as delineated and limited by the Contract Documents and applicable law. The Project Manager has no authority to bind Town or Town Council in contravention of any Town Code, State or Federal statute or regulation, or this Contract. Project communications may be exchanged by e-mail upon the written agreement of the Project Manager and Contractor, but e-mail communications are not binding upon Town and cannot change the terms of the Contract or the scope of Work or effectuate any change that requires a written change order. The use of e-mails is for information only, and e-mails will have no legal or binding effect.

3.5. Time/Float. Contractor shall strictly comply with the Project schedule approved in writing by Town (the "Contract Time"). The Contract Time shall start with the Notice to Proceed and end with final acceptance of the Work. Contractor shall commence performance of the Work and complete the Project through both substantial completion and final acceptance within the Contract Time, and failure to do so shall be a material breach of the Contract.

A. Time is of the essence of the Contract, for the Project, for the Work, and for each phase and/or designated milestone thereof.

B. No modification to the Contract Documents or the Contract Time shall be effective unless approved in writing, in advance, by Town.

C. The total float time within the overall schedule is for the exclusive use of Town, but Town may approve Contractor's use of float as needed to meet contract milestones and the Project completion date.

4. Payments. Payments shall be made as follows:

4.1 Progress Payments.

A. Progress billings will be processed monthly starting upon Project commencement.

B. Contractor billings shall be submitted on Contractor's typical invoice form.

C. A list of all suppliers (including name, contact information and phone numbers) to be used by Contractor must be received and approved by Town, prior to release of Contractor's monthly progress payment. Town's approval of Contractor's suppliers shall not release Contractor from any of its obligations under this Contract, including without limitation, Contractor's indemnification, and insurance obligations.

D. If required by Town, Contractor will be required to execute an Unconditional Waiver and Release on Progress Payment or Unconditional Waiver and Release on final payment contemporaneously with the receipt of partial or final payments, or other form of acknowledgment of payment and/or release of claims as required by Town,

as well as unconditional lien waivers executed by subcontractors and/or suppliers who have provided labor, materials, or rental equipment to Contractor. Payments of any amounts covered by any conditional lien waivers may, at Town's sole discretion, be made by joint check issued to the Contractor and the subcontractor or supplier.

E. Contractor shall submit all other supporting documentation substantiating its Invoice as may be reasonably required by the Engineer, Project Manager, Town, and applicable laws.

4.2 Final Payment. Final payment including retainage shall be paid only after: (i) the Work has been fully completed (including completion of all incorrect or incomplete work items) and accepted by Town and Engineer; (ii) necessary operating manuals, any excess materials and supplies necessary for matching materials and supplies incorporated into the Work, and complete "as-built" drawings, plans and specifications have been delivered to Town; (iii) if required by Town, full and unconditional lien waivers and releases by Contractor and any person performing labor or supplying material, machinery, fixtures, or tools for the Work have been delivered to Town; (iv) all conditions and requirements imposed by Town or any financing entity for the corresponding disbursement have been met; and (v) Contractor delivers to Town an Invoice requesting payment. The Contract number must be referenced on all invoices.

4.3 Town's Right to Withhold Payment. Town may withhold payment to such extent as may be necessary in Town's opinion to protect Town from loss for which the Contractor is responsible, including, without limitation:

- A. defective Work not remedied;
- B. third party claims filed or reasonable evidence indicating probable filing of such claims unless security acceptable to Town is provided by the Contractor;
- C. failure of the Contractor to make payments properly to Subcontractors or for labor, materials or equipment;
- D. reasonable evidence that the Work cannot be completed for the unpaid balance of the Contract Sum;
- E. damage to Town or another contractor;
- F. reasonable evidence that the Work will not be completed within the Contract Time set forth in Exhibit B (or otherwise by Town), and that the unpaid balance would not be adequate to cover actual or liquidated damages for the anticipated delay; or
- G. persistent failure to carry out the Work in accordance with the Contract Documents.

4.4 Joint/Direct Checks. Payments to Contractor may be made by checks payable jointly to Contractor and its employees, agents, subcontractors and suppliers, or any of them, and when in the sole opinion of Town it is advisable, payments may be made directly to

Contractor's subcontractors and any amount so paid shall be deducted from the amounts owed to Contractor under this Contract.

4.5 Payment Not A Waiver. No payment (nor use or occupancy of the Project by Town) shall be deemed acceptance or approval of the Work or as a waiver of any claims, rights, or remedies of Town.

4.6. Liens and Bond Claims. Contractor shall make all payments, in the time required, of all labor and materials furnished to Contractor in the course of the Work and shall promptly furnish evidence of such payments as Town may require. Contractor shall pay when due all claims arising out of performance of the Work covered by this Contract for which a lien may be filed either against the real estate or leasehold interest of Town, or against payments due from Town to Contractor, or for which a claim may be made against any payment or performance bond or both. To the fullest extent permitted by law, Contractor agrees that no liens or other claims in the nature of a lien against the real estate, leasehold, or other interest of Town, against payment due from Town to Contractor, or against any payment or performance bond, shall be filed or made in connection with the Work by any party who has supplied professional services, labor, materials, machinery, fixtures, tools, or equipment used in or in connection with the performance of this Contract, and Contractor agrees to remove or to cause to be removed any such liens or claims in the nature of a lien or bond claim within ten (10) days upon receiving notice or obtaining actual knowledge of the existence of such liens or claims. In addition, Contractor agrees to defend, indemnify, and hold harmless Town from and against any and all such liens and claims. This paragraph does not apply to claims and liens of Contractor due to non-payment for Work performed.

5. Documents. All documents, including any intellectual property rights thereto, prepared and submitted to the Town pursuant to this Agreement shall be the property of the Town.

6. Contractor Personnel. Contractor shall provide adequate, experienced personnel, capable of and devoted to the successful performance of the Services under this Agreement. Contractor agrees to assign specific individuals to key positions. Contractor agrees that, upon commencement of the Services to be performed under this Agreement, key personnel shall not be removed or replaced without prior written notice to the Town. If key personnel are not available to perform the Services for a continuous period exceeding 30 calendar days, or are expected to devote substantially less effort to the Services than initially anticipated, Contractor shall immediately notify the Town of same and shall, subject to the concurrence of the Town, replace such personnel with personnel possessing substantially equal ability and qualifications.

7. Inspection; Acceptance. All work shall be subject to inspection and acceptance by the Town at reasonable times during Contractor's performance. The Contractor shall provide and maintain a self-inspection system that is acceptable to the Town.

8. Licenses; Materials. Contractor shall maintain in current status all federal, state and local licenses and permits required for the operation of the business conducted by the Contractor, without limitation, all of Contractor's applicable licenses issued by the Arizona Registrar of Contractors. The Town has no obligation to provide Contractor, its employees or subcontractors any business registrations or licenses required to perform the specific services set

forth in this Agreement. The Town has no obligation to provide tools, equipment or material to Contractor.

9. Work Standards, Warranties and Correction of Work. All materials and other items incorporated into the Work shall be new, and all Work shall be of good and workmanlike quality and completed in strict conformance with all applicable laws, rules and regulations and the plans, specifications, schedules, Contract Documents and all other terms and conditions of the Contract.

9.1 Express Warranties. Within fourteen (14) days of the completion of the Work (or at such earlier time as requested by Town), Contractor shall execute and deliver to Town all warranties regarding the Work required by the Project plans and specifications. These warranties shall be in form and content satisfactory to Town, and any other person reasonably requested by Town, or Town's lender(s).

9.2 Standard Warranty. In the absence of any requirement for warranties in the Project specifications, Contractor hereby warrants that the Work shall be free of any defects in quality or workmanship for a period of two (2) years after the date of completion and acceptance of the Project by Town.

9.3 Correction of Work. The Contractor shall promptly correct Work rejected by the Project Engineer, Project Manager, or Town as failing to conform to the requirements of the Contract Documents. The Contractor shall bear the cost of correcting such rejected Work. In addition to the Contractor's other obligations including warranties under the Contract, the Contractor shall, for a period of (two) 2 years after Substantial Completion, correct work not conforming to the requirements of the Contract Documents. If the Contractor fails to correct nonconforming Work within a reasonable time, Town may correct it and the Contractor shall reimburse Town for the cost of correction.

10. Indemnification. To the fullest extent permitted by law, the Contractor shall indemnify and hold harmless the Town and each council member, officer, employee or agent thereof (the Town and any such person being herein called an "Indemnified Party"), for, from and against any and all losses, claims, damages, liabilities, costs and expenses (including, but not limited to, reasonable attorneys' fees, court costs and the costs of appellate proceedings) to which any such Indemnified Party may become subject, under any theory of liability whatsoever ("Claims") to the extent that such Claims (or actions in respect thereof) are caused by the negligent acts, recklessness or intentional misconduct of the Contractor, its officers, employees, agents, or any tier of subcontractor in connection with Contractor's work or services in the performance of this Agreement. The amount and type of insurance coverage requirements set forth below will in no way be construed as limiting the scope of the indemnity in this Section.

11. Insurance.

11.1 General.

A. Insurer Qualifications. Without limiting any obligations or liabilities of Contractor, Contractor shall purchase and maintain, at its own expense, hereinafter stipulated minimum insurance with insurance companies authorized to do

business in the State of Arizona pursuant to ARIZ. REV. STAT. § 20-206, as amended, with an AM Best, Inc. rating of A- or above with policies and forms satisfactory to the Town. Failure to maintain insurance as specified herein may result in termination of this Agreement at the Town's option.

B. No Representation of Coverage Adequacy. By requiring insurance herein, the Town does not represent that coverage and limits will be adequate to protect Contractor. The Town reserves the right to review any and all of the insurance policies and/or endorsements cited in this Agreement but has no obligation to do so. Failure to demand such evidence of full compliance with the insurance requirements set forth in this Agreement or failure to identify any insurance deficiency shall not relieve Contractor from, nor be construed or deemed a waiver of, its obligation to maintain the required insurance at all times during the performance of this Agreement.

C. Additional Insured. All insurance coverage, except Workers' Compensation insurance and Professional Liability insurance, if applicable, shall name, to the fullest extent permitted by law for claims arising out of the performance of this Agreement, the Town, its agents, representatives, officers, directors, officials and employees as Additional Insured as specified under the respective coverage sections of this Agreement.

D. Coverage Term. All insurance required herein shall be maintained in full force and effect until all work or services required to be performed under the terms of this Agreement are satisfactorily performed, completed and formally accepted by the Town, unless specified otherwise in this Agreement.

E. Primary Insurance. Contractor's insurance shall be primary insurance with respect to performance of this Agreement and in the protection of the Town as an Additional Insured.

F. Claims Made. In the event any insurance policies required by this Agreement are written on a "claims made" basis, coverage shall extend, either by keeping coverage in force or purchasing an extended reporting option, for three years past completion and acceptance of the services. Such continuing coverage shall be evidenced by submission of annual Certificates of Insurance citing applicable coverage is in force and contains the provisions as required herein for the three-year period.

G. Waiver. All policies, except for Professional Liability, including Workers' Compensation insurance, shall contain a waiver of rights of recovery (subrogation) against the Town, its agents, representatives, officials, officers and employees for any claims arising out of the work or services of Contractor. Contractor shall arrange to have such subrogation waivers incorporated into each policy via formal written endorsement thereto.

H. Policy Deductibles and/or Self-Insured Retentions. The policies set forth in these requirements may provide coverage that contains deductibles or self-insured retention amounts. Such deductibles or self-insured retention shall not be applicable with

respect to the policy limits provided to the Town. Contractor shall be solely responsible for any such deductible or self-insured retention amount.

I. Use of Subcontractors. If any work under this Agreement is subcontracted in any way, Contractor shall execute written agreements with its subcontractors containing the indemnification provisions set forth in this Section and insurance requirements set forth herein protecting the Town and Contractor. Contractor shall be responsible for executing any agreements with its subcontractors and obtaining certificates of insurance verifying the insurance requirements.

J. Evidence of Insurance. Prior to commencing any work or services under this Agreement, Contractor will provide the Town with suitable evidence of insurance in the form of certificates of insurance and a copy of the declaration page(s) of the insurance policies as required by this Agreement, issued by Contractor's insurance insurer(s) as evidence that policies are placed with acceptable insurers as specified herein and provide the required coverages, conditions and limits of coverage specified in this Agreement and that such coverage and provisions are in full force and effect. Confidential information such as the policy premium may be redacted from the declaration page(s) of each insurance policy, provided that such redactions do not alter any of the information required by this Agreement. The Town shall reasonably rely upon the certificates of insurance and declaration page(s) of the insurance policies as evidence of coverage but such acceptance and reliance shall not waive or alter in any way the insurance requirements or obligations of this Agreement. If any of the policies required by this Agreement expire during the life of this Agreement, it shall be Contractor's responsibility to forward renewal certificates and declaration page(s) to the Town 30 days prior to the expiration date. All certificates of insurance and declarations required by this Agreement shall be identified by referencing the RFQ number and title or this Agreement. A \$25.00 administrative fee shall be assessed for all certificates or declarations received without the appropriate RFQ number and title or a reference to this Agreement, as applicable. Additionally, certificates of insurance and declaration page(s) of the insurance policies submitted without referencing the appropriate RFQ number and title or a reference to this Agreement, as applicable, will be subject to rejection and may be returned or discarded. Certificates of insurance and declaration page(s) shall specifically include the following provisions:

(1) The Town, its agents, representatives, officers, directors, officials and employees are Additional Insureds as follows:

- (a) Commercial General Liability – Under Insurance Services Office, Inc., (“ISO”) Form CG 20 10 03 97 or equivalent.
- (b) Auto Liability – Under ISO Form CA 20 48 or equivalent.
- (c) Excess Liability – Follow Form to underlying insurance.

(2) Contractor's insurance shall be primary insurance with respect to performance of this Agreement.

(3) All policies, except for Professional Liability, including Workers' Compensation, waive rights of recovery (subrogation) against Town, its agents, representatives, officers, officials and employees for any claims arising out of work or services performed by Contractor under this Agreement.

(4) ACORD certificate of insurance form 25 (2014/01) is preferred. If ACORD certificate of insurance form 25 (2001/08) is used, the phrases in the cancellation provision "endeavor to" and "but failure to mail such notice shall impose no obligation or liability of any kind upon the company, its agents or representatives" shall be deleted. Certificate forms other than ACORD form shall have similar restrictive language deleted.

11.2 Required Insurance Coverage.

A. Commercial General Liability. Contractor shall maintain "occurrence" form Commercial General Liability insurance with an unimpaired limit of not less than \$1,000,000 for each occurrence, \$2,000,000 Products and Completed Operations Annual Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall cover liability arising from premises, operations, independent contractors, products-completed operations, personal injury and advertising injury. Coverage under the policy will be at least as broad as ISO policy form CG 00 010 93 or equivalent thereof, including but not limited to, separation of insured's clause. To the fullest extent allowed by law, for claims arising out of the performance of this Agreement, the Town, its agents, representatives, officers, officials and employees shall be cited as an Additional Insured under ISO, Commercial General Liability Additional Insured Endorsement form CG 20 10 03 97, or equivalent, which shall read "Who is an Insured (Section II) is amended to include as an insured the person or organization shown in the Schedule, but only with respect to liability arising out of "your work" for that insured by or for you." If any Excess insurance is utilized to fulfill the requirements of this subsection, such Excess insurance shall be "follow form" equal or broader in coverage scope than underlying insurance.

B. Vehicle Liability. Contractor shall maintain Business Automobile Liability insurance with a limit of \$1,000,000 each occurrence on Contractor's owned, hired and non-owned vehicles assigned to or used in the performance of the Contractor's work or services under this Agreement. Coverage will be at least as broad as ISO coverage code "1" "any auto" policy form CA 00 01 12 93 or equivalent thereof. To the fullest extent allowed by law, for claims arising out of the performance of this Agreement, the Town, its agents, representatives, officers, directors, officials and employees shall be cited as an Additional Insured under ISO Business Auto policy Designated Insured Endorsement form CA 20 48 or equivalent. If any Excess insurance is utilized to fulfill the requirements of this subsection, such Excess insurance shall be "follow form" equal or broader in coverage scope than underlying insurance.

C. Professional Liability. If this Agreement is the subject of any professional services or work, or if the Contractor engages in any professional services or work in any way related to performing the work under this Agreement, the Contractor shall maintain Professional Liability insurance covering negligent errors and omissions arising out of the Services performed by the Contractor, or anyone employed by the Contractor, or anyone for whose negligent acts, mistakes, errors and omissions the Contractor is legally liable, with an unimpaired liability insurance limit of \$2,000,000 each claim and \$2,000,000 annual aggregate.

D. Workers' Compensation Insurance. Contractor shall maintain Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction over Contractor's employees engaged in the performance of work or services under this Agreement and shall also maintain Employers Liability Insurance of not less than \$500,000 for each accident, \$500,000 disease for each employee and \$1,000,000 disease policy limit.

11.3 Cancellation and Expiration Notice. Insurance required herein shall not expire, be canceled, or be materially changed without 30 days' prior written notice to the Town.

12. Termination; Cancellation.

12.1 For Town's Convenience. This Agreement is for the convenience of the Town and, as such, may be terminated without cause after receipt by Contractor of written notice by the Town. Upon termination for convenience, Contractor shall be paid for all undisputed services performed to the termination date.

12.2 For Cause. If either party fails to perform any obligation pursuant to this Agreement and such party fails to cure its nonperformance within 30 days after notice of nonperformance is given by the non-defaulting party, such party will be in default. In the event of such default, the non-defaulting party may terminate this Agreement immediately for cause and will have all remedies that are available to it at law or in equity including, without limitation, the remedy of specific performance. If the nature of the defaulting party's nonperformance is such that it cannot reasonably be cured within 30 days, then the defaulting party will have such additional periods of time as may be reasonably necessary under the circumstances, provided the defaulting party immediately (A) provides written notice to the non-defaulting party and (B) commences to cure its nonperformance and thereafter diligently continues to completion the cure of its nonperformance. In no event shall any such cure period exceed 90 days. In the event of such termination for cause, payment shall be made by the Town to the Contractor for the undisputed portion of its fee due as of the termination date.

12.3 Due to Work Stoppage. This Agreement may be terminated by the Town upon 30 days' written notice to Contractor in the event that the Services are permanently abandoned. In the event of such termination due to work stoppage, payment shall be made by the Town to the Contractor for the undisputed portion of its fee due as of the termination date.

12.4 Conflict of Interest. This Agreement is subject to the provisions of ARIZ. REV. STAT. § 38-511. The Town may cancel this Agreement without penalty or further obligations

by the Town or any of its departments or agencies if any person significantly involved in initiating, negotiating, securing, drafting or creating this Agreement on behalf of the Town or any of its departments or agencies is, at any time while this Agreement or any extension of this Agreement is in effect, an employee of any other party to this Agreement in any capacity or a consultant to any other party of this Agreement with respect to the subject matter of this Agreement.

12.5 Gratuities. The Town may, by written notice to the Contractor, cancel this Agreement if it is found by the Town that gratuities, in the form of economic opportunity, future employment, entertainment, gifts or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor to any officer, agent or employee of the Town for the purpose of securing this Agreement. In the event this Agreement is canceled by the Town pursuant to this provision, the Town shall be entitled, in addition to any other rights and remedies, to recover and withhold from the Contractor an amount equal to 150% of the gratuity.

12.6 Agreement Subject to Appropriation. This Agreement is subject to the provisions of ARIZ. CONST. ART. IX, § 5 and ARIZ. REV. STAT. § 42-17106. The provisions of this Agreement for payment of funds by the Town shall be effective when funds are appropriated for purposes of this Agreement and are actually available for payment. The Town shall be the sole judge and authority in determining the availability of funds under this Agreement and the Town shall keep the Contractor fully informed as to the availability of funds for this Agreement. The obligation of the Town to make any payment pursuant to this Agreement is a current expense of the Town, payable exclusively from such annual appropriations, and is not a general obligation or indebtedness of the Town. If the Town Council fails to appropriate money sufficient to pay the amounts as set forth in this Agreement during any immediately succeeding fiscal year, this Agreement shall terminate at the end of then-current fiscal year and the Town and the Contractor shall be relieved of any subsequent obligation under this Agreement.

12.7. Upon any termination of the Contract, no further payments shall be due from Town to Contractor unless and until Contractor has delivered to Town any and all documentation required to be maintained by Contractor or provided by Contractor to Town.

12.8. Under no circumstances shall Town have any liability for any costs, expenses, overhead, or profits in relation to any work not actually performed, or for any future or anticipated profits, recovery, damages, expenses, or losses.

13. Miscellaneous.

13.1 Independent Contractor. It is clearly understood that each party will act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other for any purpose whatsoever. The Contractor acknowledges and agrees that the Services provided under this Agreement are being provided as an independent contractor, not as an employee or agent of the Town. Contractor, its employees and subcontractors are not entitled to workers' compensation benefits from the Town. The Town does not have the authority to supervise or control the actual work of Contractor, its employees or subcontractors. The Contractor, and not the Town, shall determine the time of its performance of the Services provided under this Agreement so long as Contractor meets the requirements of its agreed Scope of Work

as set forth in Section 2 above and in Exhibit B. Contractor is neither prohibited from entering into other contracts nor prohibited from practicing its profession elsewhere. Town and Contractor do not intend to nor will they combine business operations under this Agreement.

13.2 Applicable Law; Venue. This Agreement shall be governed by the laws of the State of Arizona and suit pertaining to this Agreement may be brought only in courts in Maricopa County, Arizona.

13.3 Laws and Regulations. Contractor shall keep fully informed and shall at all times during the performance of its duties under this Agreement ensure that it and any person for whom the Contractor is responsible abides by, and remains in compliance with, all rules, regulations, ordinances, statutes or laws affecting the Services, including, but not limited to, the following: (A) existing and future Town and County ordinances and regulations; (B) existing and future State and Federal laws; and (C) existing and future Occupational Safety and Health Administration standards.

13.4 Amendments. This Agreement may be modified only by a written amendment signed by persons duly authorized to enter into contracts on behalf of the Town and the Contractor.

13.5 Provisions Required by Law. Each and every provision of law and any clause required by law to be in this Agreement will be read and enforced as though it were included herein and, if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party, this Agreement will promptly be physically amended to make such insertion or correction.

13.6 Severability. The provisions of this Agreement are severable to the extent that any provision or application held to be invalid by a Court of competent jurisdiction shall not affect any other provision or application of this Agreement which may remain in effect without the invalid provision or application.

13.7 Entire Agreement; Interpretation; Parol Evidence. This Agreement represents the entire agreement of the parties with respect to its subject matter, and all previous agreements, whether oral or written, entered into prior to this Agreement are hereby revoked and superseded by this Agreement. No representations, warranties, inducements or oral agreements have been made by any of the parties except as expressly set forth herein, or in any other contemporaneous written agreement executed for the purposes of carrying out the provisions of this Agreement. This Agreement shall be construed and interpreted according to its plain meaning, and no presumption shall be deemed to apply in favor of, or against the party drafting this Agreement. The parties acknowledge and agree that each has had the opportunity to seek and utilize legal counsel in the drafting of, review of, and entry into this Agreement.

13.8 Assignment; Delegation. No right or interest in this Agreement shall be assigned or delegated by Contractor without prior, written permission of the Town, signed by the Town Manager. Any attempted assignment or delegation by Contractor in violation of this provision shall be a breach of this Agreement by Contractor.

13.9 Subcontracts. No subcontract shall be entered into by the Contractor with any other party to furnish any of the material or services specified herein without the prior written approval of the Town. The Contractor is responsible for performance under this Agreement whether or not subcontractors are used. Failure to pay subcontractors in a timely manner pursuant to any subcontract shall be a material breach of this Agreement by Contractor.

13.10 Rights and Remedies. No provision in this Agreement shall be construed, expressly or by implication, as waiver by the Town of any existing or future right and/or remedy available by law in the event of any claim of default or breach of this Agreement. The failure of the Town to insist upon the strict performance of any term or condition of this Agreement or to exercise or delay the exercise of any right or remedy provided in this Agreement, or by law, or the Town's acceptance of and payment for services, shall not release the Contractor from any responsibilities or obligations imposed by this Agreement or by law, and shall not be deemed a waiver of any right of the Town to insist upon the strict performance of this Agreement.

13.11 Attorneys' Fees. In the event either party brings any action for any relief, declaratory or otherwise, arising out of this Agreement or on account of any breach or default hereof, the prevailing party shall be entitled to receive from the other party reasonable attorneys' fees and reasonable costs and expenses, determined by the court sitting without a jury, which shall be deemed to have accrued on the commencement of such action and shall be enforced whether or not such action is prosecuted through judgment.

13.12 Liens. All materials or services shall be free of all liens and, if the Town requests, a formal release of all liens shall be delivered to the Town.

13.13 Offset.

A. Offset for Damages. In addition to all other remedies at law or equity, the Town may offset from any money due to the Contractor any amounts Contractor owes to the Town for damages resulting from breach or deficiencies in performance or breach of any obligation under this Agreement.

B. Offset for Delinquent Fees or Taxes. The Town may offset from any money due to the Contractor any amounts Contractor owes to the Town for delinquent fees, transaction privilege taxes and property taxes, including any interest or penalties.

13.14 Notices and Requests. Any notice or other communication required or permitted to be given under this Agreement shall be in writing and shall be deemed to have been duly given if (A) delivered to the party at the address set forth below, (B) deposited in the U.S. Mail, registered or certified, return receipt requested, to the address set forth below or (C) given to a recognized and reputable overnight delivery service, to the address set forth below:

If to the Town: Town of Fountain Hills
 16705 East Avenue of the Fountains
 Fountain Hills, Arizona 85268
 Attn: Grady E. Miller, Town Manager

With copy to: Town of Fountain Hills
4711 East Falcon Drive, Suite 111
Mesa, Arizona 85215
Attn: Aaron D. Arnson, Town Attorney

If to Contractor: Johnson Carlier LLC
738 South 52nd Street
Tempe, Arizona 85281
Attn: Rick Weiss

or at such other address, and to the attention of such other person or officer, as any party may designate in writing by notice duly given pursuant to this subsection. Notices shall be deemed received (A) when delivered to the party, (B) three business days after being placed in the U.S. Mail, properly addressed, with sufficient postage or (C) the following business day after being given to a recognized overnight delivery service, with the person giving the notice paying all required charges and instructing the delivery service to deliver on the following business day. If a copy of a notice is also given to a party's counsel or other recipient, the provisions above governing the date on which a notice is deemed to have been received by a party shall mean and refer to the date on which the party, and not its counsel or other recipient to which a copy of the notice may be sent, is deemed to have received the notice.

13.15 Confidentiality of Records. The Contractor shall establish and maintain procedures and controls that are acceptable to the Town for the purpose of ensuring that information contained in its records or obtained from the Town or from others in carrying out its obligations under this Agreement shall not be used or disclosed by it, its agents, officers, or employees, except as required to perform Contractor's duties under this Agreement. Persons requesting such information should be referred to the Town. Contractor also agrees that any information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under this Agreement.

13.16 Records and Audit Rights. To ensure that the Contractor and its subcontractors are complying with the warranty under subsection 13.17 below, Contractor's and its subcontractor's books, records, correspondence, accounting procedures and practices, and any other supporting evidence relating to this Agreement, including the papers of any Contractor and its subcontractors' employees who perform any work or services pursuant to this Agreement (all of the foregoing hereinafter referred to as "Records"), shall be open to inspection and subject to audit and/or reproduction during normal working hours by the Town, to the extent necessary to adequately permit (A) evaluation and verification of any invoices, payments or claims based on Contractor's and its subcontractors' actual costs (including direct and indirect costs and overhead allocations) incurred, or units expended directly in the performance of work under this Agreement and (B) evaluation of the Contractor's and its subcontractors' compliance with the Arizona employer sanctions laws referenced in subsection 13.17 below. To the extent necessary for the Town to audit Records as set forth in this subsection, Contractor and its subcontractors hereby waive any rights to keep such Records confidential. For the purpose of evaluating or verifying such actual or claimed costs or units expended, the Town shall have access to said Records, even if located at its subcontractors' facilities, from the effective date of this Agreement for the duration of the work and until three years after the date of final payment by the Town to Contractor pursuant

to this Agreement. Contractor and its subcontractors shall provide the Town with adequate and appropriate workspace so that the Town can conduct audits in compliance with the provisions of this subsection. The Town shall give Contractor or its subcontractors reasonable advance notice of intended audits. Contractor shall require its subcontractors to comply with the provisions of this subsection by insertion of the requirements hereof in any subcontract pursuant to this Agreement.

13.17 E-verify Requirements. To the extent applicable under ARIZ. REV. STAT. § 41-4401, the Contractor and its subcontractors warrant compliance with all federal immigration laws and regulations that relate to their employees and their compliance with the E-verify requirements under ARIZ. REV. STAT. § 23-214(A). Contractor's or its subcontractor's failure to comply with such warranty shall be deemed a material breach of this Agreement and may result in the termination of this Agreement by the Town.

13.18 Israel. Contractor certifies that it is not currently engaged in, and agrees for the duration of this Agreement that it will not engage in a "boycott," as that term is defined in ARIZ. REV. STAT. § 35-393, of Israel.

13.19 Conflicting Terms. In the event of any inconsistency, conflict or ambiguity among the terms of this Agreement, the Scope of Work, the Fee Proposal, the RFQ and the Contractor's SOQ, the documents shall govern in the order listed herein.

13.20 Non-Exclusive Contract. This Agreement is entered into with the understanding and agreement that it is for the sole convenience of the Town. The Town reserves the right to obtain like goods and services from another source when necessary.

13.21 Cooperative Purchasing. Specific eligible political subdivisions and nonprofit educational or public health institutions ("Eligible Procurement Unit(s)") are permitted to utilize procurement agreements developed by the Town, at their discretion and with the agreement of the awarded Contractor. Contractor may, at its sole discretion, accept orders from Eligible Procurement Unit(s) for the purchase of the Materials and/or Services at the prices and under the terms and conditions of this Agreement, in such quantities and configurations as may be agreed upon between the parties. All cooperative procurements under this Agreement shall be transacted solely between the requesting Eligible Procurement Unit and Contractor. Payment for such purchases will be the sole responsibility of the Eligible Procurement Unit. The exercise of any rights, responsibilities or remedies by the Eligible Procurement Unit shall be the exclusive obligation of such unit. The Town assumes no responsibility for payment, performance or any liability or obligation associated with any cooperative procurement under this Agreement. The Town shall not be responsible for any disputes arising out of transactions made by others.

13.22 Special Provisions. The Contract created by this request and the resulting request for qualifications will automatically renew for up to four successive one-year terms, unless the Vendor notifies the Town in writing of its desire to terminate the Contract. If extended, the then-current prices shall be applicable during the subsequent renewal year unless the Vendor notifies the Town in writing of any rate increase and the Town approves the increase with an authorized signature, prior to the end of the then-current term.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year first set forth above.

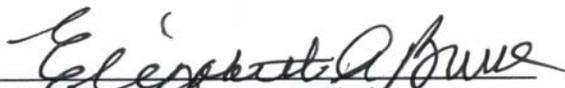
"Town"

TOWN OF FOUNTAIN HILLS,
an Arizona municipal corporation



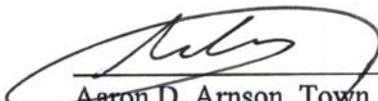
Grady E. Miller, Town Manager

ATTEST:



Elizabeth A. Burke, Town Clerk

APPROVED AS TO FORM:



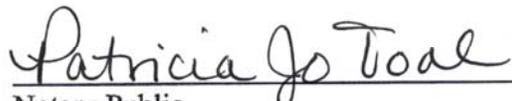
Aaron D. Arnson, Town Attorney

(ACKNOWLEDGMENT)

STATE OF ARIZONA)
) ss.
COUNTY OF MARICOPA)

On March 26, 2019, before me personally appeared Grady E. Miller, the Town Manager of the TOWN OF FOUNTAIN HILLS, an Arizona municipal corporation, whose identity was proven to me on the basis of satisfactory evidence to be the person who he claims to be, and acknowledged that he signed the above document, on behalf of the Town of Fountain Hills.





Notary Public

(Affix notary seal here)

[SIGNATURES CONTINUE ON FOLLOWING PAGES]

EXHIBIT A
TO
JOB ORDER MASTER AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
JOHNSON CARLIER LLC

[SOQ]

See following pages.

TABLE OF CONTENTS

**TOWN OF FOUNTAIN HILLS
GENERAL CONSTRUCTION SERVICES**

RESPONSE TO REQUEST FOR QUALIFICATIONS
SOLICITATION NUMBER CS2019-006 // JANUARY 7, 2019

- 1. GENERAL INFORMATION**
- 2. EXPERIENCE & QUALIFICATIONS OF THE VENDOR**
- 3. KEY POSITIONS**





**TOWN OF FOUNTAIN HILLS
GENERAL
CONSTRUCTION
SERVICES**

GENERAL INFORMATION





January 7, 2019

Mr. Kevin Snipes
Ms. Rachel Goodwin
Town of Fountain Hills
16705 East Avenue of the Fountains
Fountain Hills, Arizona 85268

RE: SOLICITATION NUMBER: CS2019-006 | GENERAL CONSTRUCTION SERVICES

Dear Selection Committee:

We are pleased to provide this Request for Statement of Qualifications to provide General Construction Services for your General Construction Services and Job Order Contracting (JOC). JOC projects require a team well versed in the specific challenges and demands posed by this type of work. Johnson Carlier is excited to offer a team that has strong working experience on JOC projects and committed to the highest level of quality and safety.

As detailed herein, the our Team brings to the Town of Fountain Hills an outstanding resume most appropriate for this JOC Contract. We have been awarded the following JOC contracts:

- 2001 – 2002 City of Phoenix Job Order Contract
- 2010 – 2013 City of Phoenix Job Order Contract (over \$250,000 per project)
- 2013 – 2015 City of Phoenix Job Order Contract (over \$250,000 per project)

By selecting Johnson Carlier as your JOC contractor, you will get:

AN EXPERIENCED TEAM WHO UNDERSTANDS JOC: We offer professionals who are familiar with the challenges of building on busy, occupied sites. They understand JOC processes and procedures. You can be certain this team is ready and available to complete the best quality work for you – on time, within budget and with minimal disruptions!

A COMMITMENT TO A STRONG, SUCCESSFUL RELATIONS WITH THE TOWN OF FOUNTAIN HILLS: We are, and have been, a team-oriented builder for many years. We value and align the goals of the Town of Fountain Hills, and excel at the coordination of information to all parties throughout the life of each Task Order. We are very eager to work with Town of Fountain Hills to reach your goals without eliminating function or quality

PERFORMANCE ON SCHEDULE AND WITHIN BUDGET: We understand the critical nature and importance of delivering accurate estimates to you within a quick time frame. Our experience in early conceptual budgeting and scheduling ensures that you can rely on us to stay within budget while still obtaining the best value – and on time. We have streamlined our process to accommodate the JOC delivery method and have preferred JOC trade partners. With the pool of pre-approved JOC subcontractors, we will be ready to exceed your schedule and budget goals without interfering with project schedules.

Thank you for your consideration and we look forward to the opportunity to work with the Town of Fountain Hills.

Sincerely,

A handwritten signature in black ink, appearing to read "Rick Weiss", written over a white background.

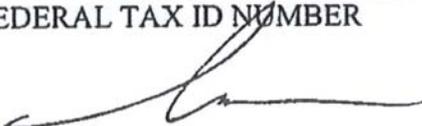
Rick Weiss, LEED AP
Vice President
rweiss@johnsoncarlier.com

Johnson Carlier

738 S 52nd Street | Tempe, AZ 85281 | P 602.275.2222 | F 480.921.9255 | www.johnsoncarlier.com

IV. Vendor Information

By submitting an SOQ, the submitting Vendor certifies that it has reviewed the entire RFQ, including Appendix 1 and Appendix 2, if awarded the Agreement, agrees to be bound by all terms and conditions contained therein.

<u>Johnson Carlier LLC</u>	<u>26-3193570</u>
VENDOR SUBMITTING SOQ	FEDERAL TAX ID NUMBER
<u>Rick Weiss, Vice President</u>	
PRINTED NAME AND TITLE	AUTHORIZED SIGNATURE
<u>738 S 52nd St.</u>	<u>602.275.2222</u> <u>480.921.955</u>
ADDRESS	TELEPHONE FAX #
<u>Tempe</u> <u>AZ</u> <u>85281</u>	<u>January 7, 2019</u>
CITY STATE ZIP	DATE
WEB SITE: <u>www.johnsoncarlier.com</u>	E-MAIL ADDRESS: <u>rweiss@johnsoncarlier.com</u>
ROC License Numbers and Classifications: <u>B-01 General Commercial Contractor #ROC249426</u>	

SMALL, MINORITY, DISADVANTAGED AND WOMEN-OWNED BUSINESS ENTERPRISES (check appropriate item(s):

- Small Business Enterprise (SBE)
- Minority Business Enterprise (MBE)
- Disadvantaged Business Enterprise (DBE)
- Women-Owned Business Enterprise (WBE)

Has the Vendor been certified by any jurisdiction in Arizona as a minority or woman-owned business enterprise? If yes, please provide details and documentation of the certification.



VENDOR INFORMATION

LEGAL ORGANIZATIONAL STRUCTURE & NAME

JOHNSON CARLIER LLC
PRINCIPAL OFFICE

- Johnson Carlier LLC
738 South 52nd Street, Tempe, AZ 85281
*All Johnson Carlier team members are based out of this principal & home office location
- Primary Contact - Rick Weiss
738 South 52nd Street, Tempe, AZ 85281
rweiss@johnsoncarlier.com | 602-469-5725

ARIZONA CONTRACTORS LICENSE

- B-01 General Commercial Contractor # 249426

TERMINATION & LITIGATION

- Johnson Carlier, LLC does not have any judgements or liens against our firm within the past five years, nor are there any unresolved bond claims, deficiency orders by Arizona Register of Contractors or any filing under the US Bankruptcy Code over the past five years.

FIRM HISTORY & STRUCTURE



- Stability in the marketplace
- Complete and competitive pricing
- Fast-track schedules
- Quality craftsmanship
- Project management expertise
- Hands-on approach.

Johnson Carlier, LLC is a construction management firm headquartered in Tempe, Arizona. With roots spanning nearly 100 years, We are known for

Since founded in 1921, Johnson Carlier has left its mark on the Phoenix area with hundreds of successful projects including significant experience and work history on multiple facility types. Johnson Carliers bring together a forward-thinking, solutions-based team offering the Town of Fountain Hills as detailed herein, significant experience and work history relevant and applicable to Job Order Contracting services. Johnson Carlier, LLC is a wholly owned and independently managed subsidiary of Big-D Construction Corp.

Johnson Carlier has a dedicated group for Light Commercial projects. A unique group within Johnson Carlier, specifically created to tackle smaller, shorter projects for our long-term customers. Our Light Commercial group has a multitude of resources available to complete successful, on-time projects.

PARENT COMPANY

In 2017, Johnson Carlier joined the Big-D Family of Companies. Headquartered in Salt Lake City, Utah, and with regional offices in 7 states, Big-D Construction has established very strong and reliable trade partnerships in Southern Utah, Arizona, and Nevada.

2

TOWN OF FOUNTAIN HILLS
GENERAL
CONSTRUCTION
SERVICES

EXPERIENCE AND QUALIFICATIONS OF THE VENDOR



FIRM EXPERIENCE

Johnson Carlier is adept and experienced with a wide variation in project size and scope. **We understand the particular needs on smaller projects which require a fast turnaround and have a dedicated light commercial team to serve those projects best.** Our team knows that timely delivery is the predominant driver for these kinds of projects. We also understand the importance of delivering a project safely with high quality and value pricing. Whether you are considering actual Job Order Contracting or go project by project, our team, led by Rick Weiss, develops partnering relationships with owners, architect/engineers and subcontractors. We use efficient communication protocols that allow us to ensure that schedules and budgets are met

IN THE LAST 10 YEARS, JOHNSON CARLIER HAS COMPLETED OVER 120 PROJECTS UNDER \$1M, 80% OF THESE PROJECTS ARE WITH REPEAT CLIENTS.

Johnson Carlier was awarded the first JOC project through City of Phoenix. More recently, we were one of five general contractors selected for the City of Phoenix JOC for the "Over \$250,000 per project" group. Our contract initially ran from 2011 – 2013, the city was so pleased with our performance that the contract was extended for two additional years to 2015.

Johnson Carlier has a staff of carpenters that are qualified to perform:

- Concrete
- Doors & Hardware
- Acoustical Ceiling
- Installation of Specialties
- Rough Framing
- Drywall
- Painting

ASU ENGINEERING RENOVATION II

Multiple classroom and laboratory projects for infrastructure, renovations, and improvements to the engineering Center (A-F Wings), engineering Research Center, and the Goldwater Center. The scope included utility systems upgrades, classrooms and laboratory renovations as well as fire alarm and bio-safety upgrades. Our team proposed an alternate perforated ceiling panel systems which saved 4 weeks on procurement duration.



ASU PHYSICAL SCIENCE C WING RENOVATIONS

The Science Lab renovation consists of the complete remodeling of the existing third floor 11,120 SF of offices, classroom space, and wet laboratory for the Department of Chemistry. The project accommodates three distinctly different high profile researchers. What was originally described as generic labs quickly changed to highly specialized, state-of-the-art labs. Making the scope changes while maintaining the GMP required the Architect and our team to identify project "wants" from project "needs."



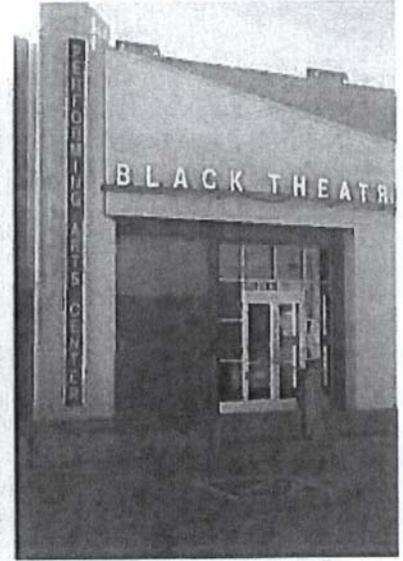
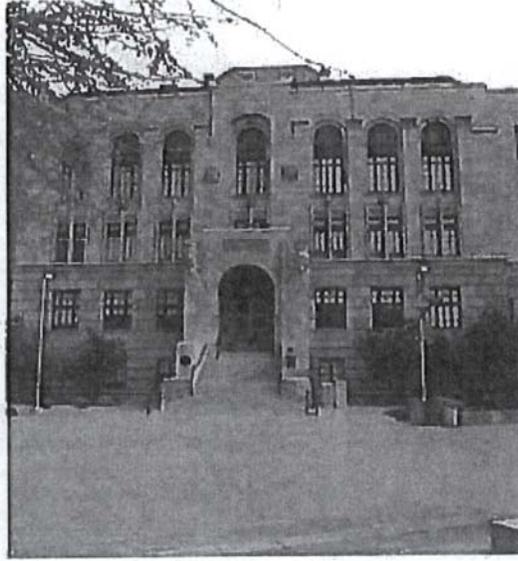
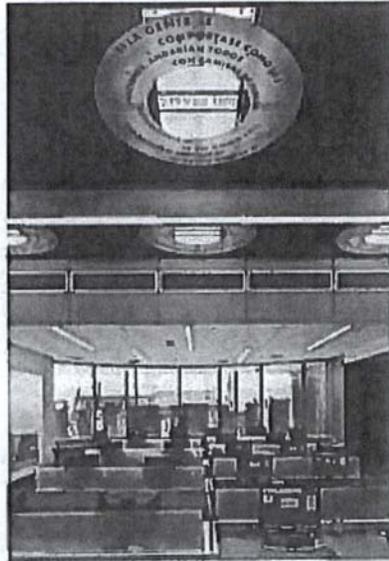
Our experience with JOC projects gives us the experience and knowledge to deal with short durations, multiple users, partially or wholly federal funded projects, small business participation, goals and documentation. One challenge is having jobsite personnel perform multiple projects concurrently. Johnson Carlier has the **experienced personnel** to overcome this challenge, our project team is well-versed in executing JOC projects.

The customer has the flexibility to either select a JOC contractor for a specific project or elect to bid a project among a select group of JOC contractors. A common risk once a project was awarded and the process moves forward, the funding for that project can change mid-stream, in that monies for the project were taken away for another project. The project team then needs to regroup to continue with the project by taking the steps to stay within the current budget allocation for the project. The JOC contractor needs to be flexible and ready to adapt to different scenarios on a given project. **Our team knows how to remain flexible and provide the Town of Fountain Hills with the best possible outcome when this situation arises.**

Having completed numerous major renovations to existing occupied structures, Johnson Carlier has gained valuable experience and knowledge throughout the years on all of these projects. Through this experience, we have delivered numerous "fast track" projects while working around an open for business facility. In doing so, we gained knowledge as to what techniques work and how to minimize impact. We are confident the **experience we bring from past projects enables us to exceed the Town of Fountain Hills expectations.**

2 EXPERIENCE AND QUALIFICATIONS OF THE VENDOR GENERAL CONSTRUCTION SERVICES- TOWN OF FOUNTAIN HILLS

CITY OF PHOENIX | JOB ORDER CONTRACT



PROJECT SIZE

7,000 - 300,000 square feet | \$10.2 M

PROJECT LOCATION

Phoenix, AZ

OWNER

City of Phoenix

PROJECT TYPE

Job Order Contract

OWNER CONTACT

Steve Bunyard
200 W. Washington St
Phoenix, AZ
602.256.4375
steve.bunyard@phoenix.gov

PROJECT DATES

3/10 - 4/15

PROJECT DESCRIPTION

Johnson Carlier was awarded a 3-year City of Phoenix JOC contract (24 individual jobs) for a **variety of municipal projects**. General construction services for the City of Phoenix. Our multi-faceted services, which included extensive ADA modifications and frequent maintenance of ongoing operations component, were provided to numerous City of Phoenix departments including Public Works, Water and Sewer, Parks and Recreation, Civic Plaza and the Phoenix Arts Commission. Projects included:

- New Building Construction
- Renovations
- Rehabilitative
- Site Enhancements
- Remodeling
- Misc. Improvements

Johnson Carlier was **renewed after 3 years for an extension of 2 years** as the City's JOC contractor. Highlights include restoration work to Historic City Hall, Second Avenue Rehabilitation and the Tovera Castle improvements.



OCCUPIED
CAMPUS



JOC DELIVERY
METHOD

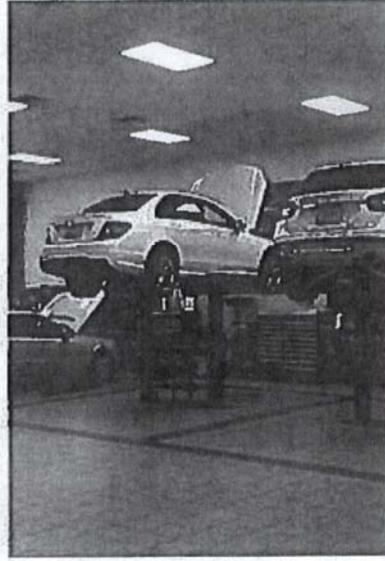
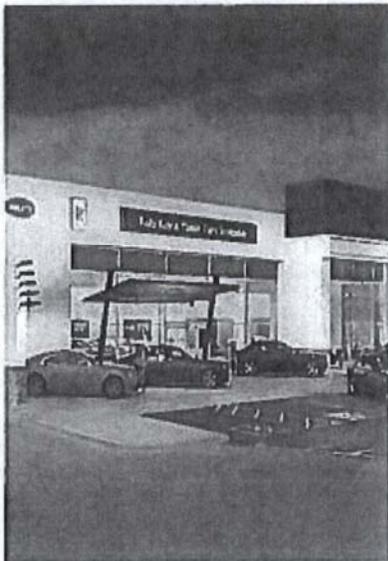


PROJECTS UNDER
SIM



MULTIPLE
CAMPUSES

PENSKE MULTI-CAMPUS PROJECTS



PROJECT SIZE

475 - 65,000 square feet | \$4 M

PROJECT LOCATION

North Scottsdale Campus
Chandler Campus
Tempe Autoplex

OWNER

Penske Automotive Group

PROJECT TYPE

Bid & On-Call Projects

OWNER CONTACT

Geoff Burns
1700 Auto Park Way
Escondido, CA
760.521.6478
gburns@penskeautomotive.com

PROJECT DATES

06/17 - 04/18

PROJECT DESCRIPTION

Our long-standing relationship with Penske led to this series of dealership projects on three Penske campuses in the Phoenix-Metro area. The scopes of work varied from interior/exterior caulking, painting to flooring, ACM, and drywall. Some dealerships required asphalt repair, plumbing, mechanical and electrical work in both showroom and service areas.

Highlights include converting an old Smart Car showroom area into a cafe for customers at Mercedes-Benz of Chandler, constructing the Bugatti sales area within the existing Rolls Royce dealership and flooring replacements and repaints at **multiple dealerships, running concurrently.**

Our Penske projects are comparable to a JOC delivery method due to the **ongoing services** we provide with the client working in multiple operational facilities. **Our team excels in this environment.**

We have completed **twenty-five (25) projects** for Penske over the last 4 years, with multiple projects currently in progress and under contract.



OCCUPIED
CAMPUS



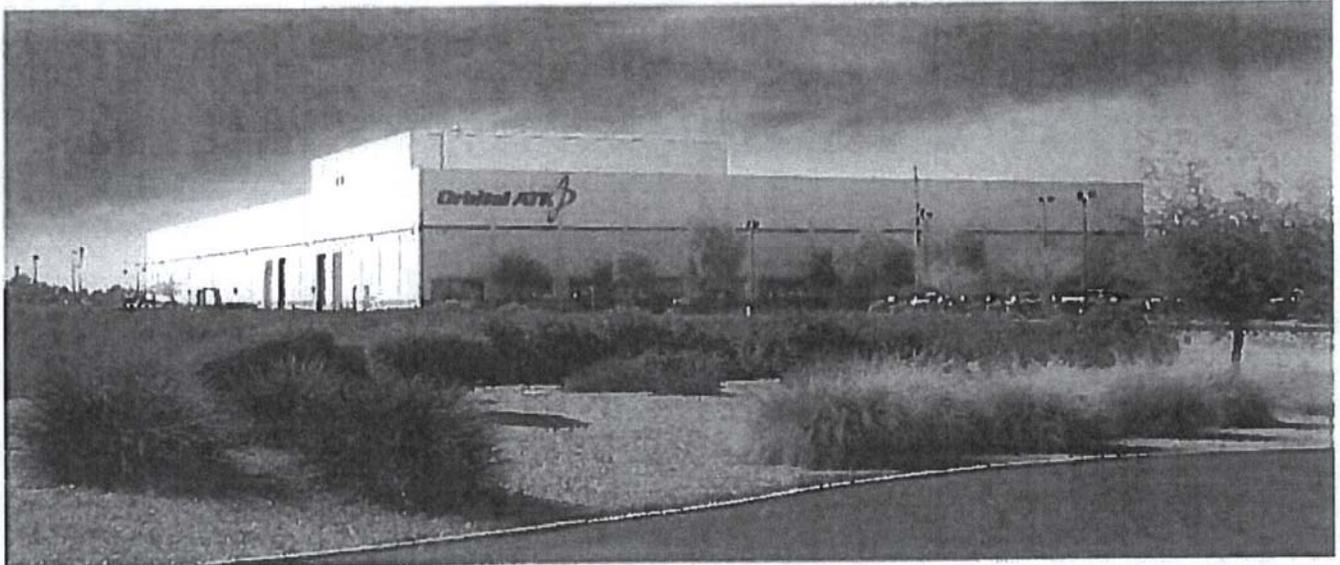
PROJECTS UNDER
CONSTRUCTION



MULTIPLE
CAMPUSES

2 EXPERIENCE AND QUALIFICATIONS OF THE VENDOR GENERAL CONSTRUCTION SERVICES- TOWN OF FOUNTAIN HILLS

ORBITAL SCIENCE | MISCELLANEOUS TI PROJECTS



PROJECT SIZE

800 - 100,000 square feet | \$9.85 M

PROJECT LOCATIONS

Orbital Gilbert Campus
Orbital Chandler Campus
Williams Gateway Airport

OWNER

Orbital ATK

PROJECT TYPE

On-Call Contractor

OWNER CONTACT

Ken Laures
1440 N. Fiesta Blvd.
Gilbert, AZ
480.383.9659
Kenneth.Laures@NGC.com

PROJECT DATES

12/01 - 12/18

PROJECT DESCRIPTION

Since 2005, Johnson Carlier has worked as the on-call contractor for the Orbital family of companies campuses, including General Dynamics, Orbital Sciences and Orbital ATK. During this time, Johnson Carlier has completed a multitude of projects, including removing and installing flooring, installing thermal chambers, renovating, repainting and performing design work for other installations.

Many of the projects were **fast-tracked**, including the construction and renovation of the 2nd Floor Orbital Science offices. This project was finished in 2 weeks while taking place in a **fully operational office building**. Noise limitations were in place for minimal distractions.

We have not only worked on a wide variety of projects for Orbital, but also **maintained our relationship through six changes of ownership**. Being able to adapt and succeed to changes in policy and produce is helpful in the JOC environment.



OCCUPIED
CAMPUS

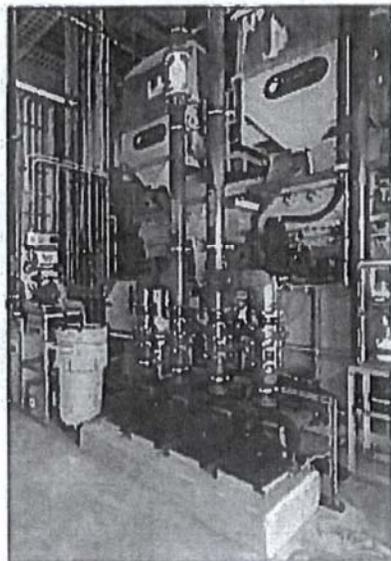


PROJECTS UNDER
\$1M



MULTIPLE
CAMPUSES

SAFEWAY | MULTIPLE TENANT IMPROVEMENT PROJECTS



PROJECT SIZE

250 - 65,000 square feet | \$2.5 M

PROJECT LOCATIONS

Distribution Center
Milk Plant
Data Center
Corporate Offices

OWNER

Safeway

PROJECT TYPE

TI Projects

OWNER CONTACT

Kenny Ratliff
1115 W Alameda Dr.
Tempe, AZ
480.893.2894
kratliff4@cox.net

Bob Yager
1115 W Alameda Dr.
Tempe, AZ
651.338.8569
robert.yager@safeway.com

PROJECT DATES

6/96 - 12/18

PROJECT DESCRIPTION

Johnson Carlier's established relationship with Safeway led to multiple tenant improvements, including the Safeway Data Center. Since 1989, we have completed **15 small projects** for Safeway. The project scope for the improvement projects varied from interior and exterior renovations such as painting, caulking and drywall, renovation of corporate office areas, distribution centers and milk plant to preconstruction and new building construction work.

Almost all of the renovations were completed in **occupied spaces** without disrupting the building daily operation. The experience we have gained working at multiple locations on Safeway projects lend to a better fit to JOC work.



OCCUPIED
CAMPUS



PROJECTS UNDER
\$1M



MULTIPLE
CAMPUSES

LICENSE INFORMATION

STATE OF ARIZONA

Office of the Registrar of Contractors

Johnson Carlier LLC

Formerly known as:

Big D Construction Southwest LLC

Is the holder of a Class B-1 license. Issued on 09/25/2008, which permits the Licensee to pursue the business of GENERAL COMMERCIAL CONTRACTOR in the State of Arizona under License No.: ROC249426

This further certifies that the request of business name is hereby granted and duly recorded.

Given under my hand and the seal of the Registrar of Contractors, Phoenix, Arizona, on 02/26/2018.



ARIZONA CONTRACTORS LICENSE

- B-01 General Commercial Contractor # ROC249426

3

**TOWN OF FOUNTAIN HILLS
GENERAL
CONSTRUCTION
SERVICES**

KEY POSITIONS



KEY POSITIONS**GENERAL CONSTRUCTION SERVICES- TOWN OF FOUNTAIN HILLS****RICK WEISS | PROJECT DIRECTOR**

Rick is responsible for overseeing all Johnson Carlier personnel's performance in the field. He also assists Project Managers as needed with contract administration, planning and scheduling, cost control and quality assurance. Rick creates team oriented environments where he focuses on solutions and partnering. Rick is also responsible for overseeing quality control and safety on all Johnson Carlier projects.

PAST PROJECT EXPERIENCEOCCUPIED
CAMPUSJOC DELIVERY
METHODPROJECTS UNDER
SIMMULTIPLE
CAMPUSESEDUCATION / PUBLIC
SECTOR PROJECTS**RELEVANT EXPERIENCE**

- Burton Barr Library Remodel JOC
- South Mountain Park Restroom and Ranger Station Remodel JOC
- Tovrea Castle Visitor Center and Site Improvements JOC
- Steele Indian School Park JOC
- Phoenix Workforce Training Center JOC
- Phoenix Historic City Hall JOC
- Ramada Inn Demolition and Parking Lot JOC
- Regency Garage Interior Repaint JOC
- Ocotillo Library JOC
- Phoenix Symphony Hall Carpet Replacement JOC
- Black Theatre Troupe JOC
- Electronic Excavator Generator Procurement JOC
- Arizona State University Physical Science C-Wing
- Arizona State Physical Education Building Renovation
- Town of Fountain Hills Saguaro Building and Performing Arts Facility
- Safeway Multiple Tenant Improvement Projects
- Penske Multi-Campus Projects
- Orbital Science Micellaneous TI Projects

MATT WOODBURN | PROJECT MANAGER

As Project Manager, Matt will be responsible for the overall project management including, but not limited to, project planning and scheduling, cost management, time management, quality management, contract administration, supervision of field construction and safety management, while providing technical direction. He will monitor the site daily to control operations relative to jobsite safety. Matt has extensive knowledge with JOC projects.

PAST PROJECT EXPERIENCEOCCUPIED
CAMPUSMULTIPLE
CAMPUSESPROJECTS UNDER
SIMEDUCATION / PUBLIC
SECTOR PROJECTS**RELEVANT EXPERIENCE**

- Encanto Park JOC
- South Mountain Park Restroom and Ranger Station Remodel JOC
- Phoenix Historic City Hall JOC
- Utility Upgrade – Tonopah Test Range*, Tonopah, NV
- Bldg. 381 Interconnect HVAC Renovation*
- FAFWC Renovation Project Guardhouse & Gate Renovation*
- Various Capital Improvement Projects – Penske North Scottsdale Auto Campus
- UCCS New Library and University Center Expansion*
- Air Force Academy Renovation of Harmon Hall*
- Air Force Academy Mitchell Hall Curtain Wall Replacement for Dining Hall*
- 2003 FY Safety Projects at Kirtland Air Force Base*
- New Dining Facility, Grand Forks Air Force Base*
- Penske Multi-Campus Projects

**Completed with another firm*

KEY POSITIONS**GENERAL CONSTRUCTION SERVICES- TOWN OF FOUNTAIN HILLS****DANNY KNOELL | PROJECT MANAGER**

Danny has a diverse background including scheduling, construction management, and virtual design. He has a long track record of ensuring projects are delivered to the highest quality, within budget by effectively organizing, managing, and utilizing all resources. Danny is able to lead teams on commercial, industrial, and healthcare projects where clients routinely demand the highest of standards.

PAST PROJECT EXPERIENCEOCCUPIED
CAMPUSMULTIPLE
CAMPUSESPROJECTS UNDER
SIMEDUCATION / PUBLIC
SECTOR PROJECTS**RELEVANT EXPERIENCE**

- Midwestern University Companion Animal Clinic*
- Midwestern University Bovine Center*
- Coca-Cola Office & Warehouse
- Intel Corporation Fab 22 CUB Expansion*
- Intel Corporation Fab 42 Base Build*
- Intel Corporation Fab 12/22/32 Tool Install*
- Dignity Health Arizona General Hospital
- Enterprise Holdings, RCC Relocation*
- Orbital Science Micellaneous TI Projects

*Completed with another firm

**JEFF CASNER | PROJECT SUPERINTENDENT**

As Project Superintendent, Jeff is responsible for providing onsite leadership and manages all site activities including production, quality control, schedule and safety. He will work closely with the Project Manager to plan and produce a workable critical path schedule. Jeff will also provide logistical solutions to major construction problems. He provides leadership in onsite project supervision by handling work layout and the coordination / supervision of the subcontractor crew.

PAST PROJECT EXPERIENCEOCCUPIED
CAMPUSJOC DELIVERY
METHODPROJECTS UNDER
SIMMULTIPLE
CAMPUSESEDUCATION / PUBLIC
SECTOR PROJECTS**RELEVANT EXPERIENCE**

- Burton Barr Library Remodel JOC
- Encanto Park JOC
- Misc. Library Renovations JOC
- Ocotillo Library JOC
- Black Theatre Troupe JOC
- Misc. Library Storm Damage Repairs JOC
- Phoenix Libraries Storm Damage
- Burton Barr Library Remodel JOC
- Phoenix Historic City Hall JOC
- Maricopa County Durango Jail
- Maricopa Criminal Justice / Renovation
- Arizona State University Physical Science C-Wing
- Arizona State Physical Education Building Renovation
- Orbital Science Micellaneous TI Projects
- Safeway Multiple Tenant Improvement Projects

KEY POSITIONS**GENERAL CONSTRUCTION SERVICES- TOWN OF FOUNTAIN HILLS****DAN GALLEGOS | PROJECT SUPERINTENDENT**

As Project Superintendent for Johnson Carlier, Dan will assist the Project Manager with the supervision of field construction, performance of subcontractors, verification of shop drawings, quality assurance, daily and weekly owner/subcontractor communications. He will assist in the planning and scheduling of all construction, update construction progress reports, monitor quality control, safety programs and coordinate all other activities at the job site.

PAST PROJECT EXPERIENCEOCCUPIED
CAMPUSPROJECTS UNDER
CONSTRUCTIONMULTIPLE
CAMPUSESEDUCATION / PUBLIC
SECTOR PROJECTS**RELEVANT EXPERIENCE**

- Higley Unified School District*
- Buckeye Elementary School*
- Gilbert School District 28*
- Gilbert School District 5*
- OBGYN Tenant Improvement *
- Culinary Dropout Remodel*
- AutoNation Collision Center
- Ford Fleet Service Center

*Completed with another firm

PROJECT MANAGEMENT

An important lesson learned is that with JOC projects, time is a hot commodity. Understanding the scope, having all the pertinent information from all users up front, allows the project to complete when intended. Change is a larger impact to a JOC than a large project. There is less time to understand, react, and implement a solution due to a change in scope or logistics. Safety and minimizing impact to the owner is our main priority. Understanding the scope allows us to create and develop:

- Site specific safety plans
- Walk free zones and construction delivery zones
- Ingress/egress plans
- Material and equipment staging
- Procedures for deliveries
- Zero tolerance regarding proper and professional conduct of construction personnel

TRADE PARTNER SELECTION

Johnson Carlier believes the quality of a project is directly related to the quality of the selected trade partners performing the work. **We will work with the Town of Fountain Hills to facilitate the flow of information and improve decision-making to secure the best possible price.**

Our trade partner selection plan begins by dividing the scope of work into two categories or delivery methods:

- **Qualification Based** - Subcontractors selected purely on size, type and specific project experience. This could be for a delegated design build or heavy design assist trade.
- **Value Based** - Prequalified subcontractors competitively bid.

In both delivery methods we recommend a two-step process in selecting trade partners. We will establish an extensive, job specific, prequalification process where trade partners will take the first step where the project team can select a short list of firms to move to the second step. Trade partners compete in an interview process or competitive bid against similar right size firms who have been found to be technically acceptable with the qualifications to **ensure quality, timeliness and value for the project.**

TRADE PARTNER PROCUREMENT AND BUYOUT

We have mastered the process of soliciting and vetting trade partners. **We are aggressive in selecting and seeking approval of trade partners.** Our methodology for soliciting trade partners is as follows:

- Identify project needs and constraints with Town of Fountain Hills
- Prepare a trade partner/supplier selection plan for approval, including how the selection committee will be formed, scoring criteria and information gathering and organization
- Invitation to select trade partners that are the right fit for the project
- Conduct trade partners prequalification
- Write a detailed trade scope for bid packages and issue bid manuals
- Accept bids from firms with emphasis on local / SBC (preferred)
- Conduct interviews with trade partners
- Prepare recommendation to Town of Fountain Hills for award consideration
- Award trade partner contracts

TRADE PARTNER SELECTION THROUGH QUALIFICATIONS + PRICE

For remaining trades, we recommend a qualification and price selection method once design has completed for accurate and competitive pricing. During this process, we provide detailed scopes, criteria and prequalification requirements. Johnson Carlier compiles bid results and provides a recommendation within fifteen (15) days from bid opening to Town of Fountain Hills for review and approval. Our "open book" approach is transparent to allow the Town of Fountain Hills to make final, well informed decisions.

Johnson Carlier is the oldest Valley-based general contractor, having been founded in 1921. As such, we have a 96 year history of working with many of the valley's trade partners as well as engineering consultants on our Job Order Contracts, Design-Build and Construction Manager at Risk projects. We tap into numerous valley trade partners and design engineering services immediately to assist with a myriad of Town of Fountain Hills scope requirements.

TRADE PARTNER
PREQUALIFICATION REQUIREMENTS

- » Past performance
- » Quality of completed projects
- » Capacity to do the work
- » Bonding limits
- » Safety record
- » Litigation history
- » References
- » Financial standing
- » Security and background checks

EXHIBIT B
TO
JOB ORDER MASTER AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
JOHNSON CARLIER LLC

[Scope of Work]

See following page(s).

Vendor may be asked to provide some or all of services of installation, demolition, removal and disposal of the following:

- a. Buildings & improvements
- b. Slabs/foundations
- c. Walls/flooring/roofing
- d. Debris
- e. Doors/windows
- f. Canopies/shades
- g. Ramps
- h. Steps
- i. Fences/gates
- j. Playground equipment and surfaces
- k. Sport fields, turf, bleachers and structures
- l. Plumbing/sprinklers
- m. Lighting
- n. All wiring, plumbing, conduit
- o. Fixtures and equipment
- p. Park benches, ramadas and picnic tables
- q. Other construction-related projects and materials as needed

EXHIBIT C
TO
JOB ORDER MASTER AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
JOHNSON CARLIER LLC

[Sample Job Order]



TOWN OF FOUNTAIN HILLS, ARIZONA
Community Services Department

JOB ORDER

Job Order No. _____
Contract No. _____
Project No. _____

THIS JOB ORDER is made and entered into on the ____ day of _____, 20__, by and between Town of Fountain Hills, an Arizona municipal corporation ("Town") and the "Contractor" designated below. This Job Order is entered in to pursuant to and incorporates herein the terms and provisions of the Job Order Master Contract No. _____, dated _____, 20__, between Town and Contractor ("Master Contract"). Upon full execution of this Job Order, the Job Order, together with the Master Contract (including all of the Contract Documents as defined therein), shall be the Contract between the Parties for the construction work specified herein ("Work").

Town and Contractor agree as follows:

TOWN:

Town
Project Manager:
Telephone:
Fax:
E-mail:

CONTRACTOR:

{Name}
{Address}
Arizona ROC No.:
Federal Tax ID No.:
Contractor Representative:
Telephone:
Fax:
E-mail:

DESIGN PROFESSIONAL:

{Name}
{Address}
Design Professional Representative:
Telephone:
Fax:
E-mail:

PROJECT DESCRIPTION:

PROJECT SITE ADDRESS/LOCATION:

SCOPE OF WORK AND PROJECT SCHEDULE/ DURATION:
(Including any Preconstruction and/or Design Services under Article 17)

Attached Exhibit A

CONTRACT PRICE FOR WORK:

_____ The Fixed Price of \$ _____;
or
_____ Guaranteed Maximum Price/GMP (Open Book) of \$ _____.

LIQUIDATED DAMAGES (IF ANY): *[PM to Check any that apply]*

_____ Substantial Completion Amount \$ _____/day
_____ Final Completion Amount \$ _____/day
_____ Pursuant to MAG § 108.9

CONTRACTOR'S MARK-UP AND PROJECT SCHEDULE OF VALUES Attached Exhibit B

UNIQUE INSURANCE AND/OR BOND REQUIREMENTS (IF ANY): Attached Exhibit C

UNIQUE PROJECT SPECIFIC CONDITIONS (IF ANY): Attached Exhibit D

LIST OF PROJECT PLANS AND SPECIFICATIONS (IF ANY): Attached Exhibit E

IN WITNESS WHEREOF, the parties hereto have executed this Job Order through their duly authorized representatives and bind their respective entities as of the effective date.

"Town"
TOWN OF FOUNTAIN HILLS, an Arizona municipal corporation

Signature _____
Name _____
Title _____

ATTEST:

Signature _____
Name _____
Title _____

"CONTRACTOR"
[Name]

Signature _____
Name _____
Title _____

EXHIBIT A – SCOPE OF WORK AND PROJECT SCHEDULE/DURATION

1. **Scope of Work:**

2. **Schedule:**

EXHIBIT B – CONTRACTOR’S MARK-UP COEFFICIENTS AND PROJECT SCHEDULE OF VALUES

{To be provided by Contractor for each Job Order in the following form}

Self-Performed work (including any direct purchases or other miscellaneous costs to the JOC) – Mark-up

	Direct Cost of the Individual Project (Delivery Order) Value					
	\$0 - \$49,999	\$50,000 - \$99,999	\$100,000 - \$199,999	\$200,000 - \$499,999	\$500,000 - \$999,999	\$1,000,000 +
Coefficient	<x.xx>	<x.xx>	<x.xx>	<x.xx>	<x.xx>	<x.xx>

Subcontracted Work – Mark-up

	Direct Cost of the Individual Project (Delivery Order) Value					
	\$0 - \$49,999	\$50,000 - \$99,999	\$100,000 - \$199,999	\$200,000 - \$499,999	\$500,000 - \$999,999	\$1,000,000 +
Coefficient	<x.xx>	<x.xx>	<x.xx>	<x.xx>	<x.xx>	<x.xx>

[continued on next page]

Project Schedule of Values
(Sample)

1	GENERAL CONDITIONS		SUB-CONTRACTOR OR SUPPLIER
	PROJECT MANAGER ____ hours per week		\$0.00
	FIELD SUPERVISION ____ hours per week		\$0.00
	TEMPORARY FACILITIES (attach a list of specific cost breakdown)		\$0.00
	SITE SAFETY		\$0.00
	EQUIPMENT RENTAL (attach a list of specific cost breakdown)		\$0.00
	PERMITS		\$0.00
	Sub Total-GENERAL CONDITIONS		\$0.00
	SUB CONTRACTOR COSTS		
2	SITE WORK		\$0.00
3	CONCRETE		\$0.00
4	MASONRY		\$0.00
5	METALS		\$0.00
6	WOOD & PLASTICS		\$0.00
7	THERMAL & MOISTURE PROT.		\$0.00
8	DOORS & WINDOWS		\$0.00
9	FINISHES		\$0.00
10	SPECIALTIES		\$0.00
11	EQUIPMENT		\$0.00
12	FURNISHINGS		\$0.00
13	SPECIAL CONSTRUCTION		\$0.00
14	CONVEYING SYSTEMS		\$0.00
15	MECHANICAL		\$0.00
16	ELECTRICAL		\$0.00
	Sub Total-SUB CONTRACTOR COSTS		\$0.00
	SCOPE OF SELF PERFORMED WORK: (describe)		
	LABOR COST for SELF-PERFORMED WORK:		\$0.00
	MATERIALS COST for SELF-PERFORMED WORK:		\$0.00
	OTHER MISC COSTS: (describe)		
			\$0.00
			\$0.00
	Sub Total-SELF-PERFORMED WORK AND OTHER MISC COSTS		\$0.00
	ALLOWANCES OR CONTINGENCY AMOUNTS (PROVIDE LIST)		\$0.00
	GRAND TOTAL		\$0.00

EXHIBIT C – UNIQUE INSURANCE AND/OR BOND REQUIREMENTS (IF ANY)

{Provide any additional insurance requirements beyond the Standard Insurance Requirements, and/or bond requirements for the Project once approved by _____ to confirm adequate insurance and bond coverages for this Project}

EXHIBIT D – PROJECT SPECIFIC CONDITIONS

{To be completed by PM from the specific Project requirements and specifications}

EXHIBIT E – LIST OF PROJECT PLANS AND SPECIFICATIONS (IF ANY):

{To be completed by PM if applicable}



ZURICH®

Additional Insured – Automatic – Owners, Lessees Or Contractors

Policy No.	Eff. Date of Pol.	Exp. Date of Pol.	Eff. Date of End.	Producer No.	Add'l. Prem.	Return Prem.
GLO982903508	1/1/2019	1/1/2020	1/1/2019	0726293		

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

Named Insured: Johnson Carlier, LLC

Address (Including ZIP Code):

738 S. 52nd St.

Tempe, AZ 85281

This endorsement modifies insurance provided under the:

Commercial General Liability Coverage Part

A. Section II – Who Is An Insured is amended to include as an additional insured any person or organization whom you are required to add as an additional insured on this policy under a written contract or written agreement. Such person or organization is an additional insured only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:

1. Your acts or omissions; or
2. The acts or omissions of those acting on your behalf,

in the performance of your ongoing operations or "your work" as included in the "products-completed operations hazard", which is the subject of the written contract or written agreement.

However, the insurance afforded to such additional insured:

1. Only applies to the extent permitted by law; and
2. Will not be broader than that which you are required by the written contract or written agreement to provide for such additional insured.

B. With respect to the insurance afforded to these additional insureds, the following additional exclusion applies:

This insurance does not apply to:

"Bodily injury", "property damage" or "personal and advertising injury" arising out of the rendering of, or failure to render, any professional architectural, engineering or surveying services including:

- a. The preparing, approving or failing to prepare or approve maps, shop drawings, opinions, reports, surveys, field orders, change orders or drawings and specifications; or
- b. Supervisory, inspection, architectural or engineering activities.

This exclusion applies even if the claims against any insured allege negligence or other wrongdoing in the supervision, hiring, employment, training or monitoring of others by that insured, if the "occurrence" which caused the "bodily injury" or "property damage", or the offense which caused the "personal and advertising injury", involved the rendering of or the failure to render any professional architectural, engineering or surveying services.

C. The following is added to Paragraph 2. Duties In The Event Of Occurrence, Offense, Claim Or Suit of Section IV – Commercial General Liability Conditions:

The additional insured must see to it that:

1. We are notified as soon as practicable of an "occurrence" or offense that may result in a claim;
2. We receive written notice of a claim or "suit" as soon as practicable; and
3. A request for defense and indemnity of the claim or "suit" will promptly be brought against any policy issued by another insurer under which the additional insured may be an insured in any capacity. This provision does not apply to insurance on which the additional insured is a Named Insured if the written contract or written agreement requires that this coverage be primary and non-contributory.

D. For the purposes of the coverage provided by this endorsement:

1. The following is added to the Other Insurance Condition of Section IV – Commercial General Liability Conditions:
Primary and Noncontributory Insurance

This insurance is primary to and will not seek contribution from any other insurance available to an additional insured provided that:

- a. The additional insured is a Named Insured under such other insurance; and
- b. You are required by written contract or written agreement that this insurance be primary and not seek contribution from any other insurance available to the additional insured.

2. The following paragraph is added to Paragraph 4.b. of the Other Insurance Condition of Section IV – Commercial General Liability Conditions:

This insurance is excess over:

Any of the other insurance, whether primary, excess, contingent or on any other basis, available to an additional insured, in which the additional insured on our policy is also covered as an additional insured on another policy providing coverage for the same "occurrence", offense, claim or "suit". This provision does not apply to any policy in which the additional insured is a Named Insured on such other policy and where our policy is required by a written contract or written agreement to provide coverage to the additional insured on a primary and non-contributory basis.

E. This endorsement does not apply to an additional insured which has been added to this policy by an endorsement showing the additional insured in a Schedule of additional insureds, and which endorsement applies specifically to that identified additional insured.

F. With respect to the insurance afforded to the additional insureds under this endorsement, the following is added to Section III – Limits Of Insurance:

The most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the written contract or written agreement referenced in Paragraph A. of this endorsement; or
2. Available under the applicable Limits of Insurance shown in the Declarations,
whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

All other terms and conditions of this policy remain unchanged.

POLICY NUMBER: GLO982903508

COMMERCIAL GENERAL LIABILITY
CG 24 04 05 09

WAIVER OF TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS TO US

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

SCHEDULE

Name Of Person Or Organization:

ANY PERSON OR ORGANIZATION THAT REQUIRES YOU TO WAIVE YOUR RIGHTS OF RECOVERY, IN A WRITTEN CONTRACT OR AGREEMENT WITH THE NAMED INSURED THAT IS EXECUTED PRIOR TO THE ACCIDENT OR LOSS.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

The following is added to Paragraph 8. Transfer Of Rights Of Recovery Against Others To Us of Section IV -- Conditions:

We waive any right of recovery we may have against the person or organization shown in the Schedule above because of payments we make for injury or damage arising out of your ongoing operations or "your work" done under a contract with that person or organization and included in the "products-completed operations hazard". This waiver applies only to the person or organization shown in the Schedule above.

POLICY NUMBER: BAP982903608

COMMERCIAL AUTO
CA 20 48 10 13

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

DESIGNATED INSURED FOR COVERED AUTOS LIABILITY COVERAGE

This endorsement modifies insurance provided under the following:

AUTO DEALERS COVERAGE FORM
BUSINESS AUTO COVERAGE FORM
MOTOR CARRIER COVERAGE FORM

With respect to coverage provided by this endorsement, the provisions of the Coverage Form apply unless modified by this endorsement.

This endorsement identifies person(s) or organization(s) who are "insureds" for Covered Autos Liability Coverage under the Who Is An Insured provision of the Coverage Form. This endorsement does not alter coverage provided in the Coverage Form.

This endorsement changes the policy effective on the inception date of the policy unless another date is indicated below.

Named Insured: Johnson Carrier, LLC

Endorsement Effective Date: 1/1/2019

SCHEDULE

Name Of Person(s) Or Organization(s):

ANY PERSON OR ORGANIZATION TO WHOM OR WHICH YOU ARE REQUIRED TO PROVIDE ADDITIONAL INSURED STATUS OR ADDITIONAL INSURED STATUS ON A PRIMARY, NON-CONTRIBUTORY BASIS, IN A WRITTEN CONTRACT OR WRITTEN AGREEMENT EXECUTED PRIOR TO LOSS, EXCEPT WHERE SUCH CONTRACT OR AGREEMENT IS PROHIBITED BY LAW.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

Each person or organization shown in the Schedule is an "insured" for Covered Autos Liability Coverage, but only to the extent that person or organization qualifies as an "insured" under the Who Is An Insured provision contained in Paragraph A.1. of Section II - Covered Autos Liability Coverage in the Business Auto and Motor Carrier Coverage Forms and Paragraph D.2. of Section I - Covered Autos Coverages of the Auto Dealers Coverage Form.

UTAH WAIVER OF SUBROGATION ENDORSEMENT

This endorsement applies only to the insurance provided by the policy because Utah is shown in Item 3.A. of the Information Page.

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

This agreement shall not operate directly or indirectly to benefit anyone not named in the Schedule. Our waiver of rights does not release your employees' rights against third parties and does not release our authority as trustee of claims against third parties.

Schedule

1. Waiver Type

Specific Waiver/Specific Job in Favor of:**Job Description:**

OR

Blanket Waiver

Any person or organization for whom the named insured has agreed by written contract to furnish this waiver.

2. Premium

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective: 1/1/2019

Policy No. 2293327

Endorsement No. NA

Insured: Johnson Cartier, LLC
738 S. 52nd St.
Tempe, AZ 85281

Insurance Company: **Workers Compensation Fund**
100 West Towne Ridge Parkway (9620 South)
Sandy, Utah 84070

Countersigned by _____

WAIVER OF SUBROGATION ENDORSEMENT

This endorsement applies only to the insurance provided by the policy because AZ, CA, CO, ID, MT, NM & NV are shown in Item 3.A. of the Information Page.

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

This agreement shall not operate directly or indirectly to benefit anyone not named in the Schedule.

Schedule

1. Waiver Type

Specific Waiver/Specific Job in Favor of:

Job Description:

OR

Blanket Waiver

Any person or organization for which the named insured has agreed by written contract to furnish this waiver.

2. Premium

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective: 1/1/2019

Policy No. 2301693

Endorsement No.

Insured:

Johnson Carrier, LLC
738 S. 52nd St
Tempe, AZ 85281

Insurance Company: Advantage Workers.
Compensation Ins. Co

Countersigned
By: _____

POLICY NUMBER: BAP982903608

COMMERCIAL AUTO
CA 04 44 10 13

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**WAIVER OF TRANSFER OF RIGHTS OF RECOVERY
AGAINST OTHERS TO US (WAIVER OF SUBROGATION)**

BAP982903608

This endorsement modifies insurance provided under the following:

AUTO DEALERS COVERAGE FORM
BUSINESS AUTO COVERAGE FORM
MOTOR CARRIER COVERAGE FORM

With respect to coverage provided by this endorsement, the provisions of the Coverage Form apply unless modified by the endorsement.

This endorsement changes the policy effective on the inception date of the policy unless another date is indicated below.

Named Insured: Johnson Carrier, LLC

Endorsement Effective Date: 1/1/2019

SCHEDULE

Name(s) Of Person(s) Or Organization(s):

ALL PERSONS AND/OR ORGANIZATIONS THAT ARE REQUIRED BY WRITTEN CONTRACT OR AGREEMENT WITH THE INSURED, EXECUTED PRIOR TO THE ACCIDENT OR LOSS, THAT WAIVER OF SUBROGATION BE PROVIDED UNDER THIS POLICY.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

The Transfer Of Rights Of Recovery Against Others To Us condition does not apply to the person(s) or organization(s) shown in the Schedule, but only to the extent that subrogation is waived prior to the "accident" or the "loss" under a contract with that person or organization.