



Town of Fountain Hills
16705 East Avenue of the Fountains
Fountain Hills, Arizona 85268
Phone: 480-816-5100
Fax: 480-837-3145

**REQUEST FOR QUOTATION
FOR
Holiday Lights and Ground Display Services**

2018-056

All quotes due by Thursday, October 12, 2017 at 10:00 A.M., Local Time, Phoenix, Arizona.

The Town of Fountain Hills (the "Town") is seeking a licensed and qualified Vendor to provide all material and labor required as described below on a one-time basis for a period of one year.

Section I -- Project Information

Vendor to incorporate the following elements into a holiday display along of the Avenue of the Fountains:

1. Approximately 30 of our existing ground displays
2. Wrapping trunks and branches of trees. (5 large, 10 medium a 14 small trees)
3. Cluster lighting on half of the medium tree canopies
4. Warm white lighting and spheres on 8 ramada shade structures
5. 24 foot tree
6. 1 polar bear family (mom, dad and baby)
7. 16 classic door 3 foot sprays at various locations on the Avenue

All elements will need to be installed no later than November 29, 2017 and removed no later than January 12, 2018. Lights will need to be all functioning 24 hours prior our annual "Stroll in the Glow" lighting ceremony on December 2, 2017. Vendor may be requested to provide on-site technical support for the ceremony. 24 hour response time from notice of repair or replace any damage or outages.

Section II -- Instructions and Conditions

1. Quantities as described in Section I above are estimates only, based upon available information. The Town reserves the right to adjust the quantities as necessary to meet its needs.
2. Vendors must state the manufacturer of each product quoted on in conformity with the specifications.
3. All quotations must contain the quoting firm's name and be signed by an authorized agent, officer or employee.
4. Award will be made to the Vendor whose quotation is the most advantageous to the Town.
5. Please attach your Quotation behind the Exhibit A cover sheet and submit this document to the address above.

If you need additional information or have questions please contact Rachael Goodwin by email rgoodwin@fh.az.gov.

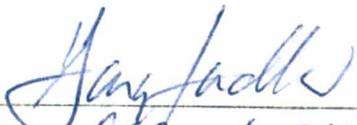
Section III – Pricing

The Quotation shall be attached hereto as Exhibit A and shall contain pricing unless a separate price sheet is required, in which case the Price Sheet shall be submitted in the form attached hereto as Exhibit B and incorporated herein by reference. **[If Departments need a separate price sheet, they may use the sample price sheet or develop and submit their own.]**

Note: Prices offered shall include applicable state and local taxes.

Section IV – Execution and Submission

By executing this document and submitting a quotation to the Town of Fountain Hills, the authorized agent agrees (i) he/she has read the Town’s Standard Terms and Conditions, dated April 14, 2016, as set forth on the Town of Fountain Hills website (<http://www.fh.az.gov/po-terms>), which are incorporated into and become a part of the company’s quotation offer as if set forth fully herein and (ii) the company shall be bound by the Standard Terms and Conditions, dated April 14, 2016. By signing below the company is offering to provide the services set forth in Exhibit A and upon written acceptance of the company’s offer by the Town, it will have entered into a binding agreement. The offer shall be considered held open for 60 days from the quotes due date set forth above.

Signature:  Date: 10/10/2017
Printed Name: GARY LUDLOW Title: VP SALES
Company Name: CHRISTMAS LIGHT DECORATORS
Address: 5215 E SUGARLOAF CIR
City: MESA State: AZ Zip: 85215
Email Address: GARY.LUDLOW@CLD.AZ.COM Telephone No. 480-967-1122

The total contract amount, including all renewal terms, may not exceed \$49,999.99. Contracts for \$50,000 or more will not be authorized and will require a formal procurement process.

ACCEPTANCE OF OFFER AND CONTRACT AWARD (For Town of Fountain Hills Use Only)

The Vendor’s Offer is hereby accepted. The Vendor shall not commence any billable work or provide any materials or service under this Contract prior to the date this Contract is executed.

Town of Fountain Hills, an Arizona municipal corporation

 Date: 10/14/2017
Grady E. Miller, Town Manager

Town Attorney Approval: 2101650

EXHIBIT A
TO
REQUEST FOR QUOTATION
FOR

[Vendor's Quotation]

EXHIBIT B
TO
REQUEST FOR QUOTATION
FOR

[Price Sheet]

PRICE SHEET
FOR

Labor Rate(s) at Vendor Facility			
	Days and Hours of Operation	Hourly Rate	
Regular Business Hours			
Weekends			
Holiday			
After Hours			
Emergency			
Distance from Worksite (Town of Fountain Hills use only.)			
Flat Rate Pricing Offered?		Yes <input type="checkbox"/>	No <input type="checkbox"/>
Pickup/Deliver Provided	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Charge:\$

Parts		
Firm fixed discount percentage off replacement parts catalog/price list		%
Catalog/Price List Name:		
Catalog/Price List Number:		
Catalog/Price List Date:		

FOB POINT
 Town of Fountain Hills (Address)
 Fountain Hills, AZ 85268



Proposal Provided by: Christmas Light Decorators
 PO Box 21141, Mesa, AZ 85277
 (480) 967-1122 PH. | (480) 967-1120 FX.
 www.christmaslightdecorators.com | sales@clldaz.com

Sales Rep:
 Gary Ludlow

Date:
 09/19/2017

Project Name: City of Fountain Hills
 Project Address: 16566 - 16878 E. Ave of the Fountains
 Customer Contact Name & Phone: Rachael Goodwin, 480-816-5135
 Customer Email: rgoodwin@fh.az.gov
 Billing Address: 16705 E. Avenue of the Fountains, Fountain Hills, AZ 85268

Quantity	Price	Description	Total
<u>South Median at La Montana Dr. & Avenue of Fountains</u>			
2	\$ 157.50	2 3' Sprays - Classic Décor Package	\$ 315.00
		Lease/Install/Remove: Fully lit & Classic Décor 3' sprays hung on stone/metz columns at North and South Entrances to fountain area.	\$ 3.57 sales tax
<u>Fountain Across street from Chen's Garden</u>			
4	\$ 157.50	3' Sprays - Classic Décor Package	\$ 630.00
		Lease/Install/Remove: Fully lit & Classic Décor 3' sprays hung on stone/metz columns at North and South Entrances to fountain area.	\$ 7.14 sales tax
<u>North Fountain at Verde River Dr. & Avenue of Fountains</u>			
2	\$ 157.50	3' Sprays - Classic Décor Package	\$ 315.00
		Lease/Install/Remove: Fully lit & Classic Décor 3' sprays hung on stone/metz columns at Entrance to fountain area.	\$ 3.57 sales tax
<u>South Fountain at Verde River Dr. & Avenue of Fountains</u>			
2	\$ 157.50	3' Sprays - Classic Décor Package	\$ 315.00
		Lease/Install/Remove: Fully lit & Classic Décor 3' sprays hung on stone/metz columns at Entrance to fountain area.	\$ 3.57 sales tax
1	\$ 390.00	Baby Polar Bear	\$ 390.00
2	\$ 1,132.50	Large Parent(s) Polar Bears	\$ 2,265.00
		Lease/Install/Remove: Polar bears next to stone bench	\$ 30.11 sales tax
<u>Fountain near Sofrita</u>			
4	\$ 157.50	3' Sprays - Classic Décor Package	\$ 630.00
		Lease/Install/Remove: Fully lit & Classic Décor 3' sprays hung on stone/metz columns at Entrance to fountain area.	\$ 7.14 sales tax
<u>Fountain at Saguaro Blvd. & Avenue of Fountains</u>			
1	\$ 6,200.00	24ft. Holiday Tree - Classic Décor Package (20' tree, 4' topper)	\$ 6,200.00
		Lease/Install/Remove: 20ft. Holiday tree installed on top of highest Fountain. CLD will build and provide custom base	\$ 70.31 sales tax



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Sales Rep:
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Date:
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Project Name: City of Fountain Hills

Quantity	Price	Description	Total
2	\$ 157.50	3' Sprays - Classic Décor Package Lease/Install/Remove: Fully lit & Classic Décor 3' sprays hung on stone/metal columns at Entrance to fountain area.	\$ 315.00 \$ 3.57 sales tax
<u>Avenue of the Fountains - General</u>			
30	\$ 275.00	Installation of 2D Wire Frame Ground Displays Install/Remove	\$ 8,250.00
8	\$ 181.64	Ramada Shade Structure C-7 LED Warm White Lighting (70.2') Lease/Install/Remove: C-7 LED warm white lighting to edge of ramada shade structures in fountain area.	\$ 1,453.12 \$ 16.48 sales tax
8	\$ 145.00	Ramada Shade Structure Light Spheres - LED Warm White Lease/Install/Remove: LED warm white spheres attached to the high points of ramada shade structures.	\$ 1,160.00 \$ 13.15 sales tax
5	\$ 835.00	Tree Lighting - Large Trees Lease/Install/Remove: LED mini lights installed on trunk and branches of trees Appx 30-40 strands per tree	\$ 4,175.00 \$ 47.34 sales tax
10	\$ 315.00	Tree Lighting - Medium Trees Lease/Install/Remove: LED mini lights installed on trunk and branches of trees Appx 15-30 strands per tree	\$ 3,150.00 \$ 35.72 sales tax
5	\$ 405.00	Cluster Lights - Medium Trees Lease/Install/Remove: LED cluster lights installed throughout canopy Appx 20-25 strands per tree	\$ 2,025.00 \$ 22.96 sales tax
14	\$ 115.00	Tree Lighting - Small Trees Lease/Install/Remove: LED mini lights installed on trunk and branches of trees Appx 6-10 strands per tree	\$ 1,610.00 \$ 18.26 sales tax
Estimate Total:			\$ 33,481.03



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NOTES Proposed Pricing Is Good For 45 Days From Date Of Proposal

- Items above are examples and the quantities may be adjusted up or down as desired.
- All Items Proposed Are Subject To Availability.
- 50% Deposit Is Due Within 30 Days of Approved Proposal To Lock In Your Installation Date.
- Leasing Includes Installation, Maintenance Throughout The Holidays, and Removal at End of Season.
- Proposal Assumes Adequate Power For Lighted Items.
- Power Availability is The Responsibility of The Customer.
- Christmas Light Decorators is not responsible for damage or repairs needed due to vandalism or landscaping

If Proposal Is Approved Please Sign Below and Email Signed Approval To: approvals@cldaz.com

Authorized Signature and Title: _____

Date: _____