Town of Fountain Hills
16705 East Avenue of the Fountains
Fountain Hills, Arizona 85268
Phone: 480-816-5100
Fax: 480-837-3145

REQUEST FOR QUOTATION
FOR
CONVERTING CHRISTMAS DISPLAYS TO LED LIGHTS
AND INSTALLING LIGHTS ON TOWN HALL

(2018-044)

All quotes due by Thursday, September 14, 2017, at 10:00 A.M., Local Time, Phoenix, Arizona.

The Town of Fountain Hills (the "Town") is seeking a licensed and qualified Vendor to provide all material and labor required as described below on a one-time basis.

Section I – Project Information

Vendor will covert approximately 30 holiday displays to LED lighting. Vendor will also install Town-provided purple bulbs on the top two tiers of the Town Hall roof prior to October 1, 2017, and remove the lights no later than November 2, 2017.

Section II – Instructions and Conditions

1. Quantities as described in Section I above are estimates only, based upon available information. The Town reserves the right to adjust the quantities as necessary to meet its needs.
2. Vendors must state the manufacturer of each product quoted on in conformity with the specifications.
3. All quotations must contain the quoting firm's name and be signed by an authorized agent, officer or employee.
4. Award will be made to the Vendor whose quotation is the most advantageous to the Town.
5. Please attach your Quotation behind the Exhibit A cover sheet and submit this document to the address above.

If you need additional information or have questions please contact Rachael Goodwin by email rgoodwin@fh.az.gov.

Section III – Pricing

The Quotation shall be attached hereto as Exhibit A and shall contain pricing. **Note:** Prices offered shall include applicable state and local taxes.

Section IV – Execution and Submission

By executing this document and submitting a quotation to the Town of Fountain Hills, the authorized agent agrees (i) he/she has read the Town's Standard Terms and Conditions, dated April 14, 2016, as set forth on the Town of Fountain Hills website (http://www.fh.az.gov/po-terms), which are incorporated into and become a part of the company's quotation offer as if set forth fully herein and (ii) the company shall be bound by the

Standard Terms and Conditions, dated April 14, 2016. By signing below the company is offering to provide the services set forth in Exhibit A and upon written acceptance of the company's offer by the Town, it will have entered into a binding agreement. The offer shall be considered held open for 60 days from the quotes due date set forth above.

Signature: _____ Date: 9/11/2017

Printed Name: GARY LUDLOW Title: V.P. SALES

Company Name: CHRISTMAS LIGHT DECORATORS

Address: 5215 SUGARLOAF CIR

City: MESA State: AZ Zip: 85215

Email Address: gary.ludlow@CLDAZ.com Telephone No. 480-967-1122

The total contract amount, including all renewal terms, may not exceed $49,999.99. Contracts for $50,000 or more will not be authorized and will require a formal procurement process.

ACCEPTANCE OF OFFER AND CONTRACT AWARD (For Town of Fountain Hills Use Only)

The Vendor's Offer is hereby accepted. The Vendor shall not commence any billable work or provide any materials or service under this Contract prior to the date this Contract is executed.

Town of Fountain Hills, an Arizona municipal corporation

_____ Date: 9/13/2017

Grady E. Miller, Town Manager

9/13/17

Town Attorney Approval: 4404190

3069979.1

EXHIBIT A
TO
REQUEST FOR QUOTATION
FOR
CONVERTING CHRISTMAS DISPLAYS TO LED LIGHTS
AND INSTALLING LIGHTS ON TOWN HALL

[Vendor's Quotation]

Proposal Provided by: Christmas Light Decorators
PO Box 21141, Mesa, AZ 85277
(480) 967-1122 PH. | (480) 967-1120 FX.
www.christmaslightdecorators.com | sales@cldaz.com

Sales Rep:
Aaron Farrelly

Date:
9/1/2017

Project Name: Fountain Hills - Ground Display Refurb
Project Address: 16705 E. Avenue of the Fountains
Customer Contact Name & Phone: Rachael Goodwin, 480-816-5135
Customer Email: rgoodwin@fh.az.gov
Billing Address: Same as Project Address

Quantity	Price	Description	Total
1	77.5	**Star of David**	$ 77.50
		Purchase - Lighting and Materials needed for refurbishment. Includes LED ropelight, zip ties, etc. Appx 25' of ropelight	
1	96.5	Labor - Remove old lights and install customer owned new lights	$ 96.50
1	252	**6' Tall Menorah**	$ 252.00
		Purchase - Lighting and Materials needed for refurbishment. Includes LED ropelight, zip ties, etc. Appx 80' ropelight	
1	268	Labor - Remove old lights and install customer owned new lights	$ 268.00
1	255	**Five Piece Manger Scene (Stable, Manger, Kneeling Figures, Star)**	$ 255.00
		Purchase - Lighting and Materials needed for refurbishment. Includes LED ropelight (star), LED C7 bulbs, zip ties, etc. Appx 170 bulbs	
1	268.6	Labor - Remove old lights and install customer owned new lights	$ 268.60
1	202.5	**Animated Flying Angel**	$ 202.50
		Purchase - Lighting and Materials needed for refurbishment. Includes LED C7 bulbs, zip ties, etc. Appx 135 bulbs	
1	213.3	Labor - Remove old lights and install customer owned new lights	$ 213.30
1	225	**One Color Camel & Wise Man**	$ 225.00
		Purchase - Lighting and Materials needed for refurbishment. Includes LED C7 bulbs, zip ties, etc. Appx 150 bulbs	
1	237	Labor - Remove old lights and install customer owned new lights	$ 237.00
2	120	**Two Color Wise Men**	$ 240.00
		Purchase - Lighting and Materials needed for refurbishment. Includes LED C7 bulbs, zip ties, etc. Appx 80 bulbs per element	
2	126.4	Labor - Remove old lights and install customer owned new lights	$ 252.80
1	252	**Seasons Greetings Sign**	$ 252.00
		Purchase - Lighting and Materials needed for refurbishment. Includes LED ropelight, zip ties, etc. Appx 80'	
1	268	Labor - Remove old lights and install customer owned new lights	$ 268.00
1	252	**Happy Holidays Sign**	$ 252.00
		Purchase - Lighting and Materials needed for refurbishment. Includes LED ropelight, zip ties, etc. Appx 80'	
1	268	Labor - Remove old lights and install customer owned new lights	$ 268.00
		PAGE TOTAL:	$ 3,628.20

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Sales Rep:
Aaron Farrelly

Date:
9/1/2017

Project Name:

Quantity	Price	Description		Total
1	319.5	**Four Piece Animated Elf Scene (Elves Decorating Christmas Tree)** Purchase - Lighting and Materials needed for refurbishment. Includes LED C7 bulbs, zip ties, etc.. Appx 213 bulbs	$	319.50
1	336.54	Labor - Remove old lights and install customer owned new lights	$	336.54
1	535.5	**Three Piece Animated Train Set** Purchase - Lighting and Materials needed for refurbishment. Includes LED C7 bulbs, zip ties, etc. Appx 357 bulbs	$	535.50
1	564.06	Labor - Remove old lights and install customer owned new lights	$	564.06
1	120	**8.75' Saguaro with Star** Purchase - Lighting and Materials needed for refurbishment. Includes LED C7 bulbs, zip ties, etc. Appx 80 bulbs	$	120.00
1	126.4	Labor - Remove old lights and install customer owned new lights	$	126.40
1	18	**10' Saguaro** Purchase - Lighting and Materials needed for refurbishment. Includes LED C7 bulbs, zip ties, etc. Appx 95 bulbs	$	18.00
1	150.1	Labor - Remove old lights and install customer owned new lights	$	150.10
2	25.65	**8' Cowboys** Purchase - Lighting and Materials needed for refurbishment. Includes LED C7 bulbs, zip ties, etc.. Appx 126 bulbs	$	51.30
2	200	Labor - Remove old lights and install customer owned new lights	$	400.00
1	12.5	**Animated Campfire** Purchase - Lighting and Materials needed for refurbishment. Includes LED C7 bulbs, zip ties, etc. Appx 55 bulbs	$	12.50
1	86.9	Labor - Remove old lights and install customer owned new lights	$	86.90
1	600	**10' Stagecoach and Four Horses** Purchase - Lighting and Materials needed for refurbishment. Includes LED C7 bulbs, zip ties, etc. Appx 400 bulbs	$	600.00
1	632	Labor - Remove old lights and install customer owned new lights	$	632.00

PAGE TOTAL: $ 3,952.80

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Sales Rep:
Aaron Farrelly

Date:
9/1/2017

Project Name:

Quantity	Price	Description	Extended Price

Sales Tax	*$215.01*
GRAND TOTAL	**$7,796.01**

NOTES: Proposed Pricing Is Good For 15 Days From Date of Proposal
-- Items above are examples and the quantities may be adjusted up or down as desired
-- All Items Proposed Are Subject To Availability
-- 50% Deposit Is Due Within 30 Days of Approved Proposal
-- All lighting in proposal is either LED Ropelight or LED C7, no LED mini lights are quoted
-- Refurbishment must be approved and started by Monday, September 15, 2017 to assure completion before installation

If Proposal Is Approved Please Sign Below and Email Signed Approval To: approvals@cldaz.com

Authorized Signature and Title: _____ **Date:** _____

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PO Box 21141, Mesa, AZ 85277
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www.christmaslightdecorators.com | sales@cldaz.com

Sales Rep:
Gary Ludlow

Date:
9/11/2017

Project Name: Fountain Hills
Project Address: 16705 E Ave of the Fountains, Fountain Hills, AZ 85268
Customer Contact Name & Phone: Rachael Goodwin 480-816-5135
Customer Email: rgoodwin@fh.az.gov
Billing Address: 16705 E Ave of the Fountains, Fountain Hills, AZ 85268

Quantity	Price	Description		Total
1	$2,846.25	**Town Hall Building Light Line - Purple/White** Lease/Install/Remove: LED C-9 Purple Line and LED C-9 Warm White Line	$	2,846.25
1	$2,686.50	**Community Center Building Light Line - White** Lease/Install/Remove: LED C-9 Warm White Line	$	2,686.50
1	$3,010.50	**Library Building Light Line - White** Lease/Install/Remove: LED C-9 Warm White Line	$	3,010.50

NOTES:
Town of Fountain Hills to provide purple C-9 bulbs for the Town Hall Building
Purple lights will be available for lighting October 1-31, 2017
Christmas Light Decorators needs a decision on or before Sep 20, 2017 to meet the Oct 1, 2017 deadline for purple lights
White lights will be available for lighting starting November 15, 2017
Lighting manufacturer: Sugerloaf Lighting

PAGE TOTAL	$8,543.25
Sales Tax	*$96.88*
GRAND TOTAL	$8,640.13

NOTES: Proposed Pricing Is Good For 30 Days From Date Of Proposal
-- Items above are examples and the quantities may be adjusted up or down as desired
-- All Items Proposed Are Subject To Availability
-- 50% Deposit Is Due Within 30 Days of Approved Proposal To Lock In Your Installation Date
-- Leasing Includes Installation, Maintenance Throughout The Holidays, and Removal at End of Season
-- Proposal Assumes Adequate Power For Lighted Items
-- Power Availability is The Responsibility of The Customer.
-- Christmas Light Decorators is not responsible for damage or repairs needed due to vandalism or landscaping

If Proposal Is Approved Please Sign Below and Email Signed Approval To: approvals@cldaz.com

Authorized Signature and Title: _____ **Date:** _____