

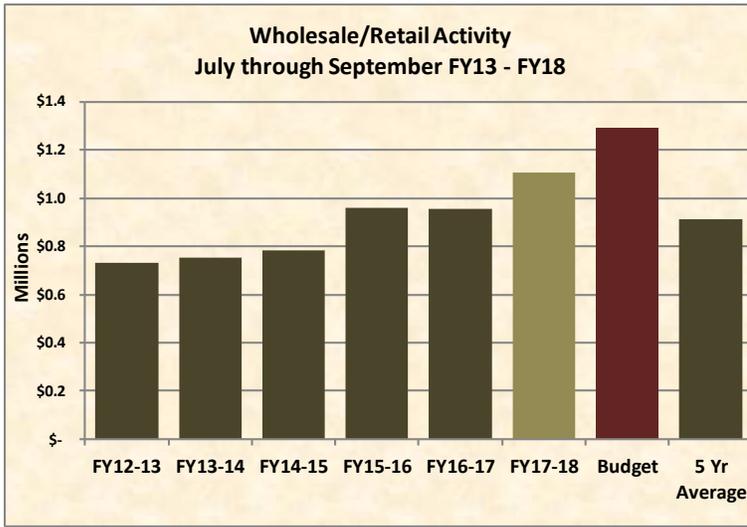
# TOWN OF FOUNTAIN HILLS

## Local Sales and Use Tax Collections for Three Months Ended September 2017

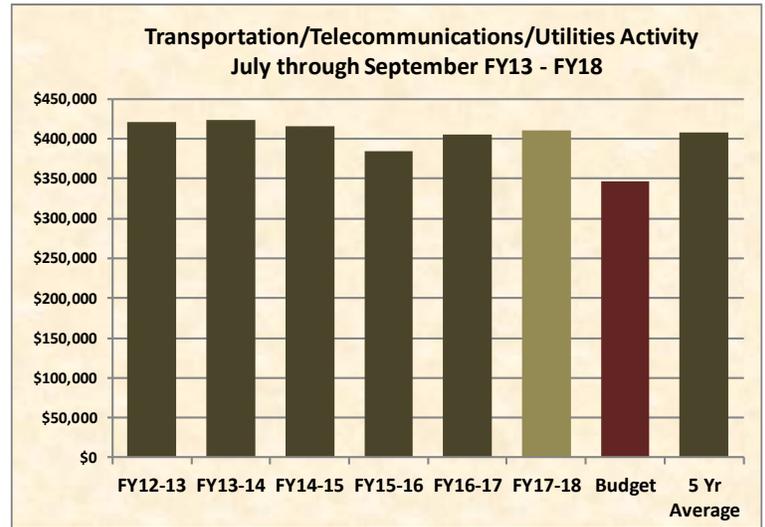
This report contains information regarding the actual revenue collections from the 2.6% local sales tax – 2.3 percent is reflected in the General Fund, 0.2 percent is dedicated to the pavement management program and 0.1 percent is dedicated for downtown development (which is further subdivided with 20% for downtown strategy and 80% for economic development). One half of the sales tax collections from construction are dedicated to the Capital Projects Fund.

Three Months Ended September 2017 - Local Sales Tax Revenues					
CATEGORY	YTD FY16-17	YTD FY17-18	YTD FY17-18 Budget	% YTD FY17-18 Budget	%Incr/(Decr) from Prior Year
Construction	\$ 180,338	\$ 277,199	\$ 184,060	150.6%	53.7%
Transportation/Utilities	405,208	410,207	347,024	118.2%	1.2%
Wholesale/Retail	955,745	1,107,627	1,290,280	85.8%	15.9%
Restaurant/Bars	150,808	150,804	227,012	66.4%	0.0%
Real Estate	135,131	168,136	185,570	90.6%	24.4%
Services	120,361	112,465	241,974	46.5%	(6.6%)
Misc.	7,246	11,669	25,000	46.7%	61.0%
Grand Total All Funds	\$ 1,954,837	\$ 2,238,107	\$ 2,500,920	89.5%	14.5%

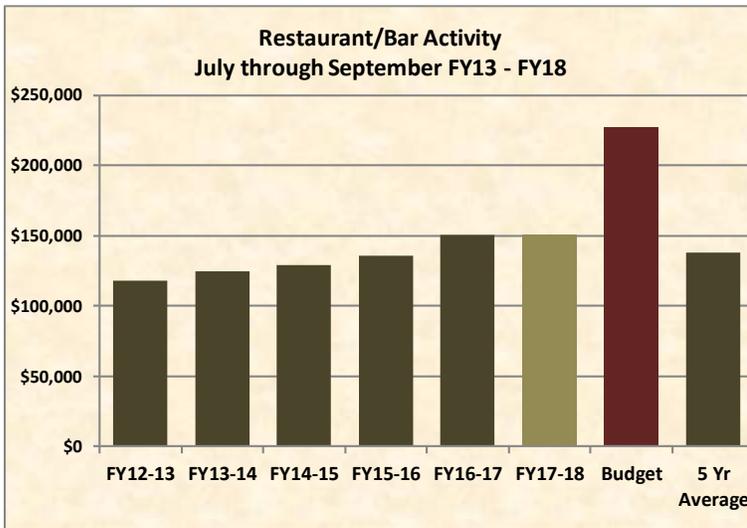




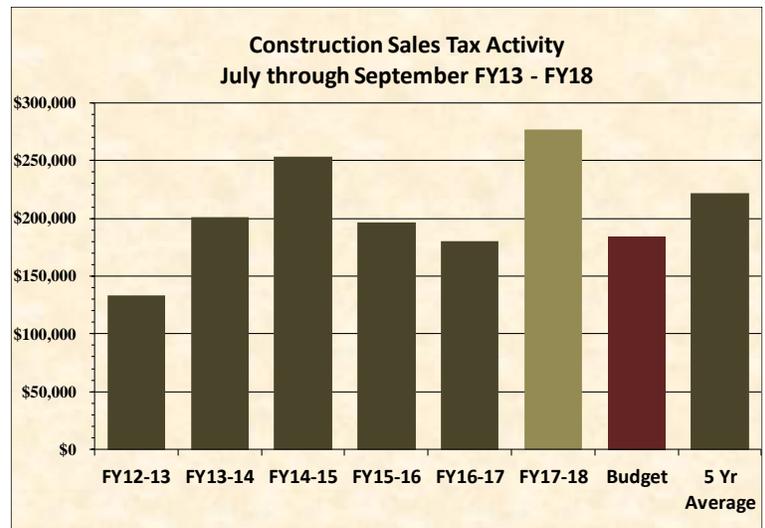
Increase over prior year = 15.9%  
Actual to Budget = 85.8%



Increase over prior year = 1.2%  
Actual to Budget = 118.2%



Increase over prior year = 0.0%  
Actual to Budget = 66.4%



Increase over prior year = 53.7%  
Actual to Budget = 150.6%