



CONTRACT/GRANT INFORMATION SHEET

Date: 8/24/2015	
Staff's Name: Raymond Rees	Department: Development Services
Vendor's Name: Simplex Grinnell	
Address: 4602 S. 36 th St. Phoenix, AZ 85040	
Phone: 602-723-4179	
Received W9 (if applicable): <input type="checkbox"/> Y <input type="checkbox"/> N	
Business License # (if applicable): 568 Exp. Date: Click here to enter a date.	

ACCOUNTING SUMMARY	Org	Object	Project/#	\$
Accounting Code:	FACCC	6214		\$815
Accounting Code:	FACLIB	6214		\$815
Accounting Code:	FACTH	6214		\$815
Accounting Code:				
Accounting Code:				

CONTRACT SUMMARY

Contract Number Assigned:	C2016-149		
Contract Total:	\$6,045		
Brief Description of Service:	Fire Alarm Monitoring		
Contract Beginning Date:	8/1/2015		
Contract Expiration Date:	6/30/2016		
Budgeted Expenditure:	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	
Budget Page #:			
Approved by Council:	<input type="checkbox"/> Yes; Date: Click here to enter a date.	<input type="checkbox"/> No	
Insurance Certificate provided:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Estimate Start Date:	Click here to enter a date.		
Estimate Completion Date:	Click here to enter a date.		

GRANT SUMMARY

Paid for by Grant:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Name of Grantee:			
Grant Number Assigned:			
Date Council Approved:			



Town of Fountain Hills
16705 East Avenue of the Fountains
Fountain Hills, Arizona 85268
Phone: 480-816-5100
Fax: 480-837-3145
www.fh.az.gov

**REQUEST FOR QUOTATION
FOR
FIRE ALARM MONITORING SERVICES**

C2016-149

All quotes due by August 20, 2015, 3:00 P.M., Local Time, Phoenix, Arizona.

The Town of Fountain Hills (the "Town") is seeking a licensed and qualified vendor to provide all material and labor required as described below for a period of one year, with four renewable one-year options.

Section I – Project Information

Vendor will provide fire alarm monitoring services 24 hours per day, 7 days per week for the following facilities:

1. Town Hall, 16705 East Avenue of the Fountains
G.E. EST Quick Start Fire Alarm Control Panel
Office hours: Monday – Thursday, 7:00 a.m. to 6:00 p.m.
Sheriff's office is located in Town Hall.
2. Library/Museum, 12901 North La Montana Drive
Simplex 4020 Fire Alarm Control Panel
Operating hours: Monday – Thursday, 9:00 a.m. to 9:00 p.m.; Friday - Saturday 9:00 a.m. – 5:00 p.m.
3. Community Center, 13001 North La Montana Drive
Simplex 4020 Fire Alarm Control Panel
Operating hours: Monday – Friday, 9:00 a.m. to 5:00 p.m.
This facility can be rented after normal operating hours Monday – Sunday until 12:00 a.m.

The Vendor must notify appropriate staff and departments regarding all alarms.

Raymond Rees, Facilities Supervisor – (602) 721-3325

George Waligora, Maintenance Technician – (602) 721-4367

Fire Department (local) – (480) 945-6311

Police (local) – (602) 252-7840

The Contract created by this request and the resulting quotation will automatically renew for up to four successive one-year terms, unless the Vendor notifies the Town in writing of its desire to terminate the

Contract. If extended, the then-current prices shall be applicable during the subsequent renewal year unless the Vendor notifies the Town in writing of any rate increase and the Town approves the increase with an authorized signature, prior to the end of the then-current term.

Section II Instructions and Conditions

1. All quotations must contain the quoting firm's name and be signed by an authorized agent, officer or employee.
2. Award will be made to the Vendor whose quotation is the most advantageous to the Town.
3. Please attach your Quotation behind the Exhibit A cover sheet and submit this document to the address above.

If you need additional information or have questions please contact Raymond Rees by email rrees@fh.az.gov

Section III – Pricing

The Quotation shall be attached hereto as Exhibit A and shall contain pricing.

Note: Prices offered shall include applicable state and local taxes.

Section IV – Execution and Submission

By executing this document and submitting a quotation to the Town of Fountain Hills, the authorized agent agrees (i) he/she has read the Town's Standard Terms and Conditions, dated December 3, 2014, as set forth on the Town of Fountain Hills website (<http://www.fh.az.gov/164/PO-Terms-Conditions>), which are incorporated into and become a part of the company's quotation offer as if set forth fully herein and (ii) the company shall be bound by the Standard Terms and Conditions, dated December 3, 2014. By signing below the company is offering to provide the services set forth in Exhibit A and upon written acceptance of the company's offer by the Town, it will have entered into a binding agreement. The offer shall be considered held open for 60 days from the quotes due date set forth above.

Signature:  Date: 9/20/15
Printed Name: PATRICK WITALEN Title: SALES ENGINEER
Company Name: SIMPLEX GRINNELL
Address: 4602 S. 36TH STREET
City: PHOENIX State: AZ Zip: 85040
Email Address: PAWITALEN@SIMPLEXGRINNELL.com Telephone No. 602-723-4779

Quotations for \$30,000 or greater will not be authorized and will require a formal procurement process.

ACCEPTANCE OF OFFER AND CONTRACT AWARD (For Town of Fountain Hills Use Only)

The Contractor Offer is hereby accepted. The Contractor shall not commence any billable work or provide any materials or service under this Contract prior to the date this Contract is executed.

Town of Fountain Hills, an Arizona municipal corporation



[Town Manager]

Date: 8-25-2015

Town Attorney Approval: 9410280

EXHIBIT A
TO
REQUEST FOR QUOTATION
FOR
FIRE ALARM MONITORING SERVICES

[Vendor's Quotation]



Service Solution

Customer:
 Town of Fountain Hills - Town Hall
 Date: 20-AUG-15
 Proposal #: 439729
 Term: 01-SEP-15 to 31-AUG-20

Billing Customer:
 Town of Fountain Hills - Town Hall
 16705 E Avenue of the Fountains
 FOUNTAIN HILLS, AZ 85268

Service Location:
 Town of Fountain Hills - Town Hall
 16705 E Avenue of the Fountains
 FOUNTAIN HILLS, AZ 85268

SimplexGrinnell
Sales Representative:
 PATRICK JOSEPH WHALEN
 4602 South 36th St
 PHOENIX, AZ 85040-2904
 pawhalen@simplexgrinnell.com

INVESTMENT SUMMARY

(Excludes applicable Sales Tax ■ Service Solution Valid for 45 Days)

SERVICE/PRODUCT DESCRIPTION	QUANTITY	FREQUENCY	INVESTMENT
One Time Investment			
Cellular Communicator			\$515.00
Total One Time Investment:			\$515.00
Recurring Annual Investment			
ALARM & DETECTION- MONITORING EDWARDS FIRE ALARM SYSTEM QUICKSTART Cellular Monitoring	1		\$300.00
ALARM & DETECTION- MONITORING Total:			\$300.00
Total Recurring Annual Investment:			\$300.00
Total Investment:			\$815.00



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Billing Customer:
Town of Fountain Hills - Town Hall
16705 E Avenue of the Fountains
FOUNTAIN HILLS, AZ 85268

Service Location:
Town of Fountain Hills - Commu
13001 N La Montana Dr
FOUNTAIN HILLS, AZ 85268-8306

SimplexGrinnell
Sales Representative:
PATRICK JOSEPH WHALEN
4602 South 36th St
PHOENIX, AZ 85040-2904
pawhalen@simplexgrinnell.com

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(Excludes applicable Sales Tax ■ Service Solution Valid for 45 Days)

SERVICE/PRODUCT DESCRIPTION	QUANTITY	FREQUENCY	INVESTMENT
One Time Investment			
Cellular Communicator			\$515.00
Total One Time Investment:			\$515.00
Recurring Annual Investment			
ALARM & DETECTION- MONITORING SIMPLEX 4100/4020 FIRE ALARM SYSTEM Cellular Monitoring	1		
ALARM & DETECTION- MONITORING Total:			\$300.00
Total Recurring Annual Investment:			\$300.00
Total Investment:			\$815.00



Service Solution

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 Town of Fountain Hills - Town Hall
 Date: 20-AUG-15
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 Term:01-SEP-15 to 31-AUG-20

Billing Customer:
 Town of Fountain Hills - Town Hall
 16705 E Avenue of the Fountains
 FOUNTAIN HILLS, AZ 85268

Service Location:
 Town of Fountain Hills - Libra
 12901 N La Montana Dr
 FOUNTAIN HILLS, AZ 85268-0000

SimplexGrinnell
Sales Representative:
 PATRICK JOSEPH WHALEN
 4602 South 36th St
 PHOENIX, AZ 85040-2904
 pawhalen@simplexgrinnell.com

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ALARM & DETECTION- MONITORING Total:			\$300.00
Total Recurring Annual Investment:			\$300.00
Total Investment:			\$815.00

SUMMARY OF SERVICES

Fire Alarm Monitoring Basic Service (Up to 100 Devices)

Alarm signal initiated by a fire alarm control panel. Central Station will endeavor to notify the fire department and Customer when an alarm or trouble signal is received. This service includes 1- 800 toll-free signal transmission, 24-hour auto dialer test, and notification of Customer-provided Emergency Call List.

Cellular Monitoring

Utilizes a cellular communicator as a back-up communication path for alarm signals. (The communicator transmits alarms and supervisory conditions with zone and panel specific information.) This service excludes monthly cellular fees and the cellular equipment.

SPECIAL PROVISIONS

Utilizing Existing Phone Lines:

This option retains the existing leased phone lines (two per property, six total)

- First Year Investment (Town Hall, Library, Community Center): \$1,200
 - o Includes reprogramming of EST Quickstart FACP in Town Hall
- Years 2 through 5 (Town Hall, Library, Community Center): \$900/yr
 - o \$25/month per site for monitoring

Utilizing Cellular Communicators:

This option allows for the cancelation of the existing leased phone lines and uses a cellular communicator (owned by the City of Fountain Hills after the initial purchase)

- First Year Investment (Town Hall, Library, Community Center): \$3,645
 - o Includes reprogramming of EST Quickstart FACP in Town Hall as well as three (3) DSC cellular Communicators (mounted, programmed, and tested)
- Years 2 through 5 (Town Hall, Library, Community Center): \$1,800/yr
 - o \$25/month per site for monitoring; \$25/month per site for cellular service

Return on Investment:

Assuming the City of Fountain Hills is currently leasing phone lines at \$40/line per month (two per site, six total), converting from phone line monitoring (average annual cost of \$3,780) to cellular monitoring (first year cost of \$3,345, subsequent annual cost of \$1,800) will result in an overall savings of \$8,355 over the life of the 5 year contract.